10. List no. 10: 3 Lands located on the west of Kamphang Phet 6 road (Local road), Talat Bang Khen, Laksi, Bangkok on July 26, 2018 (Submitted by Knight Frank Chartered (Thailand) Company Limited)

Details of subject asset

| Type of property | 3 Lands |
|----------------------------------|--|
| Location of the subject property | On the west of Kamphang Phet 6 (Local road) next to Prem Pracha canal, 1.2-kilometer away from Laksi intersection in the South, Talat Bang Khen, Laksi, Bangkok |
| Property details | The subject property owning legal right according to the law on ownership of property (determined with reference to land deeds and rental contract only) and subjecting to long-term leasing (according to rental contact received from the Land Registry) are 3 connected land deeds (currently, under development as service apartment and parking lot for Miracle Grand Convention Hotel). |
| Total area | 9 Rai 2 Ngan 84.70 Wah² (3,884.70 Wah² or 9.71175 Rai) Currently, land deed no. 4896 no. 2566 subjects to land expropriation for road construction to connect internal road in the Government Complex Commemorating His Majesty the King's 80th Birthday Anniversary, 5th December, B.E. 2550 (2007) with Kamphang Phet 6, 19-meter width along the seam totaling 1 Rai 22 Wah² (422 Wah² or 1.055 Rai) which the appraiser excludes this area out of the valuation resulted in the appraised property totaling 8 Rai 2 Ngan 62.70 Wah² (3,462.70 Wah² or 8.65675 Rai) and having rectangle-like shape, 161-meter fronting onto Kamphang Phet 6 (Local road), fully filled land, as high as road level. The land is under construction to be serviced apartment and parking area for Miracle Grand Convention hotel and is under long-term leasehold contract (Long-term Leasehold Land) considering on the part of lessor's right based on the information on 30-year land leasehold contract started from December 25, 2014 to December 24, 2044 with remaining duration of 26 years 152 days in July 26, 2018 (valuation date) Remark: On the valuation date, there were 12-storey serviced apartment and 12-storey parking area under construction which the appraiser excludes this area out of the valuation because the appraiser was informed that the all buildings is held by land lessee and the appraiser is responsible for the valuation of land only under the agreement with Grand Canal Land Public Company Limited without depriving any rights in land as the valuation criteria according to the purpose of the valuation. |
| Rights document | Title deeds no. 4896, 4897, 4898 |
| Current land owner | Grand Canal Land Public Company Limited |
| Mortgage / Commitment burden | The subject property is currently under 30-year leasing contract with Magic Enterprise Company Limited |
| Rights | Ownership (Freehold) |
| City plan | City plan The subject property is located in Medium-Density Residential Area (Orange Color Zoning) (Yor. 5-4) of Town Plan Restriction Area according to the examination of records at the Department of Town and Country Planning of Bangkok Metropolis. Other restrictions 1.) The subject property is located in area 2 which subjects to prohibition on construction, modification or change in use of certain types of buildings or certain types in certain areas of Bangkok (retail or wholesale trade) in accordance with the provisions of Bangkok Metropolis B.E. 2548. |

| | 2.) The subject property is located in air safety zone around Don Muang airport. |
|---|---|
| Nearby utilities | Electricity, Water, Telephone, Sewerage and Public Road |
| Governmental development | BTS Red Line (Thammasat-Mahachai) BTS Pink Line (Khae Rai-Minburi) Road construction to connect internal road in the Government Complex Commemorating His Majesty the King's 80th Birthday Anniversary, 5th December, B.E. 2550 (2007) with Kamphang Phet 6 |
| Purpose of valuation | For public purpose |
| Valuation Approaches | Comparative Method |
| Highest and best use | For commercial and residential benefits |
| Market Value of the property subjects to long lease agreement | Baht 109,600,000 (One Hundred Nine Thousand and Six Hundred Thousand Baht) |
| Analysis of final value | Land : Baht/Wah² 120,000 |
| Appraiser | Knight Frank Chartered (Thailand) Company Limited |
| Date of valuation and inspection | July 26, 2018 |
| Location | This state of the |

| Remark | The value of leasehold above is on the part of lessor by basing conditions and assumptions only on the information In least least the least total in December 25, 2014. |
|--------|---|
| | on land leasehold contract started in December 25, 2014 |
| | 2) The appraiser is responsible for the valuation of land only by assuming that the land subjects to long term lease |
| | agreement registered at the Land Office |
| | 3) The value of land under leasehold contract is appraised after reduction of land expropriation and rent received is |
| | the agreed price between both parties after the reduction. |

Asset independent appraiser appraises property by market value of 3 units of land subjects to long term lease agreement according to rental contract received from the Land Registry. Asset independent appraiser appraises property by comparing market data (Comparative Method) by dividing the property into 2 parts according to rental contract which are Net Present Value of Contract Rent and Net Present Value of property after the end of the contract with brief details as follows:

10.1 Comparative Method

Comparative method is the comparison of appraised property and market data resulted from surveying similar properties in the aspects of size, shape, location, accessibility, environment affecting prices and recent trading prices by considering economic situation affecting real estate market with brief details as follows:

| | Market data comparable to appraised property | | | | | | | | |
|----------------|--|---------------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|--|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 | | |
| Type of asset | Vacant land | Land with buildings (existing) | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land | | |
| | On the west of Kamphang Phet | Vibhavadi-Rangsit road near | Vibhavadi-Rangsit road | Vibhavadi-Rangsit road | Vibhavadi-Rangsit road | Kamphang Phet 6 (Local | Kamphang Phet 6 (Local | | |
| Location | 6 (Local road) next to Prem | Phahonyothin intersection | near Phahonyothin | | | road) near Ngam Wong | road) | | |
| | Pracha canal | | intersection | | | Wan 4-intersections | | | |
| Front road | Asphalt paved, 4-channel | Reinforced concrete with | Reinforced concrete with | Reinforced concrete with | Reinforced concrete with | Reinforced concrete paved, | Asphalt paved, 10-meter | | |
| | traffic, 12-meter width | asphalt layered paved, 30- | asphalt layered paved, 30- | asphalt layered paved, 30- | asphalt layered paved, 30- | 10-meter width | width | | |
| | | meter width | meter width | meter width | meter width | | | | |
| Utility | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, Sewerage, | | |
| | Telephone and Public Road | and Telephone | Sewerage, and Telephone | Sewerage, and Telephone | Sewerage, and Telephone | Sewerage, and Telephone | and Telephone | | |
| City plan | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Orange Color Zoning" | "Yellow Color Zoning" 'Low- | | |
| | Density Residential Area' "Yor. | Density Residential Area' | Density Residential Area' | Density Residential Area' | Density Residential Area' | 'Medium-Density | Density Residential Area' | | |
| | 5-4" | "Yor. 4-2" | "Yor. 4-2" | "Yor. 4-2" | "Yor. 4-1" | Residential Area' "Yor. 5- | "Yor. 3-10" | | |
| | | | | | | 10" | | | |
| Area | 9 Rai 2 Ngan 84.70 Wah² | Approximately 10 Rai 77 | Approximately 10 Rai (or | Approximately 7 Rai 2 Ngan | Approximately 12 Rai (or | Approximately 2 Rai 1 Ngan | Approximately 1 Rai 49 Wah² | | |
| | reduced by 1 Rai 22 Wah² | Wah² (or 4,077 Wah²) | around 4,000 Wah²) | 25 Wah² (or 3,025 Wah²) | 4,800 Wah²) | 84 Wah² (or 984 Wah²) | (or 449 Wah²) | | |
| | expropriated land resulted in 8 | | | | | | | | |
| | Rai 2 Ngan 62.70 Wah² | | | | | | | | |
| Land details | Like rectangle, 161-meter | Like rectangle, 100-meter | Like rectangle, 56-meter | Trapezoid, 100-meter | Like trapezoid, 60-meter | Like rectangle, 50-meter | Like rectangle, 30-meter | | |
| | fronting onto Kamphang Phet 6 | fronting onto front road, fully | fronting onto front road, | fronting onto front road, | fronting onto front road, | fronting onto front road, 80- | fronting onto front road, 60- | | |
| | (Local road), fully filled land, as | filled land, as high as road | unfilled land, 1.0-meter | 120-meter depth, fully filled | 320-meter depth, fully filled | meter depth, fully filled | meter depth, unfilled land, | | |
| | high as road level | level | lower than road level | land, as high as road level | around 5 Rai land, 0.50- | land, as high as road level | 1.0-meter lower than road | | |
| | | | | | meter lower than road level | | level | | |
| | | | | | | | | | |
| Trading price | | Around Baht 200,000,000 | | | | | | | |
| | | (or Baht/Wah² 49,055) | | | | | | | |
| Date | | 2014 | | | | | | | |
| Contact | | 02-296-4949 (Bank of | | | | | | | |
| information | | Ayudhya Public Company | | | | | | | |
| | | Limited) Property ID BY 1037 | | | | | | | |
| Offering price | | Baht/Wah² 100,000 | Baht/Wah² 150,000 | Baht/Wah² 145,000 | Baht/Wah² 130,000 | Baht/Wah ² 250,000 | Baht/Wah² 300,000 | | |

| | Market data comparable to appraised property | | | | | | | | |
|---------------|--|--|----------------------------|----------------------------|------------------------------|---------------------------|--------------------------------|--|--|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 | | |
| Date | | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | | |
| Contact | | 09-1576-4888 (K.Sin - | 08-2464-4536, 0-2514-4455 | 08-2253-6633 (land | 08-2464-4536, 0-2514-4455 | 08-6300-1900 | 08-4730-9373 (K.Yhai) | | |
| information | | trustee) | (K.Woranun - agent) | owner), 08-1655-2558 (K.Ex | (K.Woranun - agent) | | | | |
| | | | | – agent) | | | | | |
| Remark | | There are maintenance | | | At present, some part of the | | | | |
| | | building totaling 631 M ² and | | | property is operated as gas | | | | |
| | | warehouse totaling 3,240 M ² | | | station leased to PTT whose | | | | |
| | | which are in an old depleted | | | owner is going to stop the | | | | |
| | | condition whose owner is | | | contract and demolish the | | | | |
| | | going to exclude the value of | | | buildings. | | | | |
| | | those buildings. | | | | | | | |
| Comparison to | | Inferior location | Inferior location | Inferior location | Inferior location | Superior location | Similar location | | |
| appraised | | 2. Similar area size | 2. Similar area size | 2. Inferior area size | 2. Superior area size | 2. Inferior area size | 2. Inferior area size | | |
| property | | Superior potential land | 3. Superior potential land | 3. Superior potential land | 3. Superior potential land | 3. Similar potential land | 3. Similar potential land uses | | |
| | | uses | uses | uses | uses | uses | | | |

| | | N | Market data comparable to appraised | property | | |
|---------------------|-------------------------------------|-----------------------------------|--|------------------------------------|------------------------------------|------------------------------------|
| Details | Appraised property | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data 11 |
| Type of asset | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land |
| | On the west of Kamphang Phet | Kamphang Phet 6 road (Local | Kamphang Phet 6 road (Local | Vibhavadi-Rangsit road and Soi | Vibhavadi-Rangsit road Soi | Vibhavadi-Rangsit road |
| Location | 6 (Local road) next to Prem | road) | road) | Vibhavadi-Rangsit 66 | Vibhavadi-Rangsit 52 | |
| | Pracha canal | | | | | |
| Front road | Asphalt paved, 4-channel traffic, | Asphalt paved, 10-meter width | Asphalt paved, 10-meter width | Reinforced concrete with | Reinforced concrete with | Reinforced concrete paved, 30- |
| | 12-meter width | | | asphalt layered paved, 30-meter | asphalt layered paved, 30-meter | meter width |
| | | | | width | width | |
| Utility | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, | Electricity, Water, Sewerage, |
| | Telephone and Public Road | and Telephone | and Telephone | and Telephone | and Telephone | and Telephone |
| City plan | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Orange Color Zoning" 'Medium- | "Yellow Color Zoning" 'Low- | "Orange Color Zoning" 'Medium- | "Orange Color Zoning" 'Medium- |
| | Density Residential Area' "Yor. | Density Residential Area' "Yor. | Density Residential Area' "Yor. | Density Residential Area' "Yor. | Density Residential Area' "Yor. | Density Residential Area' "Yor. |
| | 5-4" | 3-10" | 5-10" | 4-9" | 5-12" | 5-12" |
| Area | 9 Rai 2 Ngan 84.70 Wah² | Approximately 4 Rai 47 Wah² (or | Approximately 2 Rai 2 Ngan 77 | Approximately 2 Rai 1 Ngan 75 | Approximately 3 Rai (or 1,200 | Approximately 6 Rai 69 Wah² (or |
| | reduced by 1 Rai 22 Wah² | 1,647 Wah²) | Wah ² (or around 1,077 Wah ²) | Wah² (or 975 Wah²) | Wah²) | 2,469 Wah²) |
| | expropriated land resulted in 8 | | | | | |
| | Rai 2 Ngan 62.70 Wah² | | | | | |
| Land details | Like rectangle, 161-meter | Like rectangle, 60-meter fronting | Rectangle, 40-meter fronting | Rectangle, 50-meter fronting | Trapezoid, 85-meter fronting | Like rectangle, 46-meter fronting |
| | fronting onto Kamphang Phet 6 | onto front road, unfilled land, | onto front road, 150-meter | onto front road, 70-meter depth, | onto front road, 57-meter depth, | onto front road, 20-meter depth, |
| | (Local road), fully filled land, as | 1.00-meter lower than road level | depth, partly filled land, 0.50- | fully filled land, as high as road | fully filled land, as high as road | fully filled land, as high as road |
| | high as road level | | meter lower than road level | level | level | level |
| Trading price | | | Baht/Wah² 150,000 | Baht 300,000,000 (or | Baht/Wah² 230,000 | Baht/Wah² 130,000 |
| | | | | Baht/Wah² 307,692) | | |
| Date | | | February, 2016 | Beginning of 2018 | Beginning of 2014 | December, 2014 |
| Contact information | | | 09-44251560 (K.Watt -land | 086-569-1699 (ERA-agent) | 02-654-1111 press 305 (CBRE- | Bangkok Metropolis Land Office |
| | | | owner) | | agent) | – Don Muang branch |
| Offering price | | Baht/Wah² 220,000 | | | | |
| Date | | July, 2018 | | | | |
| Contact information | | 087-993-2593 (K.Chana, | | | | |
| | | K.Suthida – land owner) | | | | |

| | Market data comparable to appraised property | | | | | | | | |
|-------------------------|--|--------------------------------|--------------------------------|----------------------------------|---------------------------------|---------------------------------|--|--|--|
| Details | Appraised property | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data 11 | | | |
| Remark | | | | Currently, is S Motor Company | Under development for office | Under development for U | | | |
| | | | | Limited (Loader sales and retail | building | Delight Ratchavibha | | | |
| | | | | service) | | Condominium | | | |
| Comparison to appraised | | Similar location | Superior location | Superior location | Superior location | Superior location | | | |
| property | | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | | | |
| | | 3. Similar potential land uses | 3. Similar potential land uses | 3. Superior potential land uses | 3. Superior potential land uses | 3. Superior potential land uses | | | |

Comparative Method

According to the surveys of comparative properties, asset independent appraiser found that land fronting to Kamphang Phet 6 (Local road) and Vibhavadi-Rangsit road have offering and trading price ranging between Baht/ Wah² 49,055 – 307,692. From all market data, there are market data 5, 7 and 8 that are comparable to the appraised property. After considering those data and current real estate situation, the adjustment analysis on factors, such as location, area size, accessibility and potential land uses can be summarized as shown in the table below.

Basic adjustment

| | | Property (excluding area | | |
|---|---|---|--|--|
| Details | | | | under land expropriation for |
| Botallo | | | | road construction and |
| | 5 | 7 | 8 | seam) |
| Location | Kamphang Phet 6 (Local | Kamphang Phet 6 (Local | Kamphang Phet 6 (Local | Kamphang Phet 6 (Local |
| Essenion | road) | road) | road) | road) |
| Land size (Rai-Ngan-Wah²) | 2-1-84.00 Rai | 4 - 0 - 47.00 Rai | 2 - 2 - 77.00 Rai | 8 - 2 - 62.70 Rai |
| Land size (Wah²) | 984.00 | 1,647.00 | 1,077.00 | 3,462.70 |
| Land shape | Like rectangle | Rectangle | Like rectangle | Like rectangle |
| Land width (Meters) | 50.00 | 60.00 | 40.00 | 145.77 |
| Land level (on average) | 0.00 | (1.00) | (0.50) | 0.00 |
| City plan | "Orange Color Zoning" 'Medium-Density Residential Area' (Yor. 5- 10) Far 4: 1, Osr 7.5% | "Yellow Color Zoning" 'Low-Density Residential Area' (Yor. 3-10) Far 2.5: 1, Osr 12.5% | "Orange Color Zoning" 'Medium-Density Residential Area' (Yor. 5- 4) Far 4: 1, Osr 7.5% | "Orange Color Zoning" 'Medium-Density Residential Area' (Yor. 5-4) Far 4: 1, Osr 7.5% |
| Highest and best use | Commercial benefits/ Residential benefits | Commercial benefits/ Residential benefits | Commercial benefits/ Residential benefits | Commercial benefits/ Residential benefits |
| Offering price (Baht/ Wah²) | 250,000.00 | 330,000.00 | - | |
| Expected selling price (Baht/ Wah²) | 160,000.00 | 120,000.00 | - | |
| Transacted price (Baht/ Wah²) | - | - | 150,000.00 | |
| Date offering and transacting | July, 2018 | July, 2018 | February, 2016 | |
| Price adjusted by transacting period (Baht/ Wah²) | - | - | 15,000.00 | |
| Price adjusted by Land filling cost (Baht/ Wah²) | - | 1,500.00 | 750.00 | |
| Total adjusted price (Baht/ Wah²) | 160,000.00 | 121,500.00 | 165,750.00 | |

Related factor analysis

| Factors | | Market data | | | | | | |
|--------------------------------|-------|-------------|-------|----------|-------|----------|--|--|
| Factors | % | 5 | % | 7 | % | 8 | | |
| Factors related to asset area | | | | | | | | |
| - Location and environment | (10)% | (16,000) | % | | (5)% | (8,288) | | |
| Factors related to asset | | | | | | | | |
| - Land size | (20)% | (32,000) | (10)% | (12,150) | (20)% | (33,150) | | |
| - Land shape and connectedness | % | | % | | % | | | |
| - Land width | % | | % | | % | | | |
| - Utility | % | | % | | % | | | |

| Factors | Market data | | | | | | |
|--|-------------|----------|---------|--------|---------|----------|--|
| raciois | % | 5 | % | 7 | % | 8 | |
| - Front road | % | | % | | % | | |
| Highest and best use | % | | % | | % | | |
| City plan / Restriction and regulation | % | | 10% | 12,150 | % | | |
| Total | (30)% | (48,000) | 0% | 0 | (25)% | (41,438) | |
| Price from adjustment | 112 | ,000 | 121,500 | | 124,313 | | |

Final adjustments

| Market data | Final Adj Price | Absolute Adj | Proportion (1) | Inverse | Proportion (2) | Weighted Price | |
|-------------|--|--------------|----------------|---------|----------------|----------------|--|
| 5 | 112,000 | 48,000 | 0.4220 | 2.3695 | 0.2419 | 27,095 | |
| 7 | 121,500 | 24,300 | 0.2136 | 4.6806 | 0.4779 | 58,060 | |
| 8 | 124,313 | 41,438 | 0.3643 | 2.7448 | 0.2802 | 34,835 | |
| Total | Total 357,810 113,740 1.0000 9.7949 1.0000 | | | | | | |
| | Approximately (Baht/ Wah²) | | | | | | |

The summary of land value

Total area is 9 Rai 2 Ngan 84.70 Wah² (3,884.70 Wah² or 9.71175 Rai)

<u>Deduct</u> Area under land expropriation for road construction and seam

around 1 Rai 22 Wah² (or 422 Wah²)

Result 8 Rai 2 Ngan 62.70 Wah²

Or 3,462.70 Wah² @ Baht 120,000 : Baht 415,524,000

After considering factors, such as location, accessibility, location, land shape and size, land characteristics, infrastructure, environment, highest and best use, and potential development and comparing to appraised property, the adjusted value of land from the valuation of asset independent appraiser equals to Baht per Wah² 120,000. Therefore, the total value of 8 Rai 2 Ngan 62.70 Wah² (or 3,462.70 Wah²) is Baht 415,524,000.

Rental revenue

Value of property excluding, area under land expropriation for road construction and seam Land under leasehold valuation

 Net Present Value of rental revenue according to the contract <u>Leasing contract details</u>

Total area 3,884.70 Wah²

Area after reduction 3,462.70 Wah²

Leasehold period 30 Years

Start date December 25, 2014

322,102.00 Baht/Month

End date December 24, 2044

Remaining duration 26 Years 152 Days

 Rental price 1-5
 80,000.00
 Baht/Month

 Rental price 6-10
 220,000.00
 Baht/Month

 Rental price 11-15
 242,000.00
 Baht/Month

 Rental price 16-20
 266,200.00
 Baht/Month

 Rental price 21-25
 292,820.00
 Baht/Month

Valuation date July26, 2018

Net present value of land leasehold rental revenue

Rental price 26-30

| Vo | B.E. | Rental revenue | Rental revenue Property tax Remaining rent | | Discount | Net present value |
|-------------|------|------------------|--|----------------|-------------|-------------------|
| Year | B.E. | (Baht/Year) | 12.5% at 50% | revenue (Baht) | rate(6.50%) | (Baht) |
| 1 (152days) | 2561 | 399,781.00 | - | 399,781.00 | 0.97412 | 389,433 |
| 2 | 2562 | 960,000.00 | - | 960,000.00 | 0.91466 | 878,076 |
| 3 | 2563 | 2,640,000.00 | - | 2,640,000.00 | 0.85884 | 2,267,333 |
| 4 | 2564 | 2,640,000.00 | - | 2,640,000.00 | 0.80642 | 2,128,951 |
| 5 | 2565 | 2,640,000.00 | - | 2,640,000.00 | 0.75720 | 1,999,015 |
| 6 | 2566 | 2,640,000.00 | - | 2,640,000.00 | 0.71099 | 1,877,009 |
| 7 | 2567 | 2,640,000.00 | - | 2,640,000.00 | 0.66759 | 1,762,450 |
| 8 | 2568 | 2,904,000.00 | - | 2,904,000.00 | 0.62685 | 1,820,371 |
| 9 | 2569 | 2,904,000.00 | - | 2,904,000.00 | 0.58859 | 1,709,269 |
| 10 | 2570 | 2,904,000.00 | - | 2,904,000.00 | 0.55267 | 1,604,947 |
| 11 | 2571 | 2,904,000.00 | - | 2,904,000.00 | 0.51894 | 1,506,993 |
| 12 | 2572 | 2,904,000.00 | - | 2,904,000.00 | 0.48726 | 1,415,016 |
| 13 | 2573 | 3,194,400.00 | - | 3,194,400.00 | 0.45753 | 1,461,519 |
| 14 | 2574 | 3,194,400.00 | - | 3,194,400.00 | 0.42960 | 1,372,319 |
| 15 | 2575 | 3,194,400.00 | - | 3,194,400.00 | 0.40338 | 1,288,562 |
| 16 | 2576 | 3,194,400.00 | - | 3,194,400.00 | 0.37876 | 1,209,917 |
| 17 | 2577 | 3,194,400.00 | - | 3,194,400.00 | 0.35565 | 1,136,073 |
| 18 | 2578 | 3,513,840.00 | - | 3,513,840.00 | 0.33394 | 1,173,408 |
| 19 | 2579 | 3,513,840.00 | - | 3,513,840.00 | 0.31356 | 1,101,792 |
| 20 | 2580 | 3,513,840.00 | - | 3,513,840.00 | 0.29442 | 1,034,546 |
| 21 | 2581 | 3,513,840.00 | - | 3,513,840.00 | 0.27645 | 971,405 |
| 22 | 2582 | 3,513,840.00 | - | 3,513,840.00 | 0.25958 | 912,118 |
| 23 | 2583 | 3,865,224.00 | - | 3,865,224.00 | 0.24374 | 942,093 |
| 24 | 2584 | 3,865,224.00 | - | 3,865,224.00 | 0.22886 | 884,595 |
| 25 | 2585 | 3,865,224.00 | - | 3,865,224.00 | 0.21489 | 830,605 |
| 26 | 2586 | 3,865,224.00 | - | 3,865,224.00 | 0.20178 | 779,911 |
| 27 | 2587 | 3,865,224.00 | - | 3,865,224.00 | 0.18946 | 732,311 |
| Total | · | 81,947,101.00 | - | 81,947,101.00 | | 35,190,038 |
| | | Total net preser | nt value from rental rev | venue | | 35,190,038 |

2) Value at the end of leasehold contract

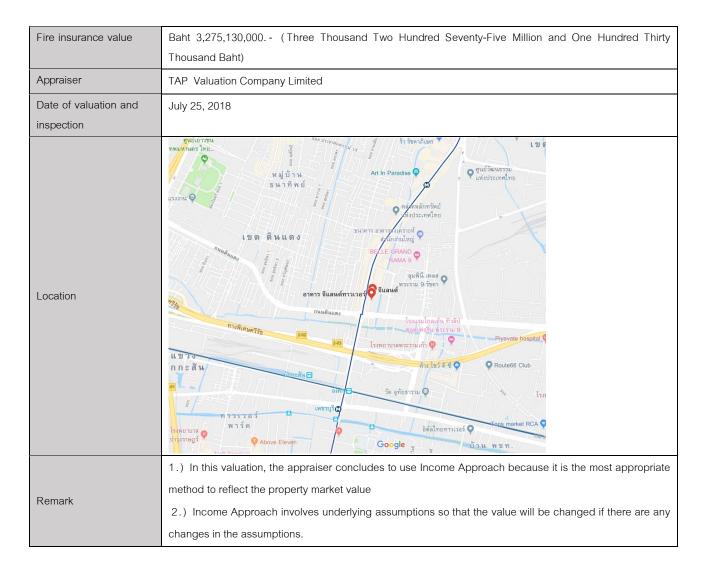
| | Total area after reduction on land expropriation for road and seam | 3,462.70 | Wah² |
|----|--|-------------|------|
| | Net present value | 415,524.000 | Baht |
| | Land price growth @ | 3.00% | |
| | Or total asset value in 2044 (end of contract) | 922,998,893 | Baht |
| | PV Factor at 26 years 152 days | 0.080640 | |
| | Net present value at the end of contract | 74,731,002 | Baht |
| 3) | Total market value of long leasehold land | 109,621,040 | Baht |
| , | Or around | 109,600,000 | Baht |

After considering factors, such as real estate market and property details, including market data and evaluation summary, asset independent appraiser determined that the market value of these 3 land deeds under long term lease agreement registered at Land Office is the market value for the existing use or fair value according to Thai Financial Reporting Standard 13 on the valuation date in July 26, 2018 for 8 Rai 2 Ngan 62.70 Wah² or 3,462.70 Wah² is Baht 415,524.000, net present value of rental leasehold revenue is Baht 35,190,038 amd net present value of rental leasehold at the end of contract is Baht 74,431,002. Therefore, the total value of property subjecting to long lease agreement is Baht 109,600,000.

11. List no. 11: Land with building leasehold rights for 28-storey office building (SOUTH WING) and 38-storey office building (NORTHWING) including 5-stroey basement of "G Tower" project located inside G Tower no. 1 Ratchadapisek road, Dindaeng, Bangkok on July 25, 2018 (Submitted by TAP Valuation Company Limited)

Details of subject asset

| Type of property | Land with building leasehold property "G Tower" project |
|----------------------------------|---|
| Location of the subject property | G Tower no. 1 Ratchadapisek road, Dindaeng, Bangkok |
| Accessibility rights | Public road |
| Rights document | Title deeds no. 787 and 3027 totaling 2 deeds with land extents at 5-0-98.3 Rai or 2,098.3 Wah ² |
| Current land owner | - Title deed no. 787 owner is Super Asset Company Limited |
| | - Title deed no. 3027 owner is CKS Holdings Company Limited |
| Building details | 28-storey office building (SOUTH WING) and 38-storey office building (NORTH WING) |
| | Including 5-storey basement "G Tower" project |
| Building permits | - Construction, building modification and building movement permit no. 45/2559 |
| | On May 27, 1997 and June 15, 2016 (The building was modified in accordance with BKK 6 receipt no. |
| | 52/2558 on May 28, 2016) |
| | - Construction, building modification, building demolish and movement or change in use request from |
| | without applying for a permission under section 39 BIS no. 127/2557 on September 9, 2014 |
| Building owner | Praram 9 Square Company Limited |
| Mortgage / Commitment | - The subject land is currently not mortgaged to any financial institution |
| burden | - The subject buildings are pledged as a collateral to Krung Thai Bank Public Company Limited |
| City plan | The subject property is located in High-Density Residential Area (Brown Color Zoning) of Town Plan |
| | Restriction Area according to the examination of records at the Department of Town and Country Planning |
| | of Bangkok Metropolis (Ministerial regulation B.E. 2013). |
| Highest and best use | For commercial benefits (the appraiser agrees that it is in highest and best use.) |
| Criteria for valuation | To determine market value |
| Valuation approaches | Method 1 Leasehold rights calculation for land and Cost Approach for the buildings |
| | Method 2 Income Approach |
| Market value of the | Method 1 Leasehold rights calculation for land and Cost Approach for the buildings |
| property | - Value of remaining leasehold rights for 31 years 11 month is Baht 1,090,600,000 |
| | - Value of Buildings is Baht 3,421,800,000 |
| | Total value is Baht 4,512,400,000 (rounded) (Four Thousand Five Hundred Twelve Million and Four |
| | Hundred Thousand Baht) |
| | Method 2 Income Approach |
| | Total value <u>before incremental investment reduction</u> is Baht 5,791,000,000 (Five Thousand Seven Hundred |
| | and Ninety-One Million Baht) |
| | Total value <u>after incremental investment reduction</u> is Baht 5,741,000,000 (Five Thousand Seven Hundred |
| | and Forty-One Million Baht) |



Asset independent appraiser appraises property by its income (Income Approach) in the method of Discounted Cash Flow Technique and Cost Approach as another supported method by comparing market data (Comparative Method) in the form of Weighted Quality Score: WQS) to adjust prices of assets for comparison with market data from similar potential lands in factors, such as location, road, land size, land shape, characteristics and civilization, usefulness and utilities which can be summarized as follows:

11.1 Cost Approach

Asset independent appraiser appraises land with building value by estimating cost because the property is land with building developed for commercial benefits in land size at 5 -0 -98.30 Rai or 2,098.3 Wah². The building is specific so that there is no comparable market data. Therefore, Comparative Method cannot be applied for the whole valuation and is uses only for land value valuation part. As for building value, Replacement Cost Approach is applied before summing the calculated value together. By selecting 7 market data of vacant lands that have similar potential with the appraised land and considering the factors that will affect the land value which are location, accessibility, land level, land shape, land size, characteristic, infrastructure,

environment and highest and best use, Weight Quality Score (WQS) method was used to adjust prices of asset for comparison with market data. The details of reference market data, WQS and market approach being used to appraise land and replacement cost approach for buildings can be summarized as follows:

| | | Market data comparable to appraised p | property | |
|--------------------------------|---|--|---|---|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 |
| Type of asset | Land with building leasehold property | Land with building | Land with building | Land with building |
| Area | 5-0-98.3 Rai (2,098.3 Wah²) | 15-1-8 Rai (or 6,108 Wah²) | 9-1-44 Rai (or 3,744 Wah²) | 5-0-36.4 Rai (or 2,036.4 Wah²) |
| Location | Rama 9 road | Ratchadapisek road | Sukhumvit road | Wireless road and Ploenchit road |
| Distance from main road | Close to road | Close to road | Close to road | Close to road |
| Land shape | Square | Polygon | Polygon | |
| Width x Depth (Meters) | 58.00 x 148.00 meters | - | 80-meter width | |
| Land level | Fully filled land, 0.30-meter higher than road | Fully filled land, 0.30-meter higher than road | As high as road level | 0.10-meter higher than road level |
| | level | level | | |
| Utility | Electricity, Water, Telephone and Sewerage | Electricity, Water, Telephone and Sewerage | Completed | Completed |
| Road surface (Meter) | Asphalt paved, 20/30 meters | Asphalt paved, 30/40 meters | Asphalt paved, 24/30 meters | Reinforced concrete paved, 16/30 meters |
| Road side | 1 side | 1 side | 2 sides | 2 sides |
| Building size | 110.60 x 36.00 meters | | | |
| Living area | 134,779.00 M² | | | |
| Interior design and decoration | | Excellent | Good | |
| Current use | 28-storey office building (SOUTH WING) and | Shopping center "Central Plaza Grand Rama | 36-storey hotel and shopping center "Terminal 21" | 34-storey office building "Park Ventures Ecoplex" |
| | 38-storey office building (NORTH WING) | 9" | | |
| | Including 5-storey basement "G Tower" project | | | |
| Offering price | | Land leasing fee Baht 576,740,000 | Land leasing fee Baht 500,000,000 | Baht/month 2,050,000 |
| | | Baht/month 1,421,260 | Rental details | Average Baht/Wah²/month 3,800 |
| | | Average Baht/Wah²/month 232 | Year 1-5 : Baht/month 335,939 | (Land leasing fee Baht 450,000,000) |
| | | | Year 6-10 : Baht/month 386,330 | |
| | | | Year 11-15 : Baht/month 444,280 | |
| | | | Year 16-20 : Baht/month 510,921 | |
| | | | Year 21-25 : Baht/month 587,559 | |
| | | | Year 26-30 : Baht/month 675,693 | |
| Conditions | 40-year contract duration starting from July 1, | 30-year contract duration | 30-year contract duration | 30-year contract duration |
| (net/negotiated/others) | 2010 (remaining duration is 31 years 11 months) | | | |
| Date | July, 2018 | July, 2018 | July, 2018 | July, 2018 |
| Source | | The appraiser's data base | The appraiser's data base | The appraiser's data base |
| Contact information | | | | |

| | Market data comparable to appraised property | | | | | | | | | |
|-----------------------------|--|--|------------------------------------|------------------------------------|--|--|--|--|--|--|
| Details | Appraised property | Appraised property Market data 1 Market data 2 | | Market data 3 | | | | | | |
| City plan | High-density residential area (Brown Color | High-density residential area (Brown Color | Commercial area (Red Color Zoning) | Commercial area (Red Color Zoning) | | | | | | |
| | Zoning) | Zoning) | | | | | | | | |
| Potential land use | For commercial benefits | For commercial benefits | For commercial benefits | For commercial benefits | | | | | | |
| Comparison to the appraised | | | | | | | | | | |
| property | | | | | | | | | | |
| Others | | | | | | | | | | |

| | Market data comparable to appraised property | | | | | | | | | |
|--------------------------------|--|----------------------------------|----------------------------------|-----------------------------------|----------------------------------|--|--|--|--|--|
| Details | Appraised property | Market data 4 | Market data 5 | Market data 6 | Market data 7 | | | | | |
| Type of asset | Land with building leasehold | Vacant land | Vacant land | Vacant land | Vacant land | | | | | |
| | property | | | | | | | | | |
| Area | 5-0-98.3 Rai (2,098.3 Wah²) | 5-1-92 Rai (2,192 Wah²) | 7-0-06 Rai (2,806 Wah²) | 3-1-67 Rai (1,367 Wah²) | 2-0-92 Rai (892 Wah²) | | | | | |
| Location | Rama 9 road | Rama 9 road | Ratchadapisek road | Ratchadapisek road | Ratchadapisek road and Rama 9 | | | | | |
| | | | | | road | | | | | |
| Distance from main road | Close to road | Close to main road | Close to main road | Close to main road | Close to main road | | | | | |
| Land shape | Square | Polygon | Polygon | Square | Square | | | | | |
| Width x Depth (Meters) | 58.00 x 148.00 meters | 110.00 x 90.00 meters | 30.00-meter width | 83.00 x 85.00 meter | 60-meter width | | | | | |
| Land level | Fully filled land, 0.30-meter higher | As high as road level | As high as road level | As high as road level | As high as road level | | | | | |
| | than road level | | | | | | | | | |
| Utility | Electricity, Water, Telephone and | Electricity, Water and Telephone | Electricity, Water and Telephone | Electricity, Water and Telephone | Electricity, Water and Telephone | | | | | |
| | Sewerage | | | | | | | | | |
| Road surface (Meter) | Asphalt paved, 20/30 meters | Asphalt paved, 24/30 meters | Concrete paved, 24/30 meters | Concrete paved, 24/30 meter | Concrete paved, 24/30 meters | | | | | |
| Road side | 1 side | 1 side | 1 side | 1 side | 2 sides (corner) | | | | | |
| Building size | 110.60 x 36.00 meters | | | | | | | | | |
| Living area | 134,779.00 M² | | | | | | | | | |
| Interior design and decoration | | | | | | | | | | |
| Current use | 28-storey office building (SOUTH | Not in use | Parking area | Market and parking area | "Ashton Asoke-Rama 9" project | | | | | |
| | WING) and 38-storey office building | | | | | | | | | |
| | (NORTH WING) | | | | | | | | | |
| | Including 5-storey basement "G | | | | | | | | | |
| | Tower" project | | | | | | | | | |
| Offering price | | Baht/Wah² 800,000 | Baht/Wah² 1,000,000 | Baht/Wah² 1,500,000 | Baht/Wah² 950,000 | | | | | |
| Conditions | 40-year contract duration starting | Negotiable | Negotiable | Cancel trading due to 3 + 30-year | Trading price in 2016 | | | | | |
| (net/negotiated/others) | from July 1, 2010 (remaining | | | leasehold contract from Ananda | | | | | | |
| | duration is 31 years 11 months) | | | Development for Service Apartment | | | | | | |
| | | | | project | | | | | | |
| Date | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | | | | | |
| Source | | K.Ex | K.Ex | Selling sign | K.Piroj | | | | | |

| | Market data comparable to appraised property | | | | | | | | | |
|-----------------------------|--|---------------------------------|---|-------------------------|----------------------------|--|--|--|--|--|
| Details | Appraised property | Market data 4 | Market data 5 | Market data 6 | Market data 7 | | | | | |
| Contact information | | 08-1655-2558 | 08-1655-2558 | 06-1915-6619 | 08-1285-5726 | | | | | |
| City plan | High-density residential area | Medium-density residential area | High-density residential area (Brown Color High-density residential area (Brown | | Commercial area (Red Color | | | | | |
| | (Brown Color Zoning) | (Orange Color Zoning) | Zoning) | Color Zoning) | Zoning) | | | | | |
| | | | | | | | | | | |
| Potential land use | For commercial benefits | For commercial benefits | For commercial benefits | For commercial benefits | For commercial benefits | | | | | |
| Comparison to the appraised | | Inferior | Similar | Superior | Similar | | | | | |
| property | | | | | | | | | | |
| Others | | | | | | | | | | |

Market Approach

Due to the data that use for appraising value in this time has some factors that is different from the appraised property and has effect on the appraisal value so, asset independent appraiser chooses to use Weighted Quality Score by assign weight for each factor that has effect on the appraised land. If the factor has significant effect on the value, that factor will be weighted more. Sum of all factors' weight is 100%. The appraiser will give score of each factor. The sum of product between score and weight is Weighted Quality Score.

Table showing asset analysis: by Weighted Quality Score (WQS) with relevant factors Weighted Quality Score of Land Table

| Details | Unit | Property | Market data 4 | Market data 5 | Market data 6 | Market data 7 |
|-----------------------------------|------------|-------------|---------------|---------------|---------------|---------------|
| Type of asset | | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land |
| Land size | M² | 2,098.3 | 2,192.0 | 2,806.0 | 1,367.0 | 892.0 |
| Trading price / Offering price | Baht/ M² | - | 800,000 | 1,000,000 | 1,500,000 | 950,000 |
| Negotiated price / Adjusted price | Baht/ M² | - | -80,000 | -150,000 | -400,000 | -50,000 |
| Net adjusted price | Baht/ M² | - | 720,000 | 850,000 | 1,100,000 | 900,000 |
| Factors | Weight (%) | | | | | |
| Location | 20 | 8 | 7 | 8 | 9 | 8 |
| Environment | 10 | 9 | 6 | 7 | 9 | 7 |
| Land shape | 10 | 8 | 7 | 7 | 8 | 6 |
| Land level | 10 | 8 | 7 | 7 | 8 | 7 |
| Transportation | 10 | 8 | 7 | 8 | 8 | 8 |
| Front road | 5 | 8 | 7 | 8 | 8 | 8 |
| Utility | 5 | 8 | 7 | 7 | 8 | 7 |
| Law and Obligation | 10 | 7 | 7 | 7 | 7 | 7 |
| Potential land use | 20 | 8 | 7 | 8 | 9 | 9 |
| Total WQS. | 100 | 800.0 | 690.0 | 755.0 | 840.0 | 765.0 |
| Adjust Ratio | | | 1.16 | 1.06 | 0.95 | 1.05 |
| Indicated Price | | | 834,783 | 900,662 | 1,047,619 | 941,176 |
| % comparable | | 100% | 10.71% | 26.18% | 29.45% | 33.66% |
| Comparable Value | | | 89,403 | 235,787 | 308,542 | 316,792 |
| Market value | Baht/ M² | 950,525 | | | | |
| Round up | Baht/ M² | 950,000 | | | | |

Market rental price analysis

Discount Rate 10%

Market data 1 15-1-18 Rai or 6,108.00 Wah² land

| Contract | Land leasing fees | Yearly land leasing fees | Monthly land leasing fees | Monthly rental | Actual monthly rental | Wah²/month |
|----------|-------------------|--------------------------|---------------------------|----------------|-----------------------|------------|
| 30-year | 576,740,000 | 61,180,146 | 5,098,345 | 1,421,260 | 6,519,605 | 1,070 |

Market data 2 9-1-44 Rai or 3,744 Wah² land

| Contract | Land leasing fees | Yearly land leasing fees | Monthly land leasing fees | Monthly rental | Actual monthly rental | Wah²/month |
|----------|-------------------|--------------------------|---------------------------|----------------|-----------------------|------------|
| 30-year | 500,000,000 | 53,039,624 | 4,419,969 | 510,921 | 4,930,890 | 1,320 |

Market data 3 5-0-36.40 Rai or 2,036.40 Wah² land

| Contract | Land leasing fees | Yearly land leasing fees | Monthly land leasing fees | Monthly rental | Actual monthly rental | Wah²/month |
|----------|-------------------|--------------------------|---------------------------|----------------|-----------------------|------------|
| 30-year | 450,000,000 | 52,856,831 | 4,404,736 | 2,050,000 | 6,454,736 | 3,170 |

Mkt. Cap Rate

| Market data | size | Monthly rental/Wah² | Yearly rental/Wah² | Market value / Wah² | Mrt. Cap Rate |
|-------------|------------|---------------------|--------------------|---------------------|---------------|
| 3 | 2,036 Wah² | 3,170.00 | 38,040.00 | 1,000,000 | 3.8% |
| Property | 2,098 Wah² | | | Average | 3.8% |
| | | | | Say | 4.0% |

Land leasehold value analysis

| Year | Month | Year | Period | Market rental | Contract rent | Rental difference | PV factor | Net present value |
|-------|-------|------|----------------------------|---------------|---------------|-------------------|-----------|-------------------|
| | | | | Baht/Year | Baht/Year | Baht | 10.0% | (Baht) |
| 1.00 | 12 | 2018 | August 1, 18 - July 31, 19 | 79,735,400 | 3,856,400 | 75,879,000 | 0.9091 | 68,980,909 |
| 2.00 | 12 | 2019 | August 1, 19 - July 31, 20 | 79,735,400 | 4,380,000 | 75,355,400 | 0.8264 | 62,277,190 |
| 3.00 | 12 | 2020 | August 1, 20 - July 31, 21 | 79,735,400 | 4,380,000 | 75,355,400 | 0.7513 | 56,615,627 |
| 4.00 | 12 | 2021 | August 1, 21 - July 31, 22 | 91,695,710 | 4,435,000 | 87,260,710 | 0.6830 | 59,600,239 |
| 5.00 | 12 | 2022 | August 1, 22 - July 31, 23 | 91,695,710 | 5,040,000 | 86,655,710 | 0.6209 | 53,806,378 |
| 6.00 | 12 | 2023 | August 1, 23 - July 31, 24 | 91,695,710 | 5,040,000 | 86,655,710 | 0.5645 | 48,914,889 |
| 7.00 | 12 | 2024 | August 1, 24 - July 31, 25 | 105,450,067 | 5,102,600 | 100,347,467 | 0.5132 | 51,494,117 |
| 8.00 | 12 | 2025 | August 1, 25 - July 31, 26 | 105,450,067 | 5,791,200 | 99,658,867 | 0.4665 | 46,491,597 |
| 9.00 | 12 | 2026 | August 1, 26 - July 31, 27 | 105,450,067 | 5,791,200 | 99,658,867 | 0.4241 | 42,265,088 |
| 10.00 | 12 | 2027 | August 1, 27 - July 31, 28 | 121,267,576 | 5,863,500 | 115,404,076 | 0.3855 | 44,493,267 |
| 11.00 | 12 | 2028 | August 1, 28 - July 31, 29 | 121,267,576 | 6,658,800 | 114,608,776 | 0.3505 | 40,169,677 |
| 12.00 | 12 | 2029 | August 1, 29 - July 31, 30 | 121,267,576 | 6,658,800 | 114,608,776 | 0.3186 | 36,517,888 |
| 13.00 | 12 | 2030 | August 1, 30 - July 31, 31 | 139,457,713 | 6,742,000 | 132,715,713 | 0.2897 | 38,443,015 |
| 14.00 | 12 | 2031 | August 1, 31 - July 31, 32 | 139,457,713 | 7,657,200 | 131,800,513 | 0.2633 | 34,707,194 |
| 15.00 | 12 | 2032 | August 1, 32 - July 31, 33 | 139,457,713 | 7,657,200 | 131,800,513 | 0.2394 | 31,551,995 |

| Year | Month | Year | Period | Market rental Baht/Year | Contract rent Baht/Year | Rental difference Baht | PV factor | Net present value (Baht) |
|-------|-----------------------------------|------|----------------------------|-------------------------|-------------------------|---------------------------|-----------|--------------------------|
| 16.00 | 12 | 2033 | August 1, 33 - July 31, 34 | 160,376,370 | 7,752,920 | 152,623,450 | 0.2176 | 33,215,310 |
| 17.00 | 12 | 2034 | August 1, 34 - July 31, 35 | 160,376,370 | 8,805,840 | 151,570,530 | 0.1978 | 29,987,421 |
| 18.00 | 12 | 2035 | August 1, 35 - July 31, 36 | 160,376,370 | 8,805,840 | 151,570,530 | 0.1799 | 27,261,292 |
| 19.00 | 12 | 2036 | August 1, 36 - July 31, 37 | 184,432,825 | 8,915,920 | 175,516,905 | 0.1635 | 28,698,417 |
| 20.00 | 12 | 2037 | August 1, 37 - July 31, 38 | 184,432,825 | 10,126,800 | 174,306,025 | 0.1486 | 25,909,480 |
| 21.00 | 12 | 2038 | August 1, 38 - July 31, 39 | 184,432,825 | 10,126,800 | 174,306,025 | 0.1351 | 23,554,073 |
| 22.00 | 12 | 2039 | August 1, 39 - July 31, 40 | 212,097,749 | 10,253,400 | 201,844,349 | 0.1228 | 24,795,766 |
| 23.00 | 12 | 2040 | August 1, 40 - July 31, 41 | 212,097,749 | 11,646,000 | 200,451,749 | 0.1117 | 22,386,082 |
| 24.00 | 12 | 2041 | August 1, 41 - July 31, 42 | 212,097,749 | 11,646,000 | 200,451,749 | 0.1015 | 20,350,984 |
| 25.00 | 12 | 2042 | August 1, 42 - July 31, 43 | 243,912,412 | 11,791,600 | 232,120,812 | 0.0923 | 21,423,822 |
| 26.00 | 12 | 2043 | August 1, 43 - July 31, 44 | 243,912,412 | 13,393,200 | 230,519,212 | 0.0839 | 19,341,819 |
| 27.00 | 12 | 2044 | August 1, 44 - July 31, 45 | 243,912,412 | 13,393,200 | 230,519,212 | 0.0763 | 17,583,472 |
| 28.00 | 12 | 2045 | August 1, 45 - July 31, 46 | 280,499,273 | 13,560,600 | 266,938,673 | 0.0693 | 18,510,422 |
| 29.00 | 12 | 2046 | August 1, 46 - July 31, 47 | 280,499,273 | 15,402,000 | 265,097,273 | 0.0630 | 16,711,575 |
| 30.00 | 12 | 2047 | August 1, 47 - July 31, 48 | 280,499,273 | 15,402,000 | 265,097,273 | 0.0573 | 15,192,341 |
| 31.00 | 12 | 2048 | August 1, 48 - July 31, 49 | 322,574,164 | 15,594,500 | 306,979,664 | 0.0521 | 15,993,237 |
| 31.92 | 11 2049 August 1, 49 - June 30, 5 | | August 1, 49 - June 30, 50 | 295,692,984 | 16,236,000 | 279,456,984 | 0.0477 | 13,341,309 |
| | | | | | | Land leasehold | d value | 1,090,585,891 |
| | | | | | | or (rounde | ed) | 1,090,600,000 |

Land leasehold value calculation

Land leasehold right value on 2 land deeds details

1. 5-0-98.3 Rai land or 2,098.3 Wah²

2. Market value per Wah² 950,000 Baht (according to Weighted Quality Score)

3. Cap. Rate Use 4.0% (which Mkt.Cap rate for market data 3 on average at 4.0 %)

4. Discount Rate 10.00%

Discount Rate = Risk free + Risk premium

Risk Free = 3.46% Current government 32-year bond yield on valuation date

Risk Premium = 6.50%

Discount Rate = 9.96%

5. Monthly market rental price per Wah² 3,167 Baht

6. Monthly market rental price 6,644,616.67 Baht

7. Yearly marker rental price 79,735,400 Baht

8. Remaining contract duration 31.92 Years (31 years 11 months)

9. Rental price growth 15% each 3 years

10. Total leasehold right 1,090,600,000 Baht (calculation table attached)

Building value calculation

By using Replacement Cost Approach and deducting by existing depreciation, the value can be summarized as follows:

| | | | | Replacement | | | Standard | Maintenance | Total | | |
|-----|---|---------|--------------------|---------------------|----------------|--------------------|--------------|-------------|-------------------|---------------------------|------------------|
| No. | Details | Size | Price | coat Ages | | Depreciation | depreciation | cost | deprecation | Building value | Building value |
| | | (M²) | (Baht/M²) | as new | (years) | (%) | (%) | (+),(-) | (%) | (Baht) | (rounded) |
| 1 | 1 28-storey office building (SOUTH WING) and 38 | | ING) and 38-storey | office building (NC | RTH WING), inc | luding 5-storey ba | asement | | | | |
| | - building area | 134,779 | 27,000 | 3,639,033,000 | 2 | -2.99% | -5.97% | 0.00% | -5.97% | 3,421,777,298.51 | |
| | | 134,779 | | 3,639,033,000 | | | | | | 3,421,777,298.51 | 3,421,800,000.00 |
| | | | | | | | | | | | |
| | Total | | | 3,639,033,000 | | | | | | 3,421,777,298.51 | 3,421,800,000.00 |
| | | | | | | | | Fire | e insurance value | (90% of available claims) | 3,275,130,000.00 |

Remark 1) The estimated price comes from the estimation of construction cost B.E. 2560 from the Association of Valuers of Thailand as benchmark criteria in order to determine price per unit with different adjustments

2) The appraiser calculated depreciation based on remaining contract duration when the building was 100% completed which equals to 33 years 6 month so that depreciation is 2.99% per year.

Summary of building valuation by Cost Approach

| 1:44 | Area | Value | Value |
|---|---------------|-------------------|---------------------|
| Lists | (Wah²) | (Baht/Wah²) | (Baht) |
| Appraised property: Land with buildings | | | |
| Cost Approach | | | |
| Land : leasehold rights for title deeds no. 787 and 3027(2 deeds) | | | |
| Area of 5-0-98.3 Rai | 2,098.3 | | 1,090,600,000.00 |
| (Remaining 30-year 11-month contract duration | | | |
| Buildings : 28-storey office building (SOUTH WING) and 38-storey | | | |
| office building (NORTH WING), including 5-storey basement | | | |
| | - | - | 3,421,800,000.00 |
| | | | |
| | | Value | 4,512,400,000.00 |
| (Four Thousand Five Hundi | ed Twelve Mil | lion and Four Hur | dred Thousand Baht) |

According to the valuation, the value of building is Baht 3,421,800,000 and the value of land is Baht 1,090,600,000. Therefore, the total value of land with buildings from the valuation of asset independent appraiser is Baht 4,512,400,000.

11.2 Income Approach

Asset independent appraiser appraises property by its income (Income Method) in the method of Discounted Cash Flow Technique because the subject property is an Income Producing Property which can gain money from its shopping center. The estimation of income of property comes from the vicinity of the property location amount of 9 comparable data for consideration on factors, including location, accessibility, facilities, infrastructure, environment and highest and best use of the property. By considering based on the market comparison approach and income of the property, the details can be summarized as follows:

| | | | Market data comparable to appraise | d property | | |
|--------------------------------------|---|----------------------------------|------------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
| Details | Appraised property | Market data 8 | Market data 9 | Market data 10 | Market data 11 | Market data 12 |
| Name | G-Tower | The 9 [™] Tower | CP Tower 2 (Fortune Town) | AIA Capital | RS Tower | Ciber World |
| | Rama 9 road | Ratchadapisek road - Rama 9 | Ratchadapisek road | Ratchadapisek road | Ratchadapisek road | Ratchadapisek road |
| Location | | road | | | | |
| Building pattern | Modern | Standard Modern | Standard Strong | Standard Modern | Standard Strong | Standard Modern |
| Building conditions | New | New | Old | New | Old | Between old and new |
| Building ages | 2 years | 4 years (constructed in 2014) | 26 years (constructed in 1992) | 4 years (constructed in 2014) | 25 years (constructed in 1993) | 10 years (constructed in 2008) |
| Number of stories | 28-storey office building (SOUTH WING) and 38-storey office building (NORTH WING), including 5-storey basement | 36-storey and 34-storey | 30-storey | 34-storey | 41-storey | 48-storey and 43-storey |
| Rental space | 73,300.83 M² | 57,000.00 M ² | 30,000.00 M ² | 54,000 M ² | 58,000 M² | 61,815 M² |
| Rental price | | Baht/ M²/month 850 | Baht/ M²/month 600 | Baht/ M²/month 950 | Baht/ M²/month 500 - 550 | Baht/ M²/month 730 |
| Conditions | | 3-year contract duration with | 3-year contract duration with | 3-year contract duration with | 3-year contract duration with | 3-year contract duration with |
| (net/negotiated/others) | | extension offer | extension offer | extension offer | extension offer | extension offer |
| Date | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 |
| Source | | www.irentoffice.com | www.irentoffice.com | www.banbkk.org | K.Jirayus | www.banbkk.org |
| Contact information | | 08-4543-4833 | 08-4543-4833 | 08-4543-4833 | 08-1682-4898 | 08-4543-4833 |
| City plan | High-density residential area | High-density residential area | High-density residential area | High-density residential area | High-density residential area | High-density residential area |
| | (Brown Color Zoning) | (Brown Color Zoning) | (Brown Color Zoning) | (Brown Color Zoning) | (Brown Color Zoning) | (Brown Color Zoning) |
| Comparison to the appraised property | | Similar location and environment | Superior location and environment | Superior location and environment | Superior location and environment | Superior location and environment |
| Building facilities | | Banks, restaurants, café, retail | Banks, restaurants, café, retail | Banks, fitness center, | Banks, restaurants, beauty shops, | Banks, fitness center, |
| | | shops, convenience stores and | shops, convenience stores and | restaurants, café, retail shops, | café, retail shops, convenience | restaurants, café, retail shops, |
| | | MRT – Rama 9 station | MRT – Rama 9 station | convenience stores and MRT - | stores and MRT – Thailand Cultural | convenience stores and MRT - |
| | | | | Thailand Cultural Centre | Centre | Thailand Cultural Centre |
| Others | | -Electricity Baht/Unit 6 | - Electricity Baht/Unit 5.08 | - Electricity Baht/Unit 5.50 | -Electricity depends on electricity | -Electricity Baht/Unit 5 |
| | | -Water Baht/Unit 20 | - Water Baht/Unit 21.40 | - Water Baht/Unit 20 | authority | - Water Baht/Unit 0 |
| | | - Parking rent Baht/car/month | -Parking rent Baht/car/month 400 | - Parking rent Baht/car/month | - Water Baht/Unit 19.19 | - Parking rent Baht/car/month |
| | | 1,500 - 1,800 | | 2,000 | - Parking rent Baht/car/month | 1,800 |
| | | | | | 2,000 | |

Market data - commercial area in shopping centers

| | | Market data comp | parable to appraised property | | |
|---------------------------|-------------------------------------|---|---|--|--------------------------------------|
| Details | Appraised property | Market data 13 | Market data 14 | Market data 15 | Market data 16 |
| Pictures | | Centralpta . | TEMIAL 21 | | |
| Name | G-Tower | Central Plaza Rama 9 | Terminal 21 | EmQuartier | Central Plaza Ladprao |
| Location | Rama 9 road | Ratchadapisek road | Sukhumvit road | Sukhumvit road | Phahonyothin road |
| Opening year | | 2011 | 2011 | 2015 | 1982 |
| Number of stories | 28-storey office building (SOUTH | 8-storey | 8-storey with basement | 8-storey with basement | 6-storey with basement |
| | WING) and 38-storey office building | | | | |
| | (NORTH WING), including 5-storey | | | | |
| | basement | | | | |
| Approximately rental area | 73,300.83 M² | 52,000 M ² | Approximately 34,000 M ² | Approximately 144,000 M ² | Approximately 78,700 M ² |
| Building conditions | Good | Good | Good | Good | Good |
| Date | | July, 2018 | July, 2018 | July, 2018 | July, 2018 |
| Contact information | | 02-103-5999 | 02-108-0888 | 02-269-1000 | 02-793-6000 |
| Rental price | | G floor: 1,300 - 3,600 Baht/M²/month | LG floor : 2,500 - 3, Baht/M²/month | G floor: 3,500 - 4,500 Baht/M²/month | Basement: 3,000 - 4,000 |
| | | (central area fees included) | (central area fees included) | (central area fees included) | Baht/M²/month (central area fees |
| | | 1 st floor : 1,000 -3,400 Baht/M²/month | G floor : 3,500 - 4,500 Baht/M²/month | M floor: 2,500 - 3,500 Baht/M²/month | included) |
| | | (central area fees included) | (central area fees included) | (central area fees included) | 1 st floor: 3,000 - 3,500 |
| | | 2 nd floor: 1,000 - 2,800 Baht/M²/month | M floor : 2,000 - 4,000 Baht/M²/month | 1 st floor: 2,000 - 2,500 Baht/M²/month | Baht/M²/month (central area fees |
| | | (central area fees included) | (central area fees included) | (central area fees included) | included) |
| | | 3 rd floor : 1,400 - 3,900 Baht/M²/month | 1 st floor : 3,000 - 5,500 Baht/M²/month | 2 nd floor: 2,000 - 2,500 Baht/M²/month | 2 nd floor: 2,000 - 2,500 |
| | | (central area fees included) | (central area fees included) | (central area fees included) | Baht/M²/month (central area fees |
| | | 4 th floor: 1,000 - 2,700 Baht/M²/month | 2 nd floor: 3,000 - 4,500 Baht/M²/month | 3 rd floor: 2,000 - 2,500 Baht/M²/month | included) |
| | | (central area fees included) | (central area fees included) | (central area fees included) | |

| | | Market data comp | parable to appraised property | | |
|---------|--------------------|---|---|---|--------------------------------------|
| Details | Appraised property | Market data 13 | Market data 14 | Market data 15 | Market data 16 |
| | | 5 th floor : 1,000 - 2,000 Baht/M²/month | 3 rd floor: 3,000 - 5,200 Baht/M²/month | 4 th floor: 1,800 - 2,000 Baht/M²/month | 3 rd floor: 2,500 - 3,000 |
| | | (central area fees included) | (central area fees included) | (central area fees included) | Baht/M²/month (central area fees |
| | | 6 th floor : 1,000 - 2,000 Baht/M²/month | 4 th floor: 1,500 - 2,500 Baht/M²/month | 5 th floor: 2,500 - 3,000 Baht/M²/month | included) |
| | | (central area fees included) | (central area fees included) | (central area fees included) | |
| | | | 5 th floor: 1,500 - 2,500 Baht/M²/month | 6 th floor : 2,500 - 3,000 Baht/M²/month | |
| | | | (central area fees included) | (central area fees included) | |
| | | | 6 th floor : 1,500 - 3,500 Baht/M²/month | | |
| | | | (central area fees included) | | |

Market Approach

Due to the data that use for appraising value in this time has some factors that is different from the appraised property and has effect on the appraisal value so, asset independent appraiser chooses to use Weighted Quality Score by assign weight for each factor that has effect on the appraised land. If the factor has significant effect on the value, that factor will be weighted more. Sum of all factors' weight is 100%. The appraiser will give score of each factor. The sum of product between score and weight is Weighted Quality Score.

| Details | Unit | Property | Market data 8 | Market data 9 | Market data 10 | Market data 11 |
|-----------------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Type of asset | | Office for rent |
| Land size | M² | 330-12,630 | 100 - 1,600 | 120 - 1,400 | 100 - 1,500 | 200 - 2,000 |
| Number of stories | Stories | 38 | 36 | 30 | 34 | 41 |
| Offering rental price | Baht/ M²/Month | - | 850 | 600 | 950 | 550 |
| Negotiated price / Adjusted price | Baht/ M²/Month | - | -100 | -50 | -100 | -50 |
| Net adjusted price | Baht/ M²/Month | - | 750 | 550 | 850 | 500 |
| Factors | Weight (%) | | | | | |
| Location | 15 | 9 | 9 | 9 | 9 | 8 |
| Environment | 10 | 9 | 9 | 9 | 9 | 9 |
| Transportation | 5 | 9 | 9 | 9 | 9 | 9 |
| Front road | 5 | 8 | 8 | 8 | 8 | 8 |
| Land level | 10 | 9 | 9 | 8 | 9 | 7 |
| Project facilities | 5 | 9 | 9 | 8 | 9 | 7 |
| Building pattern | 10 | 8 | 8 | 9 | 8 | 9 |
| Ages and conditions | 10 | 9 | 9 | 8 | 9 | 7 |
| Infrastructure | 5 | 7 | 7 | 7 | 7 | 7 |
| Building area | 10 | 8 | 8 | 7 | 9 | 7 |
| Interior design and decoration | 15 | 8 | 9 | 6 | 9 | 7 |
| Total WQS. | 100 | 850.0 | 865.0 | 795.0 | 875.0 | 770.0 |
| Adjust Ratio | | | 0.98 | 1.07 | 0.97 | 1.10 |
| Indicated Price | | | 737 | 588 | 826 | 552 |
| % comparable | | 100% | 48.54% | 13.24% | 29.12% | 9.10% |
| Comparable Value | | | 358 | 78 | 240 | 50 |
| Rental price | Baht/ M²/Month | 726 | | | | |
| Rental price (rounded) | Baht/ M²/Month | 730 | | | | |

Discounted Cash Flow

Discounted Cash Flow Method considers the ability of the subject property to generate income throughout a period based on the estimated revenue deducted by estimated expense during the period. The evaluation estimates income during the period and discounts this future income to represent current value of the property. It is also estimated that the property after investment period under the appropriated rate of return (Market Yield) with brief details as follows:

Revenue estimated by Income Approach before incremental investment reduction

G Tower project

| | | | Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 | 11.00 |
|---------------------------------------|---------------------|-------------------|-------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| | | M | Month | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | | | August 1, 18 | August 1, 19 | August 1, 20 | August 1, 21 | August 1, 22 | August 1, 23 | August 1, 24 | August 1, 25 | August 1, 26 | August 1, 27 | August 1, 28 |
| | | | | July 31, 19 | July 31, 20 | July 31, 21 | July 31, 22 | July 31, 23 | July 31, 24 | July 31, 25 | July 31, 26 | July 31, 27 | July 31, 28 | July 31, 29 |
| Rental revenue | | | | | | | | | | | | | | |
| Office area | 67,440 | M² | | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price | 730 | Baht/ M²/Month | | 730.00 | 751.90 | 774.46 | 797.69 | 821.62 | 846.27 | 871.66 | 897.81 | 924.74 | 952.48 | 981.06 |
| - Rental price growth | 3% | Each year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 95% | Per year | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office rental r | revenue | | | 561,235,680.00 | 578,072,750.40 | 595,414,932.91 | 613,277,380.90 | 631,675,702.33 | 650,625,973.40 | 670,144,752.60 | 690,249,095.18 | 710,956,568.03 | 732,285,265.07 | 754,253,823.02 |
| Commercial area | 6,180.83 | M² | | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price | 1,300.00 | Baht/ M²/Month | | 1,300.00 | 1,339.00 | 1,379.17 | 1,420.55 | 1,463.16 | 1,507.06 | 1,552.27 | 1,598.84 | 1,646.80 | 1,696.21 | 1,747.09 |
| - Rental price growth | 3.00% | Each year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 85% | | | 75% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental rever | nue | | | 72,315,711.00 | 84,416,539.97 | 86,949,036.17 | 89,557,507.26 | 92,244,232.48 | 95,011,559.45 | 97,861,906.23 | 100,797,763.42 | 103,821,696.32 | 106,936,347.21 | 110,144,437.63 |
| Storage area | 89.84 | M² | | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price | 500.00 | Baht/ M²/Month | | 500.00 | 515.00 | 530.45 | 546.36 | 562.75 | 579.64 | 597.03 | 614.94 | 633.39 | 652.39 | 671.96 |
| - Rental price growth | 3.00% | Each year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 65% | | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental revenue | | | | 350,376.00 | 360,887.28 | 371,713.90 | 382,865.32 | 394,351.27 | 406,181.81 | 418,367.27 | 430,918.29 | 443,845.83 | 457,161.21 | 470,876.05 |
| | | | | | | | | | | | | | | |
| Total rental revenue | | | | 633,901,767.00 | 662,850,177.65 | 682,735,682.98 | 703,217,753.47 | 724,314,286.08 | 746,043,714.66 | 768,425,026.10 | 791,477,776.88 | 815,222,110.19 | 839,678,773.49 | 864,869,136.70 |
| Other revenue (from utilities, parkir | ng area and others) | | | | | | | | | | | | | |
| - Other revenue | 18.0% | Of rental revenue | | 114,102,318.06 | 119,313,031.98 | 122,892,422.94 | 126,579,195.63 | 130,376,571.49 | 134,287,868.64 | 138,316,504.70 | 142,465,999.84 | 146,739,979.83 | 151,142,179.23 | 155,676,444.61 |
| Total estimated revenue | | | | 748,004,085.06 | 782,163,209.63 | 805,628,105.92 | 829,796,949.10 | 854,690,857.57 | 880,331,583.30 | 906,741,530.80 | 933,943,776.72 | 961,962,090.02 | 990,820,952.72 | 1,020,545,581.31 |
| Expense | | | | | | | | | | | | | | |
| Marketing expense | 3.5% | Of rental revenue | | 22,186,561.85 | 23,199,756.22 | 23,895,748.90 | 24,612,621.37 | 25,351,000.01 | 26,111,530.01 | 26,894,875.91 | 27,701,722.19 | 28,532,773.86 | 29,388,757.07 | 30,270,419.78 |
| Utility expense | 11.0% | Of total revenue | | 82,280,449.36 | 86,037,953.06 | 88,619,091.65 | 91,277,664.40 | 94,015,994.33 | 96,836,474.16 | 99,741,568.39 | 102,733,815.44 | 105,815,829.90 | 108,990,304.80 | 112,260,013.94 |
| | | | 7% | | | | | | | | | | | |
| Security expense | 14,744,409.28 | Baht/Year growing | p.a. | 14,744,409.28 | 15,776,517.93 | 16,880,874.19 | 18,062,535.38 | 19,326,912.86 | 20,679,796.76 | 22,127,382.53 | 23,676,299.31 | 25,333,640.26 | 27,106,995.08 | 29,004,484.73 |
| | | | 7% | | | | | | | | | | | |
| Cleaning expense | 9,125,371.06 | Baht/Year growing | p.a. | 9,125,371.06 | 9,764,147.04 | 10,447,637.33 | 11,178,971.94 | 11,961,499.98 | 12,798,804.98 | 13,694,721.32 | 14,653,351.82 | 15,679,086.44 | 16,776,622.50 | 17,950,986.07 |
| Maintenance and other mana | agement expense | 1% Of total rever | nue | 7,480,040.85 | 7,821,632.10 | 8,056,281.06 | 16,595,938.98 | 17,093,817.15 | 17,606,631.67 | 27,202,245.92 | 28,018,313.30 | 28,858,862.70 | 29,724,628.58 | 30,616,367.44 |
| | | | 3% | | | | | | | | | | | |
| Insurance expense | 2,237,980.36 B | laht/Year growing | p.a. | 2,237,980.36 | 2,305,119.78 | 2,374,273.37 | 2,445,501.57 | 2,518,866.62 | 2,594,432.61 | 2,672,265.59 | 2,752,433.56 | 2,835,006.57 | 2,920,056.77 | 3,007,658.47 |

| | | | Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 | 11.00 |
|---------------------------------|--------------------|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | Mo | nth | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | | | August 1, 18 | August 1, 19 | August 1, 20 | August 1, 21 | August 1, 22 | August 1, 23 | August 1, 24 | August 1, 25 | August 1, 26 | August 1, 27 | August 1, 28 |
| | | | | July 31, 19 | July 31, 20 | July 31, 21 | July 31, 22 | July 31, 23 | July 31, 24 | July 31, 25 | July 31, 26 | July 31, 27 | July 31, 28 | July 31, 29 |
| Property tax | 12.50% | Of rental revenue 55% | | 43,580,746.48 | 45,570,949.71 | 46,938,078.21 | 48,346,220.55 | 49,796,607.17 | 51,290,505.38 | 52,829,220.54 | 54,414,097.16 | 56,046,520.08 | 57,727,915.68 | 59,459,753.15 |
| Total estimated expense | | | | 181,635,559.24 | 190,476,075.83 | 197,211,984.71 | 212,519,454.20 | 220,064,698.12 | 227,918,175.57 | 245,162,280.22 | 253,950,032.78 | 263,101,719.81 | 272,635,280.47 | 282,569,683.59 |
| | | | 7% | | | | | | | | | | | |
| Property management fees | 23,372,840.59 | Baht/Year growing | p.a. | 23,372,840.59 | 25,008,939.43 | 26,759,565.19 | 28,632,734.75 | 30,637,026.19 | 32,781,618.02 | 35,076,331.28 | 37,531,674.47 | 40,158,891.69 | 42,970,014.10 | 45,977,915.09 |
| Land rental expense (according | to contract) | | | 3,856,400.00 | 4,380,000.00 | 4,380,000.00 | 4,435,000.00 | 5,040,000.00 | 5,040,000.00 | 5,102,600.00 | 5,791,200.00 | 5,791,200.00 | 5,863,500.00 | 6,658,800.00 |
| Compensation from BTS railway | construction permi | its | | 1,690,377.08 | 1,859,414.79 | 1,859,414.79 | 1,859,414.79 | 2,045,356.27 | 2,045,356.27 | 2,045,356.27 | 2,249,891.90 | 2,249,891.90 | 2,249,891.90 | 2,474,881.09 |
| Allowance for future expansion | 3.0% | Of total revenue | | 22,440,122.55 | 23,464,896.29 | 24,168,843.18 | 24,893,908.47 | 25,640,725.73 | 26,409,947.50 | 27,202,245.92 | 28,018,313.30 | 28,858,862.70 | 29,724,628.58 | 30,616,367.44 |
| Capital budgeting expense | 0.00 | Baht | | 0.00 | | | | | | | | | | |
| Net Operating Income (NOI) | | | 69% | 515,008,785.60 | 536,973,883.29 | 551,248,298.06 | 557,456,436.88 | 571,263,051.27 | 586,136,485.93 | 592,152,717.10 | 606,402,664.27 | 621,801,523.93 | 637,377,637.67 | 652,247,934.10 |
| | | | | | | | | | | | | | | |
| Discount Rate | 10.50% | | | 0.9050 | 0.8190 | 0.7412 | 0.6707 | 0.6070 | 0.5493 | 0.4971 | 0.4499 | 0.4071 | 0.3684 | 0.3334 |
| - Net Present Value | | | | 466,071,299.18 | 439,773,045.83 | 408,564,311.18 | 373,905,473.30 | 346,756,607.30 | 321,977,176.88 | 294,372,868.77 | 272,811,627.58 | 253,157,780.76 | 234,841,065.43 | 217,484,171.25 |
| Net Present Value (NPV) | | Baht 5,791, | 198,644 | | | | | | | | | | | |
| Net Present Value (NPV) rounded | | Baht 5,791, | ,000,000 | | | | | | | | | | | |

Revenue estimated by Income Approach <u>before incremental investment reduction (continue)</u>

G Tower project

| | Year | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 |
|---|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | August 1, 29 | August 1, 30 | August 1, 31 | August 1, 32 | August 1, 33 | August 1, 34 | August 1, 35 | August 1, 36 | August 1, 37 | August 1, 38 | August 1, 39 |
| | | July 31, 30 | July 31, 31 | July 31, 32 | July 31, 33 | July 31, 34 | July 31, 35 | July 31, 36 | July 31, 37 | July 31, 38 | July 31, 39 | July 31, 40 |
| Rental revenue | | | | | | | | | | | | |
| Office area 67,440 | M² | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price 730.00 | Baht/ M²/Month | 1,010.49 | 1,040.81 | 1,072.03 | 1,104.19 | 1,137.32 | 1,171.44 | 1,206.58 | 1,242.78 | 1,280.06 | 1,318.46 | 1,358.02 |
| -Rental price growth 3.00% | Each year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume 95% | Per year | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office rental revenue | | 776,881,437.72 | 800,187,880.85 | 824,193,517.27 | 848,919,322.79 | 874,386,902.47 | 900,618,509.55 | 927,637,064.83 | 955,466,176.78 | 984,130,162.08 | 1,013,654,066.95 | 1,044,063,688.95 |
| Commercial area 6,180.83 | M² | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price 1,300.00 | Baht/ M²/Month | 1,799.50 | 1,853.49 | 1,909.09 | 1,966.37 | 2,025.36 | 2,086.12 | 2,148.70 | 2,213.16 | 2,279.56 | 2,347.94 | 2,418.38 |
| - Rental price growth 3.00% | Each year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume 85% | | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental revenue | | 113,448,770.76 | 116,852,233.88 | 120,357,800.90 | 123,968,534.92 | 127,687,590.97 | 131,518,218.70 | 135,463,765.26 | 139,527,678.22 | 143,713,508.57 | 148,024,913.82 | 152,465,661.24 |
| Storage area 89.84 | M^2 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price 500.00 | Baht/ M²/Month | 692.12 | 712.88 | 734.27 | 756.29 | 778.98 | 802.35 | 826.42 | 851.22 | 876.75 | 903.06 | 930.15 |
| - Rental price growth 3.00% | Each year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume 65% | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental revenue | | 485,002.33 | 499,552.40 | 514,538.97 | 529,975.14 | 545,874.39 | 562,250.62 | 579,118.14 | 596,491.69 | 614,386.44 | 632,818.03 | 651,802.57 |
| | | | | | | | | | | | | |
| Total rental revenue | | 890,815,210.80 | 917,539,667.12 | 945,065,857.14 | 973,417,832.85 | 1,002,620,367.84 | 1,032,698,978.87 | 1,063,679,948.24 | 1,095,590,346.69 | 1,128,458,057.09 | 1,162,311,798.80 | 1,197,181,152.76 |
| Other revenue (from utilities, parking area and others) | | | | | | | | | | | | |
| - Other revenue 18.0% | Of rental revenue | 160,346,737.94 | 165,157,140.08 | 170,111,854.28 | 175,215,209.91 | 180,471,666.21 | 185,885,816.20 | 191,462,390.68 | 197,206,262.40 | 203,122,450.28 | 209,216,123.78 | 215,492,607.50 |
| Total estimated revenue | | 1,051,161,948.74 | 1,082,696,807.21 | 1,115,177,711.42 | 1,148,633,042.77 | 1,183,092,034.05 | 1,218,584,795.07 | 1,255,142,338.92 | 1,292,796,609.09 | 1,331,580,507.36 | 1,371,527,922.58 | 1,412,673,760.26 |
| Expense | | | | | | | | | | | | |
| Marketing expense 3.5% | Of rental revenue | 31,178,532.38 | 32,113,888.35 | 33,077,305.00 | 34,069,624.15 | 35,091,712.87 | 36,144,464.26 | 37,228,798.19 | 38,345,662.13 | 39,496,032.00 | 40,680,912.96 | 41,901,340.35 |
| Utility expense 11.0% | Of total revenue | 115,627,814.36 | 119,096,648.79 | 122,669,548.26 | 126,349,634.70 | 130,140,123.75 | 134,044,327.46 | 138,065,657.28 | 142,207,627.00 | 146,473,855.81 | 150,868,071.48 | 155,394,113.63 |
| | 7% | | | | | | | | | | | |
| Security expense 14,744,409.28 Ba | ht/Year growing p.a. | 31,034,798.67 | 33,207,234.57 | 35,531,740.99 | 38,018,962.86 | 40,680,290.26 | 43,527,910.58 | 46,574,864.32 | 49,835,104.82 | 53,323,562.16 | 57,056,211.51 | 61,050,146.32 |
| | 7% | | | | | | | | | | | |
| Cleaning expense 9,125,371.06 Ba | ht/Year growing p.a. | 19,207,555.10 | 20,552,083.95 | 21,990,729.83 | 23,530,080.92 | 25,177,186.58 | 26,939,589.64 | 28,825,360.92 | 30,843,136.18 | 33,002,155.71 | 35,312,306.61 | 37,784,168.08 |
| Maintenance and other management expense | 1% Of total revenue | 31,534,858.46 | 32,480,904.22 | 33,455,331.34 | 34,458,991.28 | 35,492,761.02 | 36,557,543.85 | 37,654,270.17 | 38,783,898.27 | 39,947,415.22 | 41,145,837.68 | 42,380,212.81 |

Baht 5,791,000,000

| Year | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | August 1, 29 | August 1, 30 | August 1, 31 | August 1, 32 | August 1, 33 | August 1, 34 | August 1, 35 | August 1, 36 | August 1, 37 | August 1, 38 | August 1, 39 |
| | July 31, 30 | July 31, 31 | July 31, 32 | July 31, 33 | July 31, 34 | July 31, 35 | July 31, 36 | July 31, 37 | July 31, 38 | July 31, 39 | July 31, 40 |
| 3% | | | | | | | | | | | |
| Insurance expense 2,237,980.36 Baht/Year growing p.a. | 3,097,888.22 | 3,190,824.87 | 3,286,549.61 | 3,385,146.10 | 3,486,700.49 | 3,591,301.50 | 3,699,040.55 | 3,810,011.76 | 3,924,312.12 | 4,042,041.48 | 4,163,302.72 |
| Property tax 12.50% Of rental revenue 55% | 61,243,545.74 | 63,080,852.11 | 64,973,277.68 | 66,922,476.01 | 68,930,150.29 | 70,998,054.80 | 73,127,996.44 | 75,321,836.33 | 77,581,491.42 | 79,908,936.17 | 82,306,204.25 |
| Total estimated expense | 292,924,992.93 | 303,722,436.87 | 314,984,482.71 | 326,734,916.03 | 338,998,925.26 | 351,803,192.09 | 365,175,987.86 | 379,147,276.51 | 393,748,824.44 | 409,014,317.89 | 424,979,488.15 |
| Property management 7% | | | | | | | | | | | |
| fees 23,372,840.59 Baht/Year growing p.a. | 49,196,369.15 | 52,640,114.99 | 56,324,923.04 | 60,267,667.65 | 64,486,404.38 | 69,000,452.69 | 73,830,484.38 | 78,998,618.29 | 84,528,521.57 | 90,445,518.08 | 96,776,704.34 |
| Land rental expense (according to contract) | 6,658,800.00 | 6,742,000.00 | 7,657,200.00 | 7,657,200.00 | 7,752,920.00 | 8,805,840.00 | 8,805,840.00 | 8,915,920.00 | 10,126,800.00 | 10,126,800.00 | 10,253,400.00 |
| Compensation from BTS railway construction permits | 2,474,881.09 | 2,474,881.09 | 2,722,369.20 | 2,722,369.20 | 2,722,369.20 | 2,994,606.12 | 2,994,606.12 | 2,994,606.12 | 3,294,066.73 | 3,294,066.73 | 3,294,066.73 |
| Allowance for future expansion 3.0% Of total revenue | 31,534,858.46 | 32,480,904.22 | 33,455,331.34 | 34,458,991.28 | 35,492,761.02 | 36,557,543.85 | 37,654,270.17 | 38,783,898.27 | 39,947,415.22 | 41,145,837.68 | 42,380,212.81 |
| Capital budgeting expense 0.00 Baht | | | | | | | | | | | |
| Net Operating Income (NOI) 69% | 668,372,047.12 | 684,636,470.05 | 700,033,405.13 | 716,791,898.61 | 733,638,654.19 | 749,423,160.32 | 766,681,150.40 | 783,956,289.91 | 799,934,879.40 | 817,501,382.21 | 834,989,888.23 |
| | | | | | | | | | | | |
| Discount Rate 10.50% | 0.3018 | 0.2731 | 0.2471 | 0.2236 | 0.2024 | 0.1832 | 0.1658 | 0.1500 | 0.1358 | 0.1229 | 0.1112 |
| - Net Present Value | 201,683,765.95 | 186,960,738.85 | 173,000,306.46 | 160,309,373.86 | 148,486,085.15 | 137,267,708.61 | 127,084,850.23 | 117,600,337.07 | 108,594,810.86 | 100,433,976.28 | 92,834,862.76 |
| Net Present Value (NPV) Baht 5,791,198,644 | | | | | | | | | | | |

Net Present Value (NPV) rounded

Revenue estimated by Income Approach <u>before incremental investment reduction (continue)</u>

G Tower project

| | | | Year | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 29.00 | 30.00 | 31.00 | 31.92 |
|--|------------------|-------------------|---------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | | | Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 11 |
| | | | | August 1, 40 | August 1, 41 | August 1, 42 | August 1, 43 | August 1, 44 | August 1, 45 | August 1, 46 | August 1, 47 | August 1, 48 | August 1, 49 |
| | | | | July 31, 41 | July 31, 42 | July 31, 43 | July 31, 44 | July 31, 45 | July 31, 46 | July 31, 47 | July 31, 48 | July 31, 49 | June 30, 50 |
| Rental revenue | | | | | | | | | | | | | |
| Office area | 67,440 | M² | | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price | 730 | Baht/ M²/Month | | 1,398.76 | 1,440.72 | 1,483.94 | 1,528.46 | 1,574.31 | 1,621.54 | 1,670.19 | 1,720.29 | 1,771.90 | 1,825.06 |
| - Rental price growth | 3.% | Each year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 95% | Per year | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office rental reve | enue | | | 1,075,385,599.62 | 1,107,647,167.61 | 1,140,876,582.64 | 1,175,102,880.12 | 1,210,355,966.52 | 1,246,666,645.52 | 1,284,066,644.88 | 1,322,588,644.23 | 1,362,266,303.56 | 1,286,206,434.94 |
| Commercial area | 6,180.83 | M² | | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price | 1,300 | Baht/ M²/Month | | 2,490.93 | 2,565.66 | 2,642.63 | 2,721.91 | 2,803.57 | 2,887.68 | 2,974.31 | 3,063.54 | 3,155.44 | 3,250.10 |
| - Rental price growth | 3.00% | Each year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 85% | | | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental revenue | | | | 157,039,631.08 | 161,750,820.01 | 166,603,344.61 | 171,601,444.95 | 176,749,488.30 | 182,051,972.94 | 187,513,532.13 | 193,138,938.10 | 198,933,106.24 | 187,826,007.81 |
| Storage area | 89.84 | M² | | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price | 500.00 | Baht/ M²/Month | | 958.05 | 986.79 | 1,016.40 | 1,046.89 | 1,078.30 | 1,110.64 | 1,143.96 | 1,178.28 | 1,213.63 | 1,250.04 |
| - Rental price growth | 3% | Each 3 year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 65% | | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental revenue | | | | 671,356.65 | 691,497.35 | 712,242.27 | 733,609.54 | 755,617.82 | 778,286.36 | 801,634.95 | 825,684.00 | 850,454.52 | 802,970.81 |
| | | | | | | | | | | | | | |
| Total rental revenue | | | | 1,233,096,587.35 | 1,270,089,484.97 | 1,308,192,169.52 | 1,347,437,934.60 | 1,387,861,072.64 | 1,429,496,904.82 | 1,472,381,811.96 | 1,516,553,266.32 | 1,562,049,864.31 | 1,474,835,413.55 |
| Other revenue (from utilities, parking | area and others) | | | | | | | | | | | | |
| - Other revenue | 18.0% | Of rental revenue | | 221,957,385.72 | 228,616,107.29 | 235,474,590.51 | 242,538,828.23 | 249,814,993.08 | 257,309,442.87 | 265,028,726.15 | 272,979,587.94 | 281,168,975.58 | 265,470,374.44 |
| Total estimated revenue | | | | 1,455,053,973.07 | 1,498,705,592.26 | 1,543,666,760.03 | 1,589,976,762.83 | 1,637,676,065.71 | 1,686,806,347.69 | 1,737,410,538.12 | 1,789,532,854.26 | 1,843,218,839.89 | 1,740,305,787.99 |
| <u>Expense</u> | | | | | | | | | | | | | |
| Marketing expense | 3.5% | Of rental revenue | | 43,158,380.56 | 44,453,131.97 | 45,786,725.93 | 47,160,327.71 | 48,575,137.54 | 50,032,391.67 | 51,533,363.42 | 53,079,364.32 | 54,671,745.25 | 51,619,239.47 |
| Utility expense | 11.0% | Of total revenue | | 160,055,937.04 | 164,857,615.15 | 169,803,343.60 | 174,897,443.91 | 180,144,367.23 | 185,548,698.25 | 191,115,159.19 | 196,848,613.97 | 202,754,072.39 | 191,433,636.68 |
| | | | 7% | | | | | | | | | | |
| Security expense | 14,744,409.28 | Baht/Year growing | p.a. | 65,323,656.56 | 69,896,312.52 | 74,789,054.40 | 80,024,288.20 | 85,625,988.38 | 91,619,807.56 | 98,033,194.09 | 104,895,517.68 | 112,238,203.92 | 110,086,971.68 |
| | | | 7% | | | | | | | | | | |
| Cleaning expense | 9,125,371.06 | Baht/Year growing | p.a. | 40,429,059.84 | 43,259,094.03 | 46,287,230.61 | 49,527,336.75 | 52,994,250.33 | 56,703,847.85 | 60,673,117.20 | 64,920,235.40 | 69,464,651.88 | 68,133,246.05 |
| Maintenance and other manage | ment expense | 1% Of total rever | nue | 43,651,619.19 | 44,961,167.77 | 46,310,002.80 | 47,699,302.88 | 49,130,281.97 | 50,604,190.43 | 52,122,316.14 | 53,685,985.63 | 55,296,565.20 | 52,209,173.64 |
| Insurance expense | 2,237,980.36 | Baht/Year growing | 3% p.a. | 4,288,201.80 | 4,416,847.86 | 4,549,353.29 | 4,685,833.89 | 4,826,408.91 | 4,971,201.18 | 5,120,337.21 | 5,273,947.33 | 5,432,165.75 | 5,128,869.83 |

Baht 5,791,000,000

| | Year | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 29.00 | 30.00 | 31.00 | 31.92 |
|--|---------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | | | | | | | | | | |
| | Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 11 |
| | | August 1, 40 | August 1, 41 | August 1, 42 | August 1, 43 | August 1, 44 | August 1, 45 | August 1, 46 | August 1, 47 | August 1, 48 | August 1, 49 |
| | | July 31, 41 | July 31, 42 | July 31, 43 | July 31, 44 | July 31, 45 | July 31, 46 | July 31, 47 | July 31, 48 | July 31, 49 | June 30, 50 |
| Property tax 12.50% Of rental revenue 55% | | 84,775,390.38 | 87,318,652.09 | 89,938,211.65 | 92,636,358.00 | 95,415,448.74 | 98,277,912.21 | 101,226,249.57 | 104,263,037.06 | 107,390,928.17 | 101,394,934.68 |
| Total estimated expense | | 441,682,245.37 | 459,162,821.39 | 477,463,922.29 | 496,630,891.36 | 516,711,883.10 | 537,758,049.14 | 559,823,736.83 | 582,966,701.39 | 607,248,332.55 | 580,006,072.03 |
| | 7% | | | | | | | | | | |
| Property management fees 23,372,840.59 Baht/Year growing | p.a. | 103,551,073.64 | 110,799,648.80 | 118,555,624.22 | 126,854,517.91 | 135,734,334.16 | 145,235,737.56 | 155,402,239.18 | 166,280,395.93 | 177,920,023.64 | 174,509,889.86 |
| Land rental expense (according to contract) | | 11,646,000.00 | 11,646,000.00 | 11,791,600.00 | 13,393,200.00 | 13,393,200.00 | 13,560,600.00 | 15,402,000.00 | 15,402,000.00 | 15,594,500.00 | 16,236,000.00 |
| Compensation from BTS railway construction permits | | 3,623,473.40 | 3,623,473.40 | 3,623,473.40 | 3,985,820.74 | 3,985,820.74 | 3,985,820.74 | 4,384,402.82 | 4,384,402.82 | 4,384,402.82 | 2,411,421.55 |
| Allowance for future expansion 3.0% Of total revenue | | 43,651,619.19 | 44,961,167.77 | 46,310,002.80 | 47,699,302.88 | 49,130,281.97 | 50,604,190.43 | 52,122,316.14 | 53,685,985.63 | 55,296,565.20 | 52,209,173.64 |
| Capital budgeting expense 0.00 Baht | | | | | | | | | | | |
| Net Operating Income (NOI) | 69% | 850,899,561.46 | 868,512,480.90 | 885,922,137.32 | 901,413,029.93 | 918,720,545.73 | 935,661,949.81 | 950,275,843.14 | 966,813,368.50 | 982,775,015.67 | 914,933,230.91 |
| | | | | | | | | | | | |
| Discount Rate 10.50% | | 0.1006 | 0.0911 | 0.0824 | 0.0746 | 0.0675 | 0.0611 | 0.0553 | 0.0500 | 0.0453 | 0.0413 |
| - Net Present Value | | 85,614,220.20 | 79,082,682.33 | 73,002,646.31 | 67,220,943.36 | 62,001,460.84 | 57,144,598.27 | 52,522,286.78 | 48,358,665.35 | 44,486,013.42 | 37,792,883.45 |
| Net Present Value (NPV) Baht 5,791,1 | 198,644 | | | | | | | | | | |

Net Present Value (NPV) rounded

Revenue estimated by Income Approach <u>after incremental investment reduction</u>

G Tower project

| | | | Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 | 11.00 |
|--|------------------|-------------------|------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| | | Mor | nths | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | | | August 1, 18 | August 1, 19 | August 1, 20 | August 1, 21 | August 1, 22 | August 1, 23 | August 1, 24 | August 1, 25 | August 1, 26 | August 1, 27 | August 1, 28 |
| | | | | July 31, 19 | July 31, 20 | July 31, 21 | July 31, 22 | July 31, 23 | July 31, 24 | July 31, 25 | July 31, 26 | July 31, 27 | July 31, 28 | July 31, 29 |
| Rental revenue | | | | | | | | | | | | | | |
| Office area | 67,440 | M² | | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price | 730.00 | Baht/ M²/Month | | 730.00 | 751.90 | 774.46 | 797.69 | 821.62 | 846.27 | 871.66 | 897.81 | 924.74 | 952.48 | 981.06 |
| -Rental price growth | 3.00% | Each year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 95% | Per year | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office rental rev | /enue | | | 561,235,680.00 | 578,072,750.40 | 595,414,932.91 | 613,277,380.90 | 631,675,702.33 | 650,625,973.40 | 670,144,752.60 | 690,249,095.18 | 710,956,568.03 | 732,285,265.07 | 754,253,823.02 |
| Commercial area | 6,180.83 | M² | | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price | 1,300.00 | Baht/ M²/Month | | 1,300.00 | 1,339.00 | 1,379.17 | 1,420.55 | 1,463.16 | 1,507.06 | 1,552.27 | 1,598.84 | 1,646.80 | 1,696.21 | 1,747.09 |
| - Rental price growth | 3.00% | Each year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 85% | | | 75% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental revenu | е | | | 72,315,711.00 | 84,416,539.97 | 86,949,036.17 | 89,557,507.26 | 92,244,232.48 | 95,011,559.45 | 97,861,906.23 | 100,797,763.42 | 103,821,696.32 | 106,936,347.21 | 110,144,437.63 |
| Storage area | 89.84 | M ² | | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price | 500.00 | Baht/ M²/Month | | 500.00 | 515.00 | 530.45 | 546.36 | 562.75 | 579.64 | 597.03 | 614.94 | 633.39 | 652.39 | 671.96 |
| - Rental price growth | 3.00% | Each 3 year | | 0.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 65% | | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental revenue | | | | 350,376.00 | 360,887.28 | 371,713.90 | 382,865.32 | 394,351.27 | 406,181.81 | 418,367.27 | 430,918.29 | 443,845.83 | 457,161.21 | 470,876.05 |
| | | | | | | | | | | | | | | |
| Total rental revenue | | | | 633,901,767.00 | 662,850,177.65 | 682,735,682.98 | 703,217,753.47 | 724,314,286.08 | 746,043,714.66 | 768,425,026.10 | 791,477,776.88 | 815,222,110.19 | 839,678,773.49 | 864,869,136.70 |
| Other revenue (from utilities, parking | area and others) | | | | | | | | | | | | | |
| - Other revenue | 18% | Of rental revenue | | 114,102,318.06 | 119,313,031.98 | 122,892,422.94 | 126,579,195.63 | 130,376,571.49 | 134,287,868.64 | 138,316,504.70 | 142,465,999.84 | 146,739,979.83 | 151,142,179.23 | 155,676,444.61 |
| Total estimated revenue | | | | 748,004,085.06 | 782,163,209.63 | 805,628,105.92 | 829,796,949.10 | 854,690,857.57 | 880,331,583.30 | 906,741,530.80 | 933,943,776.72 | 961,962,090.02 | 990,820,952.72 | 1,020,545,581.31 |
| <u>Expense</u> | | | | | | | | | | | | | | |
| Marketing expense | 3.5% | Of rental revenue | | 22,186,561.85 | 23,199,756.22 | 23,895,748.90 | 24,612,621.37 | 25,351,000.01 | 26,111,530.01 | 26,894,875.91 | 27,701,722.19 | 28,532,773.86 | 29,388,757.07 | 30,270,419.78 |
| Utility expense | 11% | Of total revenue | | 82,280,449.36 | 86,037,953.06 | 88,619,091.65 | 91,277,664.40 | 94,015,994.33 | 96,836,474.16 | 99,741,568.39 | 102,733,815.44 | 105,815,829.90 | 108,990,304.80 | 112,260,013.94 |
| | | | 7% | | | | | | | | | | | |
| Security expense | 14,744,409.28 | Baht/Year growing | p.a. | 14,744,409.28 | 15,776,517.93 | 16,880,874.19 | 18,062,535.38 | 19,326,912.86 | 20,679,796.76 | 22,127,382.53 | 23,676,299.31 | 25,333,640.26 | 27,106,995.08 | 29,004,484.73 |
| | | | 7% | | | | | | | | | | | |
| Cleaning expense | 9,125,371.06 | Baht/Year growing | p.a. | 9,125,371.06 | 9,764,147.04 | 10,447,637.33 | 11,178,971.94 | 11,961,499.98 | 12,798,804.98 | 13,694,721.32 | 14,653,351.82 | 15,679,086.44 | 16,776,622.50 | 17,950,986.07 |
| Maintenance and other manag | ement expense | 1% Of total reven | nue | 7,480,040.85 | 7,821,632.10 | 8,056,281.06 | 16,595,938.98 | 17,093,817.15 | 17,606,631.67 | 27,202,245.92 | 28,018,313.30 | 28,858,862.70 | 29,724,628.58 | 30,616,367.44 |

Baht 5,741,000,000

| | | | Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 | 11.00 |
|--------------------------------|--------------------|-----------------------|-------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | Months | 3 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | | | August 1, 18 | August 1, 19 | August 1, 20 | August 1, 21 | August 1, 22 | August 1, 23 | August 1, 24 | August 1, 25 | August 1, 26 | August 1, 27 | August 1, 28 |
| | | | | July 31, 19 | July 31, 20 | July 31, 21 | July 31, 22 | July 31, 23 | July 31, 24 | July 31, 25 | July 31, 26 | July 31, 27 | July 31, 28 | July 31, 29 |
| | | | 3% | | | | | | | | | | | |
| Insurance expense | 2,237,980.36 | Baht/Year growing | p.a. | 2,237,980.36 | 2,305,119.78 | 2,374,273.37 | 2,445,501.57 | 2,518,866.62 | 2,594,432.61 | 2,672,265.59 | 2,752,433.56 | 2,835,006.57 | 2,920,056.77 | 3,007,658.47 |
| Property tax | 12.50% | Of rental revenue 55% | | 43,580,746.48 | 45,570,949.71 | 46,938,078.21 | 48,346,220.55 | 49,796,607.17 | 51,290,505.38 | 52,829,220.54 | 54,414,097.16 | 56,046,520.08 | 57,727,915.68 | 59,459,753.15 |
| Total estimated expense | | | | 181,635,559.24 | 190,476,075.83 | 197,211,984.71 | 212,519,454.20 | 220,064,698.12 | 227,918,175.57 | 245,162,280.22 | 253,950,032.78 | 263,101,719.81 | 272,635,280.47 | 282,569,683.59 |
| | | | 7% | | | | | | | | | | | |
| Property management fees | 23,372,840.59 | Baht/Year growing | p.a. | 23,372,840.59 | 25,008,939.43 | 26,759,565.19 | 28,632,734.75 | 30,637,026.19 | 32,781,618.02 | 35,076,331.28 | 37,531,674.47 | 40,158,891.69 | 42,970,014.10 | 45,977,915.09 |
| Land rental expense (according | to contract) | | | 3,856,400.00 | 4,380,000.00 | 4,380,000.00 | 4,435,000.00 | 5,040,000.00 | 5,040,000.00 | 5,102,600.00 | 5,791,200.00 | 5,791,200.00 | 5,863,500.00 | 6,658,800.00 |
| Compensation from BTS railway | construction permi | its | | 1,690,377.08 | 1,859,414.79 | 1,859,414.79 | 1,859,414.79 | 2,045,356.27 | 2,045,356.27 | 2,045,356.27 | 2,249,891.90 | 2,249,891.90 | 2,249,891.90 | 2,474,881.09 |
| Allowance for future expansion | 3.0% | Of total revenue | | 22,440,122.55 | 23,464,896.29 | 24,168,843.18 | 24,893,908.47 | 25,640,725.73 | 26,409,947.50 | 27,202,245.92 | 28,018,313.30 | 28,858,862.70 | 29,724,628.58 | 30,616,367.44 |
| Capital budgeting expense | 55,640,000.00 | Baht | | 55,640,000.00 | | | | | | | | | | |
| Net Operating Income (NOI) | | | 61% | 459,368,785.60 | 536,973,883.29 | 551,248,298.06 | 557,456,436.88 | 571,263,051.27 | 586,136,485.93 | 592,152,717.10 | 606,402,664.27 | 621,801,523.93 | 637,377,637.67 | 652,247,934.10 |
| Discount Rate | 10.50% | | | 0.9050 | 0.8190 | 0.7412 | 0.6707 | 0.6070 | 0.5493 | 0.4971 | 0.4499 | 0.4071 | 0.3684 | 0.3334 |
| - Net Present Value | | | | 415,718,358.01 | 439,773,045.83 | 408,564,311.18 | 373,905,473.30 | 346,756,607.30 | 321,977,176.88 | 294,372,868.77 | 272,811,627.58 | 253,157,780.76 | 234,841,065.43 | 217,484,171.25 |
| Net Present Value (NPV) | | Baht 5,740,84 | 5,703 | | | | | | | | | | | |

Net Present Value (NPV) (Round)

Revenue estimated by Income Approach <u>after incremental investment reduction (continue)</u>

G Tower project

| | | | Year | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 |
|-----------------------------------|---------------------|-------------------|------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | | Mont | ths | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | | | | August 1, 29 | August 1, 30 | August 1, 31 | August 1, 32 | August 1, 33 | August 1, 34 | August 1, 35 | August 1, 36 | August 1, 37 | August 1, 38 | August 1, 39 |
| | | | | July 31, 30 | July 31, 31 | July 31, 32 | July 31, 33 | July 31, 34 | July 31, 35 | July 31, 36 | July 31, 37 | July 31, 38 | July 31, 39 | July 31, 40 |
| Rental revenue | | | | | | | | | | | | | | |
| Office area | 67,440 | M² | | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price | 730 | Baht/ M²/Month | | 1,010.49 | 1,040.81 | 1,072.03 | 1,104.19 | 1,137.32 | 1,171.44 | 1,206.58 | 1,242.78 | 1,280.06 | 1,318.46 | 1,358.02 |
| - Rental price growth | 3.% | Each year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 95% | Per year | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office ren | tal revenue | | | 776,881,437.72 | 800,187,880.85 | 824,193,517.27 | 848,919,322.79 | 874,386,902.47 | 900,618,509.55 | 927,637,064.83 | 955,466,176.78 | 984,130,162.08 | 1,013,654,066.95 | 1,044,063,688.95 |
| Commercial area | 6,180.8 | 3 M ² | | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price | 1,300.00 | Baht/ M²/Month | | 1,799.50 | 1,853.49 | 1,909.09 | 1,966.37 | 2,025.36 | 2,086.12 | 2,148.70 | 2,213.16 | 2,279.56 | 2,347.94 | 2,418.38 |
| - Rental price growth | 3% | Each year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 85% | | | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental re | evenue | | | 113,448,770.76 | 116,852,233.88 | 120,357,800.90 | 123,968,534.92 | 127,687,590.97 | 131,518,218.70 | 135,463,765.26 | 139,527,678.22 | 143,713,508.57 | 148,024,913.82 | 152,465,661.24 |
| Storage area | 89.84 | M² | | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price | 500 | Baht/ M²/Month | | 692.12 | 712.88 | 734.27 | 756.29 | 778.98 | 802.35 | 826.42 | 851.22 | 876.75 | 903.06 | 930.15 |
| - Rental price growth | 3% | Each 3 year | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 65% | | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental reven | nue | | | 485,002.33 | 499,552.40 | 514,538.97 | 529,975.14 | 545,874.39 | 562,250.62 | 579,118.14 | 596,491.69 | 614,386.44 | 632,818.03 | 651,802.57 |
| | | | | | | | | | | | | | | |
| Total rental revenue | | | | 890,815,210.80 | 917,539,667.12 | 945,065,857.14 | 973,417,832.85 | 1,002,620,367.84 | 1,032,698,978.87 | 1,063,679,948.24 | 1,095,590,346.69 | 1,128,458,057.09 | 1,162,311,798.80 | 1,197,181,152.76 |
| Other revenue (from utilities, pa | arking area and oth | ners) | | | | | | | | | | | | |
| - Other revenue | 18.0% | Of rental revenue | | 160,346,737.94 | 165,157,140.08 | 170,111,854.28 | 175,215,209.91 | 180,471,666.21 | 185,885,816.20 | 191,462,390.68 | 197,206,262.40 | 203,122,450.28 | 209,216,123.78 | 215,492,607.50 |
| Total estimated revenue | | | | 1,051,161,948.74 | 1,082,696,807.21 | 1,115,177,711.42 | 1,148,633,042.77 | 1,183,092,034.05 | 1,218,584,795.07 | 1,255,142,338.92 | 1,292,796,609.09 | 1,331,580,507.36 | 1,371,527,922.58 | 1,412,673,760.26 |
| Expense | | | | | | | | | | | | | | |
| Marketing expense | 3.5% | Of rental revenue | | 31,178,532.38 | 32,113,888.35 | 33,077,305.00 | 34,069,624.15 | 35,091,712.87 | 36,144,464.26 | 37,228,798.19 | 38,345,662.13 | 39,496,032.00 | 40,680,912.96 | 41,901,340.35 |
| Utility expense | 11.0% | Of total revenue | | 115,627,814.36 | 119,096,648.79 | 122,669,548.26 | 126,349,634.70 | 130,140,123.75 | 134,044,327.46 | 138,065,657.28 | 142,207,627.00 | 146,473,855.81 | 150,868,071.48 | 155,394,113.63 |
| | | | 7% | | | | | | | | | | | |
| Security expense | 14,744,409.28 | Baht/Year growing | p.a. | 31,034,798.67 | 33,207,234.57 | 35,531,740.99 | 38,018,962.86 | 40,680,290.26 | 43,527,910.58 | 46,574,864.32 | 49,835,104.82 | 53,323,562.16 | 57,056,211.51 | 61,050,146.32 |
| | | | 7% | | | | | | | | | | | |
| Cleaning expense | 9,125,371.06 | Baht/Year growing | p.a. | 19,207,555.10 | 20,552,083.95 | 21,990,729.83 | 23,530,080.92 | 25,177,186.58 | 26,939,589.64 | 28,825,360.92 | 30,843,136.18 | 33,002,155.71 | 35,312,306.61 | 37,784,168.08 |
| Maintenance and other me | nanagement | Of total reven | nue | 31,534,858.46 | 32,480,904.22 | 33,455,331.34 | 34,458,991.28 | 35,492,761.02 | 36,557,543.85 | 37,654,270.17 | 38,783,898.27 | 39,947,415.22 | 41,145,837.68 | 42,380,212.81 |

Baht 5,741,000,000

| Year | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| | August 1, 29 | August 1, 30 | August 1, 31 | August 1, 32 | August 1, 33 | August 1, 34 | August 1, 35 | August 1, 36 | August 1, 37 | August 1, 38 | August 1, 39 |
| | July 31, 30 | July 31, 31 | July 31, 32 | July 31, 33 | July 31, 34 | July 31, 35 | July 31, 36 | July 31, 37 | July 31, 38 | July 31, 39 | July 31, 40 |
| 3% | | | | | | | | | | | |
| Insurance expense 2,237,980.36 Baht/Year growing p.a. | 3,097,888.22 | 3,190,824.87 | 3,286,549.61 | 3,385,146.10 | 3,486,700.49 | 3,591,301.50 | 3,699,040.55 | 3,810,011.76 | 3,924,312.12 | 4,042,041.48 | 4,163,302.72 |
| Property tax 12.50% Of rental revenue 55% | 61,243,545.74 | 63,080,852.11 | 64,973,277.68 | 66,922,476.01 | 68,930,150.29 | 70,998,054.80 | 73,127,996.44 | 75,321,836.33 | 77,581,491.42 | 79,908,936.17 | 82,306,204.25 |
| Total estimated expense | 292,924,992.93 | 303,722,436.87 | 314,984,482.71 | 326,734,916.03 | 338,998,925.26 | 351,803,192.09 | 365,175,987.86 | 379,147,276.51 | 393,748,824.44 | 409,014,317.89 | 424,979,488.15 |
| Property management Baht/Year 7% | | | | | | | | | | | |
| fees 23,372,840.59 growing p.a. | 49,196,369.15 | 52,640,114.99 | 56,324,923.04 | 60,267,667.65 | 64,486,404.38 | 69,000,452.69 | 73,830,484.38 | 78,998,618.29 | 84,528,521.57 | 90,445,518.08 | 96,776,704.34 |
| Land rental expense (according to contract) | 6,658,800.00 | 6,742,000.00 | 7,657,200.00 | 7,657,200.00 | 7,752,920.00 | 8,805,840.00 | 8,805,840.00 | 8,915,920.00 | 10,126,800.00 | 10,126,800.00 | 10,253,400.00 |
| Compensation from BTS railway construction permits | 2,474,881.09 | 2,474,881.09 | 2,722,369.20 | 2,722,369.20 | 2,722,369.20 | 2,994,606.12 | 2,994,606.12 | 2,994,606.12 | 3,294,066.73 | 3,294,066.73 | 3,294,066.73 |
| Allowance for future expansion 3% Of total revenue | 31,534,858.46 | 32,480,904.22 | 33,455,331.34 | 34,458,991.28 | 35,492,761.02 | 36,557,543.85 | 37,654,270.17 | 38,783,898.27 | 39,947,415.22 | 41,145,837.68 | 42,380,212.81 |
| Capital budgeting expense 55,640,000 Baht | | | | | | | | | | | |
| Net Operating Income (NOI) 61% | 668,372,047.12 | 684,636,470.05 | 700,033,405.13 | 716,791,898.61 | 733,638,654.19 | 749,423,160.32 | 766,681,150.40 | 783,956,289.91 | 799,934,879.40 | 817,501,382.21 | 834,989,888.23 |
| | | | | | | | | | | | |
| Discount Rate 10.50% | 0.3018 | 0.2731 | 0.2471 | 0.2236 | 0.2024 | 0.1832 | 0.1658 | 0.1500 | 0.1358 | 0.1229 | 0.1112 |
| - Net Present Value | 201,683,765.95 | 186,960,738.85 | 173,000,306.46 | 160,309,373.86 | 148,486,085.15 | 137,267,708.61 | 127,084,850.23 | 117,600,337.07 | 108,594,810.86 | 100,433,976.28 | 92,834,862.76 |
| Net Present Value (NPV) Baht 5,740,845,703 | | | | | | | | | | | |

Net Present Value (NPV) (Round)

Revenue estimated by Income Approach <u>after incremental investment reduction (continue)</u>

G Tower project

| | | Ye | | | | | | | | | | | |
|-------------------------------------|-----------------------|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | | ar | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 29.00 | 30.00 | 31.00 | 31.92 |
| | | Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 11 |
| | | | August 1, 40 | August 1, 41 | August 1, 42 | August 1, 43 | August 1, 44 | August 1, 45 | August 1, 46 | August 1, 47 | August 1, 48 | August 1, 49 | August 1, 40 |
| | | | July 31, 41 | July 31, 42 | July 31, 43 | July 31, 44 | July 31, 45 | July 31, 46 | July 31, 47 | July 31, 48 | July 31, 49 | June 30, 50 | July 31, 41 |
| Rental revenue | | | | | | | | | | | | | |
| Office area | 67,440 | M ² | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 | 67,440.00 |
| - Average rental price | 730 | Baht/ M²/Month | 1,358.02 | 1,398.76 | 1,440.72 | 1,483.94 | 1,528.46 | 1,574.31 | 1,621.54 | 1,670.19 | 1,720.29 | 1,771.90 | 1,825.06 |
| - Rental price growth | 3% | Each year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 95% | Per year | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Total estimated office rental | l revenue | | 1,044,063,688.95 | 1,075,385,599.62 | 1,107,647,167.61 | 1,140,876,582.64 | 1,175,102,880.12 | 1,210,355,966.52 | 1,246,666,645.52 | 1,284,066,644.88 | 1,322,588,644.23 | 1,362,266,303.56 | 1,286,206,434.94 |
| Commercial area | 6,180.83 | M ² | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 | 6,180.83 |
| - Average rental price | 1,300 | Baht/ M²/Month | 2,418.38 | 2,490.93 | 2,565.66 | 2,642.63 | 2,721.91 | 2,803.57 | 2,887.68 | 2,974.31 | 3,063.54 | 3,155.44 | 3,250.10 |
| - Rental price growth | 3.00% | Each year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 85% | | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% |
| Total commercial rental rev | renue | | 152,465,661.24 | 157,039,631.08 | 161,750,820.01 | 166,603,344.61 | 171,601,444.95 | 176,749,488.30 | 182,051,972.94 | 187,513,532.13 | 193,138,938.10 | 198,933,106.24 | 187,826,007.81 |
| Storage area | 89.84 | M ² | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 | 89.84 |
| - Average rental price | 500.00 | Baht/ M²/Month | 930.15 | 958.05 | 986.79 | 1,016.40 | 1,046.89 | 1,078.30 | 1,110.64 | 1,143.96 | 1,178.28 | 1,213.63 | 1,250.04 |
| - Rental price growth | 3.00% | Each 3 year | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| - Average rental volume | 65% | | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% | 65% |
| Total storage rental revenue | e | | 651,802.57 | 671,356.65 | 691,497.35 | 712,242.27 | 733,609.54 | 755,617.82 | 778,286.36 | 801,634.95 | 825,684.00 | 850,454.52 | 802,970.81 |
| | | | | | | | | | | | | | |
| Total rental revenue | | | 1,197,181,152.76 | 1,233,096,587.35 | 1,270,089,484.97 | 1,308,192,169.52 | 1,347,437,934.60 | 1,387,861,072.64 | 1,429,496,904.82 | 1,472,381,811.96 | 1,516,553,266.32 | 1,562,049,864.31 | 1,474,835,413.55 |
| Other revenue (from utilities, park | king area and others) | | | | | | | | | | | | |
| - Other revenue | 18.0% | Of rental revenue | 215,492,607.50 | 221,957,385.72 | 228,616,107.29 | 235,474,590.51 | 242,538,828.23 | 249,814,993.08 | 257,309,442.87 | 265,028,726.15 | 272,979,587.94 | 281,168,975.58 | 265,470,374.44 |
| รวมประมาณการรายได้ทั้งห | หมด | | 1,412,673,760.26 | 1,455,053,973.07 | 1,498,705,592.26 | 1,543,666,760.03 | 1,589,976,762.83 | 1,637,676,065.71 | 1,686,806,347.69 | 1,737,410,538.12 | 1,789,532,854.26 | 1,843,218,839.89 | 1,740,305,787.99 |
| Expense | | | | | | | | | | | | | |
| Marketing expense | 3.5% | Of rental revenue | 41,901,340.35 | 43,158,380.56 | 44,453,131.97 | 45,786,725.93 | 47,160,327.71 | 48,575,137.54 | 50,032,391.67 | 51,533,363.42 | 53,079,364.32 | 54,671,745.25 | 51,619,239.47 |
| Utility expense | 11.0% | Of total revenue | 155,394,113.63 | 160,055,937.04 | 164,857,615.15 | 169,803,343.60 | 174,897,443.91 | 180,144,367.23 | 185,548,698.25 | 191,115,159.19 | 196,848,613.97 | 202,754,072.39 | 191,433,636.68 |
| | | 7% | | | | | | | | | | | |
| Security expense | 14,744,409.28 Ba | ht/Year growing p.a. | 61,050,146.32 | 65,323,656.56 | 69,896,312.52 | 74,789,054.40 | 80,024,288.20 | 85,625,988.38 | 91,619,807.56 | 98,033,194.09 | 104,895,517.68 | 112,238,203.92 | 110,086,971.68 |
| | | 7% | | | | | | | | | | | |
| Cleaning expense | 9,125,371.06 Ba | ht/Year growing p.a. | 37,784,168.08 | 40,429,059.84 | 43,259,094.03 | 46,287,230.61 | 49,527,336.75 | 52,994,250.33 | 56,703,847.85 | 60,673,117.20 | 64,920,235.40 | 69,464,651.88 | 68,133,246.05 |

| Ye | | | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| ar | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 29.00 | 30.00 | 31.00 | 31.92 |
| Months | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 11 |
| | August 1, 40 | August 1, 41 | August 1, 42 | August 1, 43 | August 1, 44 | August 1, 45 | August 1, 46 | August 1, 47 | August 1, 48 | August 1, 49 | August 1, 40 |
| | July 31, 41 | July 31, 42 | July 31, 43 | July 31, 44 | July 31, 45 | July 31, 46 | July 31, 47 | July 31, 48 | July 31, 49 | June 30, 50 | July 31, 41 |
| Maintenance and other management | | | | | | | | | | | |
| expense 1% Of total revenue | 42,380,212.81 | 43,651,619.19 | 44,961,167.77 | 46,310,002.80 | 47,699,302.88 | 49,130,281.97 | 50,604,190.43 | 52,122,316.14 | 53,685,985.63 | 55,296,565.20 | 52,209,173.64 |
| 3% | | | | | | | | | | | |
| p.a | | | | | | | | | | | |
| Insurance expense 2,237,980.36 Baht/Year growing . | 4,163,302.72 | 4,288,201.80 | 4,416,847.86 | 4,549,353.29 | 4,685,833.89 | 4,826,408.91 | 4,971,201.18 | 5,120,337.21 | 5,273,947.33 | 5,432,165.75 | 5,128,869.83 |
| Property tax 12.50% Of rental revenue 55% | 82,306,204.25 | 84,775,390.38 | 87,318,652.09 | 89,938,211.65 | 92,636,358.00 | 95,415,448.74 | 98,277,912.21 | 101,226,249.57 | 104,263,037.06 | 107,390,928.17 | 101,394,934.68 |
| รวมประมาณการรายจ่าย | 424,979,488.15 | 441,682,245.37 | 459,162,821.39 | 477,463,922.29 | 496,630,891.36 | 516,711,883.10 | 537,758,049.14 | 559,823,736.83 | 582,966,701.39 | 607,248,332.55 | 580,006,072.03 |
| Baht/Year 7% | | | | | | | | | | | |
| Property management fees 23,372,840.59 growing p.a. | 96,776,704.34 | 103,551,073.64 | 110,799,648.80 | 118,555,624.22 | 126,854,517.91 | 135,734,334.16 | 145,235,737.56 | 155,402,239.18 | 166,280,395.93 | 177,920,023.64 | 174,509,889.86 |
| Land rental expense (according to | | | | | | | | | | | |
| contract) | 10,253,400.00 | 11,646,000.00 | 11,646,000.00 | 11,791,600.00 | 13,393,200.00 | 13,393,200.00 | 13,560,600.00 | 15,402,000.00 | 15,402,000.00 | 15,594,500.00 | 16,236,000.00 |
| Compensation from BTS railway construction permits | 3,294,066.73 | 3,623,473.40 | 3,623,473.40 | 3,623,473.40 | 3,985,820.74 | 3,985,820.74 | 3,985,820.74 | 4,384,402.82 | 4,384,402.82 | 4,384,402.82 | 2,411,421.55 |
| Allowance for future expansion 3.0% Of total revenue | 42,380,212.81 | 43,651,619.19 | 44,961,167.77 | 46,310,002.80 | 47,699,302.88 | 49,130,281.97 | 50,604,190.43 | 52,122,316.14 | 53,685,985.63 | 55,296,565.20 | 52,209,173.64 |
| Capital budgeting expense 55,640,000 Baht | | | | | | | | | | | |
| Net Operating Income (NOI) 61% | 834,989,888.23 | 850,899,561.46 | 868,512,480.90 | 885,922,137.32 | 901,413,029.93 | 918,720,545.73 | 935,661,949.81 | 950,275,843.14 | 966,813,368.50 | 982,775,015.67 | 914,933,230.91 |
| | | | | | | | | | | | |
| Discount Rate 10.50% | 0.1112 | 0.1006 | 0.0911 | 0.0824 | 0.0746 | 0.0675 | 0.0611 | 0.0553 | 0.0500 | 0.0453 | 0.0413 |
| - Net Present Value | 92,834,862.76 | 85,614,220.20 | 79,082,682.33 | 73,002,646.31 | 67,220,943.36 | 62,001,460.84 | 57,144,598.27 | 52,522,286.78 | 48,358,665.35 | 44,486,013.42 | 37,792,883.45 |
| Net Present Value (NPV) Baht 5,740,845,703 | | | | | | | | | | | |

Baht 5,741,000,000

Net Present Value (NPV) (Round)

Summary of property value from Income Approach

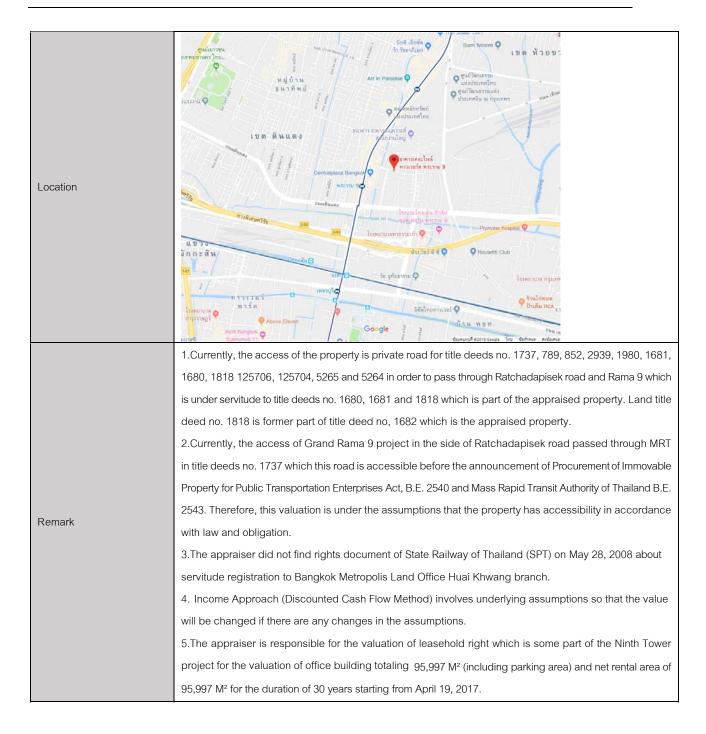
| Links | Area | Value | Value | | | | |
|--|-----------|----------------|-----------------------|--|--|--|--|
| Lists | (Wah²) | (Baht/Wah²) | (Baht) | | | | |
| - Total value <u>before incremental investment reduction</u> | - | - | 5,791,000,000.00 | | | | |
| | | Total | 5,791,000,000.00 | | | | |
| (Five Thousand | Seven Hur | ndred and Nine | ety-One Million Baht) | | | | |
| - Total value after incremental investment reduction | - | 1 | 5,741,000,000.00 | | | | |
| | | Total | 5,741,000,000.00 | | | | |
| (Five Thousand Seven Hundred and Forty-One Million Baht) | | | | | | | |

According to the valuation of land with buildings, the value <u>before incremental investment reduction</u> is Baht 5,791,000,000 and the value <u>after incremental investment reduction</u> is Baht 5,741,000,000.

12. List no. 12: Land with buildings (2 office buildings) in "the Ninth Tower" building no. 33/4 Soi Rama 9 3 (Soi Grand Rama 9) Rama 9 road, Huai Khwang, Bangkok on July 31, 2018 (Submitted by Preferred Appraisal Company Limited)

Details of subject asset

| Type of property | Land with building (2 office buildings) in "the Ninth Tower" composed of 34-storey A Tower and 32- |
|-------------------------|---|
| | storey B Tower with 1 basement floor in a using area of 121,207 M² |
| Location of the subject | in "the Ninth Tower" no. 33/4 Soi Rama 9 3 (Soi Grand Rama 9) Rama 9 road, Huai Khwang, Bangkok on |
| property | July 31, 2018 |
| Accessibility rights | Private road (under servitude) |
| Rights document | Title deeds no. 1680, 1681, 1682 and 1818 totaling 4 deeds with land extents at 5-0-54.0 Rai or |
| | 2,054 Wah² |
| Current land owner | Grand Canal Land Public Company Limited |
| Building details | Composed of |
| | 1. 34-storey A Tower |
| | 2. 32-storey B Tower with 1 basement floor |
| Building permits | - Construction, building modification and building movement permit (form Aor. 6) no. 39/2557 (only part |
| | 1,2 and 3) on February 28, 2014 and no. 62./2557 (only part 4) on March 26, 2014. |
| | - Construction, building modification, building demolish and movement or change in use request from |
| | without applying for a permission under section 39 BIS (BKK 6 receipt) no. 227/2556 on June 10, 2013. |
| Building owner | Grand Canal Land Public Company Limited |
| Mortgage / Commitment | The subject property is currently not mortgaged to any financial institution |
| burden | |
| City plan | The subject property is located in High-Density Residential Area (Brown Color Zoning) of Town Plan |
| | Restriction Area according to the examination of records at the Department of Town and Country Planning |
| | of Bangkok Metropolis (Ministerial regulation B.E. 2013). |
| Highest and best use | For commercial benefits (the appraiser agrees that it is in highest and best use.) |
| Criteria for valuation | To determine market value |
| Valuation approaches | 1. Cost Approach |
| | 2. Income Approach (Discounted Cash Flow Method) |
| Market value of the | |
| property | |
| - Full ownership | Baht 5,586,000,000 (Five Thousand Five Hundred and Eighty-Six Million) |
| - Leasehold rights | Baht 4,175,000,000 (Four Thousand One Hundred and Seventy-Five Million) |
| Fire insurance value | Baht 2,509,000,000 (Two Thousand Five Hundred and Nine Million) |
| (excluding base value) | |
| Purpose of valuation | For public purpose |
| Appraiser | Preferred Appraisal Company Limited |
| Date of valuation and | July 31, 2018 |
| inspection | |



Asset independent appraiser appraises property by its income (Income Approach) in the method of Discounted Cash Flow Technique and Cost Approach as another supported method by comparing market data (Comparative Method) in the form of Weighted Quality Score: WQS) to adjust prices of assets for comparison with market data from similar potential lands in factors, such as location, road, land size, land shape, characteristics and civilization, usefulness and utilities which can be summarized as follows:

12.1 Cost Approach

Asset independent appraiser appraises land with building value by estimating cost because the property is land with building developed for commercial benefits in land size at 5 -0 -54 Rai or 2,054 Wah². The building is specific so that there is no comparable market data. Therefore, Comparative Method cannot be applied for the whole valuation and is uses only for land value valuation part. As for building value, Replacement Cost Approach is applied before summing the calculated value together. By selecting 6 market data of vacant lands that have similar potential with the appraised land and considering the factors that will affect the land value which are location, accessibility, land level, land shape, land size, characteristic, infrastructure, environment and highest and best use, Weight Quality Score (WQS) method was used to adjust prices of asset for comparison with market data. The details of reference market data, WQS and market approach being used to appraise land and replacement cost approach for buildings can be summarized as follows:

| | | | Market data comparal | ble to appraised property | | | |
|------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| Type of asset | Land with buildings | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land |
| Location | "the Ninth Tower" Soi | Ratchadapisek road, Huai | Ratchadapisek road, Huai | Ratchadapisek road, Huai | Ratchadapisek road, Huai | Ratchadapisek road, Huai | Rama 9 road, Huai Khwang, |
| | Rama 9 3 (Soi Grand Rama | Khwang, Bangkok | Khwang, Bangkok | Khwang, Bangkok | Khwang, Bangkok | Khwang, Bangkok | Bangkok |
| | 9) Rama 9 road, Huai | | | | | | |
| | Khwang, Bangkok | | | | | | |
| | | | | | | | |
| Distance from the | | 350-meter far | Around 5,000-meter far | Around 3,400-meter far | Around 5,000-meter far | Around 1,000-meter far | Around 1,400-meter far |
| property | | | | | | | |
| Area (Rai-Ngan- Wah²) | 5-0-54 Rai (2,054 Wah²) | 3-1-67 Rai (1,367 Wah²) | 2-2-93 Rai (1,093 Wah²) | 10-1-71 Rai (4,171 Wah²) | 2-3-42 Rai (1,142 Wah²) | 25-0-0 Rai (10,000 Wah²) | 3-1-85 Rai (1,385 Wah²) |
| Land shape | Polygon | Like rectangle | Like rectangle | Like rectangle | Like triangle | Polygon | Polygon |
| Width x Depth | 166 M x 60 M | 83 M x 85 M | 39-meter width | 60-meter width | 113-meter width | 120-meter width | 144-meter width |
| Land level | Fully filled land, 0.30-meter | Fully filled land, 0.30-meter | Fully filled land, 0.20-meter | Fully filled land, 0.30-meter | Fully filled land, 0.30-meter | As high as road level | As high as road level |
| | higher than road level | | |
| Road side | 3 sides | 1 side | 1 side | 3 sides | 1 side | 1 side | 1 side |
| Road surface | Reinforced concrete paved, | Reinforced concrete paved, | Reinforced concrete paved, |
| | good condition | good condition | good condition |
| Road width/way (Meter) | 18 m/ /24 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 24 m/32 m |
| Utility | Electricity, Water, | Electricity, Water, | Electricity, Water, |
| | Telephone, Public Road | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage |
| | Electricity and Sewerage | | | | | | |
| City plan | Brown Color Zoning | Brown Color Zoning | Brown Color Zoning |
| Highest and best use | For commercial benefits | For residential benefits | For residential benefits | For residential benefits | For residential benefits | For residential benefits | For residential benefits |
| Price | | Baht/Wah² 1,500,000 | Baht/Wah² 850,000 | Baht/Wah² 816,000 | Baht/Wah² 1,200,000 | Baht/Wah² 700,000 | Baht/Wah² 750,000 |
| Conditions | | Offering | Offering | Offering | Offering | Offering | Offering |
| Date | | Valuation date | Valuation date | Valuation date | Valuation date | Valuation date | Valuation date |
| Contact person | | K.Waraporn | K.Ex | K.Ex | K.Ex | K.Ex | K.Ex |
| Contact information | | 087-355-7739 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 |
| Comparison to the | | Superior location and | Inferior location and | Superior location and | Inferior location and | Superior location and | Inferior location and |
| appraised property | | environment, Superior land | environment, Superior land | environment, Inferior land | environment, Superior land | environment, Superior land | environment, Superior land |
| | | shape and Inferior land size | shape and Inferior land size | shape and Inferior land size |

Market Approach

Due to the data that use for appraising value in this time has some factors that is different from the appraised property and has effect on the appraisal value so, asset independent appraiser chooses to use Weighted Quality Score by assign weight for each factor that has effect on the appraised land. If the factor has significant effect on the value, that factor will be weighted more. Sum of all factors' weight is 100%. The appraiser will give score of each factor. The sum of product between score and weight is Weighted Quality Score as shown in the table below.

| Factor | Weight | Market data 1 | Market data 4 | Market data | Property (SP) |
|---------------------------------------|--------|---------------|---------------|-----------------|---------------|
| Area | % | 1,367 Wah² | 1,142 Wah² | 1,385 Wah² | 2,054 Wah² |
| Environment | 15 | 9 | 9 | 5 | 8 |
| Location | 15 | 10 | 10 | 8 | 9 |
| Access | 10 | 9 | 9 | 8 | 7 |
| Area | 15 | 7 | 8 | 7 | 6 |
| Physical characteristics (Physical) | 15 | 9 | 5 | 7 | 7 |
| Land level (Physical) | 5 | 7 | 6 | 6 | 7 |
| Utility (Infra Structure) | 10 | 10 | 10 | 6 | 8 |
| Development potential (Potential) | 15 | 10 | 8 | 8 | 9 |
| Total (Sum) | 100 | 900 | 820 | 695 | 770 |
| Offering price per Wah² (Offer Price) | | 1,500,000 | 1,200,000 | 750,000 | |
| Adjusted price (Adjust Price) | | 15% | 15% | 15% | |
| Net adjusted price (Net Price) | | 1,275,000 | 1,020,000 | 637,500 | |
| Total WQS (WQS) | | 900 | 820 | 695 | 770 |
| Adjust Ratio | | 0.86 | 0.94 | 1.11 | |
| Indicated Value | | 1,090,833 | 957,805 | 706,295 | |
| Different level | | 130 | 50 | 75 | 255 |
| % different | | 0.51 | 0.20 | 0.29 | 1.00 |
| Comparable level | | 1.96 | 5.10 | 3.40 | 10.46 |
| % comparable | | 0.19 | 0.49 | 0.33 | 1.00 |
| Comparable Value | | 204,531 | 466,930 | 229,546 | 901,007 |
| | | | Tota | al Market Value | 900,000 |

Summary of land value table

| Market data comparable to appraised property | | | | | | | | | |
|--|----------|----------|----------|--|--|--|--|--|--|
| Factor Market data 1 Market data 4 Market da | | | | | | | | | |
| Environment | Superior | Superior | Inferior | | | | | | |
| Location | Superior | Superior | Inferior | | | | | | |
| Access | Superior | Superior | Superior | | | | | | |
| Area | Superior | Superior | Superior | | | | | | |

| Market data comparable to appraised property | | | | | | | | |
|--|---------------|---------------|---------------|--|--|--|--|--|
| Factor | Market data 1 | Market data 4 | Market data 6 | | | | | |
| Physical characteristics (Physical) | Superior | Inferior | Similar | | | | | |
| Land level (Physical) | Similar | Inferior | Inferior | | | | | |
| Utility (Infra Structure) | Superior | Superior | Inferior | | | | | |
| Development potential (Potential) | Superior | Inferior | Inferior | | | | | |

After considering factors, such as location, accessibility, location, land shape and size, land characteristics, infrastructure, environment, highest and best use, and potential development and comparing to appraised property, the adjusted value of land from the valuation of asset independent appraiser equals to Baht per Wah² 900,000. Therefore, the total value of property is Baht 1,848,600,000 (rounded).

Building value calculation

As for the value of building by Preferred Appraisal Company Limited, the appraiser uses Cost Approach and deducting by existing depreciation, the value can be summarized as follows:

| No. | Details | Size | Price | Replacement cost | Ages | Total depreciation | Building value |
|-----|--|------------|-----------|------------------|--------|----------------------|------------------|
| | | (M²) | (Baht/M²) | as new | (Year) | (%) | (Baht) |
| 1 | 34-storey office building | | | | | | |
| | (Building A) and 32-storey building with 1 | | | | | | |
| | basement floor (Building B) | 121,207.00 | 23,000 | 2,787,761,000.00 | 7 | 7% | 2,592,617,730.00 |
| | Total | 121,207.00 | | 2,787,761,000.00 | | | 2,592,617,730.00 |
| | | | | | | Total value | 4,441,217,730.00 |
| | | | | | I | Rounded | 4,441,000,000.00 |
| | | | | | | Fire insurance value | 2,509,000,000.00 |

Remark 1) The estimated price comes from the estimation of construction cost B.E. 2560 from the Association of Valuers of Thailand as benchmark criteria in order to determine price per unit with different adjustments

According to the valuation, the value of building is Baht 2,592,617,730 and the value of land is Baht 1,848,600,000. Therefore, the total value of land with buildings from the valuation of asset independent appraiser is Baht 4,441,000,000.

12.2 Income Approach

Asset independent appraiser appraises property by its income (Income Method) in the method of Discounted Cash Flow Technique because the subject property is an Income Producing Property which can gain money from its shopping center. The estimation of income of property comes from the vicinity of the property location amount of 12 comparable data for consideration on factors, including location, accessibility, facilities, infrastructure, environment and highest and best use of the property. By considering based on the market comparison approach and income of the property, the details can be summarized as follows:

| Market data comparable to appraised property | | | | | | | | | | | |
|--|---------------------------|---------------|---------------|---------------|---------------------|---------------|--------------------|--|--|--|--|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 | | | | |
| Name | The 9 TH Tower | Chaiyo | KPN Tower | Vorasombat | The 9 TH | Unilever | G Tower | | | | |
| Location | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Ratchadapisek road | | | | |
| Building ages | | 20 years | 22 years | 22 years | 7 years | 3 years | 7 years | | | | |
| Rental space (M²) | 62,950 | 9,176 | 27,000 | 30,000 | 68,720 | 15,827 | 26,100 | | | | |
| Average office rental price (Baht/M²/Month) | | 460 | 520 | 540 | 650 | 720 | 730 | | | | |
| Average retail rental price (Baht/M²/Month) | | | | | 1,020 | 845 | | | | | |
| Rental volume (%) | | 93% | 92% | 97% | 95% | 96% | 99% | | | | |

| Market data comparable to appraised property | | | | | | | | | | |
|--|---------------------------|---------------|---------------|---------------|----------------|---------------|----------------|--|--|--|
| Details | Appraised | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data | Market data 12 | | | |
| | property | | | | | 11 | | | | |
| Name | The 9 TH Tower | CP Tower 2 | RS Tower | AIA | Ciber World | Forum Tower | Le Concorde | | | |
| Location | Rama 9 road | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | | | |
| | | road | road | road | road | road | road | | | |
| Building ages | | 22 years | 22 years | 3 years | 9 years | 20 years | 7 years | | | |
| Rental space (M²) | 62,950 | 55,380 | 50,790 | 54,000 | 61,820 | 27,000 | 26,000 | | | |
| Average office rental price | | 620 | 460 | 850 | 660 | 520 | 620 | | | |
| (Baht/M²/Month) | | | | | | | | | | |
| Average retail rental price | | 950 | | 1,200 | 950 | | | | | |
| (Baht/M²/Month) | | | | | | | | | | |
| Rental volume (%) | | 96% | 94% | 98% | 85% | 96% | 80% | | | |

<u>Conclusion</u> The average rental price for the appraised property in the part of office is around Baht/M²/Month 630-650 and in the part of retails is around Baht/M²/Month 1,020.

Discounted Cash Flow

Discounted Cash Flow Method considers the ability of the subject property to generate income throughout a period based on the estimated revenue deducted by estimated expense during the period. The evaluation estimates income during the period and discounts this future income to represent current value of the property. It is also estimated that the property after investment period under the appropriated rate of return (Market Yield) with brief details as follows:

Discounted Cash Flow Method – full ownership

| Year 2015 | Actual) | 2016 (Actual) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|---|---------|-----------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Revenue | | | | | | | | | | | | | |
| Net rental space (M²) 68,642 | | | | | | | | | | | | | |
| Net rental space (M²) - Tower A | | | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 |
| Rental volume (%) | | | 96% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Rental price growth | | | - | 4% | 4% | 4% | 4% | 4% | 4% | 3% | 3% | 3% | 3% |
| Average rental price (Baht/ M²/Month) | | | 650 | 676 | 703 | 731 | 760 | 791 | 822 | 847 | 873 | 899 | 926 |
| Total estimated rental revenue - Tower A | | | 263,660,642 | 271,350,744 | 282,204,774 | 293,492,965 | 305,232,683 | 317,441,991 | 330,139,670 | 340,043,860 | 350,245,176 | 360,752,531 | 371,575,107 |
| Net rental space (M²) - Tower B | | | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 |
| Rental volume (%) | | | 100% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Rental price growth | | | - | 4% | 4% | 4% | 4% | 4% | 4% | 3% | 3% | 3% | 3% |
| Average rental price (Baht/ M²/Month) | | | 630 | 655 | 681 | 709 | 737 | 766 | 797 | 821 | 846 | 871 | 897 |
| Total estimated rental revenue - Tower B | | | 186,515,482 | 184,277,296 | 191,648,388 | 199,314,323 | 207,286,896 | 215,578,372 | 224,201,507 | 230,927,552 | 237,855,379 | 244,991,040 | 252,340,771 |
| Net rental space (M²) – Meeting room | | | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 |
| Rental volume (%) | | | 50% | 55% | 55% | 55% | 55% | 55% | 55% | 55% | 55% | 55% | 55% |
| Rental price growth | | | - | 0% | 0% | 10% | 0% | 0% | 10% | 0% | 0% | 10% | 0% |
| Average rental price (Baht/ M²/Month) | | | 650 | 650 | 650 | 715 | 715 | 715 | 787 | 787 | 787 | 865 | 865 |
| Total estimated rental revenue – Meeting room | | | 11,963,796 | 13,160,176 | 13,160,176 | 14,476,193 | 14,476,193 | 14,476,193 | 15,923,812 | 15,923,812 | 15,923,812 | 17,516,194 | 17,516,194 |
| Net rental space (M²) – Retail space | | | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 | 5,692 |
| Rental volume (%) | | | 41.6% | 55.1% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% |
| Rental price growth | | | - | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% |
| Average rental price (Baht/ M²/Month) | | | 1,019 | 1,050 | 1,081 | 1,113 | 1,147 | 1,181 | 1,217 | 1,253 | 1,291 | 1,330 | 1,369 |
| Total estimated rental revenue – Retails space | | | 28,917,366 | 39,483,792 | 44,300,986 | 45,630,016 | 46,998,917 | 48,408,884 | 49,861,151 | 51,356,985 | 52,897,695 | 54,484,625 | 56,119,164 |
| Total rental revenue 399,466,55 | : 4 | 407,753,531 | 491,057,285 | 508,272,007 | 531,314,323 | 552,913,497 | 573,994,689 | 595,905,440 | 620,126,140 | 638,252,210 | 656,922,062 | 677,744,391 | 697,551,236 |
| Other revenue | | | | | | | | | | | | | |
| Of rental revenue and | | | | | | | | | | | | | |
| Utility revenue 6.50% growing 3.0% p.a. 32,432,59 | 8.12% | 32,670,863 8.01 | % 36,942,699 | 38,050,980 | 39,192,510 | 40,368,285 | 41,579,334 | 42,826,714 | 44,111,515 | 45,434,860 | 46,797,906 | 48,201,843 | 49,647,899 |
| Of rental revenue and | | | | | | | | | | | | | |
| Parking revenue 4.58% growing 3.0% p.a. 8,397,97 | 2.10% | 15,567,184 3.82 | % 22,509,877 | 23,185,173 | 23,880,728 | 24,597,150 | 25,335,064 | 26,095,116 | 26,877,970 | 27,684,309 | 28,514,838 | 29,370,283 | 30,251,392 |
| Other revenue Of rental revenue and growing | | | | | | | | | | | | | |
| (storage) 0.21% 3.0% p.a | 0.00% | - 0.00 | % 1,022,352 | 1,053,023 | 1,084,613 | 1,117,152 | 1,150,666 | 1,185,186 | 1,220,742 | 1,257,364 | 1,295,085 | 1,333,937 | 1,373,956 |
| Other revenue 0.15% Of rental revenue and growing 3.0% p.a. | | | 736,586 | 758,684 | 781,444 | 804,887 | 829,034 | 853,905 | 879,522 | 905,908 | 933,085 | 961,078 | 989,910 |
| Total other revenue 440,297,11 | 4 | 155,991,578 | 552,268,799 | 571,319,866 | 596,253,619 | 619,800,971 | 642,888,787 | 666,866,361 | 693,215,889 | 713,534,651 | 734,462,976 | 757,611,532 | 779,814,393 |
| <u>Expense</u> | | | | | | | | | | | | | |
| Administrative Of total revenue and growing | | | | | | | | | | | | | |
| expense 0.40% 2.5% p.a. 1,912,39 | 0.43% | 1,932,360 0.42 | % 2,209,075 | 2,264,302 | 2,320,910 | 2,378,932 | 2,438,406 | 2,499,366 | 2,561,850 | 2,625,896 | 2,691,544 | 2,758,832 | 2,827,803 |
| Management Of total revenue and growing | | | | | | | | | | | | | |
| expense 2.31% 10.0% per 3 years 11,569,46 | 2.63% | 11,592,895 2.54 | % 12,752,185 | 12,752,185 | 12,752,185 | 14,027,403 | 14,027,403 | 14,027,403 | 15,430,144 | 15,430,144 | 15,430,144 | 16,973,158 | 16,973,158 |

| Year | | 2015 (Actu | ual) | 2016 (Ac | tual) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------|--|-------------|--------|-------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|
| Central area | Of total revenue and growing | | | | | | | | | | | | | | | |
| expense | 3.61% 3.0% p.a. | 17,731,027 | 4.03% | 18,135,250 | 3.98% | 19,912,222 | 20,509,588 | 21,124,876 | 21,758,622 | 22,411,381 | 23,083,722 | 23,776,234 | 24,489,521 | 25,224,207 | 25,980,933 | 26,760,361 |
| Insurance expense | Year 1 at Baht 2,040,541 and growing 5.0% per 5 years | 1,725,637 | 0.39% | 1,768,943 | 0.39% | 2,040,541 | 2,040,541 | 2,040,541 | 2,040,541 | 2,040,541 | 2,142,568 | 2,142,568 | 2,142,568 | 2,142,568 | 2,142,568 | 2,249,696 |
| Maintenanc | | | | | | | | | | | | | | | | |
| e expense | 2.07% Of total revenue and growing 2.5% p.a. Of total revenue and growing | 3,878,166 | 0.88% | 874,778 | 0.19% | 11,413,710 | 11,699,053 | 11,991,529 | 12,291,317 | 12,598,600 | 12,913,565 | 13,236,405 | 13,567,315 | 13,906,498 | 14,254,160 | 14,610,514 |
| Utility expense | 13.48% 3.0% p.a. | 70,519,324 | 16.02% | 72,836,684 | 15.97% | 74,435,688 | 76,668,759 | 78,968,822 | 81,337,886 | 83,778,023 | 86,291,364 | 88,880,105 | 91,546,508 | 94,292,903 | 97,121,690 | 100,035,341 |
| Marketing and a | y . | | | | | | | | | | | | | | | |
| expense | 0.50% Of total revenue | - | 0.00% | - | 0.00% | 2,761,344 | 2,856,599 | 2,981,268 | 3,099,005 | 3,214,444 | 3,334,332 | 3,466,079 | 3,567,673 | 3,672,315 | 3,788,058 | 3,899,072 |
| Allowance for fut | uture | | | | | | | | | | | | | | | |
| expansion | 2.00% Of total revenue | - | 0.00% | - | 0.00% | 5,522,688 | 5,713,199 | 5,962,536 | 6,198,010 | 12,857,776 | 13,337,327 | 13,864,318 | 14,270,693 | 14,689,260 | 15,152,231 | 15,596,288 |
| Property tax | 12.00% Of rental revenue | 36,136,072 | 9.05% | 34,711,698 | 8.51% | 58,926,874 | 60,992,641 | 63,757,719 | 66,349,620 | 68,879,363 | 71,508,653 | 74,415,137 | 76,590,265 | 78,830,647 | 81,329,327 | 83,706,148 |
| Total estimated | expense | 143,472,076 | | 141,852,608 | | 189,974,328 | 195,496,867 | 201,900,386 | 209,481,337 | 222,245,937 | 229,138,301 | 237,772,839 | 244,230,583 | 250,880,085 | 259,500,957 | 266,658,382 |
| Net Operating In | ncome (NOI) | 296,825,040 | 67.41% | 314,138,970 | 68.89% | 362,294,471 | 375,822,999 | 394,353,233 | 410,319,634 | 420,642,850 | 437,728,060 | 455,443,050 | 469,304,068 | 483,582,892 | 498,110,576 | 513,156,011 |
| Return rate | 7.50% | | | | | | | | | | | | | | 6,842,080,147 | |
| Discount rate | 9.00% | | | | | 0.9174 | 0.8417 | 0.7722 | 0.7084 | 0.6499 | 0.5963 | 0.5470 | 0.5019 | 0.4604 | 0.4224 | |
| Net Present Valu | lue | | | | | 332,380,249 | 316,322,700 | 304,513,052 | 290,680,773 | 273,388,991 | 261,002,940 | 249,142,945 | 235,527,887 | 222,654,997 | 3,100,575,886 | |

Remark: 1.Allowance for future expansion for year 1-4 is 1.0% p.a. and after that 2.0% p.a.

Therefore, the value of property – full ownership by Discounted Cash Flow Method is Baht 5,586,190,419 or Baht 5,586,000,000 (rounded)

Discounted Cash Flow Method – leasehold rights

Leasing period at 28 years 8 months 18 days since April 19, 2017

| Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Yearly Starting Date | July 31, 2018 | July 31, 2019 | July 31, 2020 | July 31, 2021 | July 31, 2022 | July 31, 2023 | July 31, 2024 | July 31, 2025 | July 31, 2026 | July 31, 2027 |
| Yearly Ending Date | July 30, 2019 | July 30, 2020 | July 30, 2021 | July 30, 2022 | July 30, 2023 | July 30, 2024 | July 30, 2025 | July 30, 2026 | July 30, 2027 | July 30, 2028 |
| Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 |
| Revenue | | | | | | | | | | |
| Net rental space 59,882 M² | | | | | | | | | | |
| Net rental space (M²) - Tower A | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 |
| Rental volume (%) | 96.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | - | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ | 650 | 676 | 703 | 731 | 760 | 791 | 822 | 847 | 873 | 899 |
| M²/Month) | 030 | 0.0 | 703 | 701 | 700 | 731 | 022 | 041 | 0/0 | 000 |
| Total estimated rental revenue - | 263,660,642 | 271,350,744 | 282,204,774 | 293,492,965 | 305,232,683 | 317,441,991 | 330,139,670 | 340,043,860 | 350,245,176 | 360,752,531 |
| Tower A | 263,660,642 | 271,350,744 | 202,204,774 | 293,492,905 | 305,232,003 | 317,441,991 | 330,139,670 | 340,043,060 | 350,245,176 | 300,732,331 |
| Net rental space (M²) - Tower B | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 |
| Rental volume (%) | 100.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | - | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ | 200 | 055 | 204 | 700 | 707 | 700 | 707 | 204 | 0.40 | 074 |
| M²/Month) | 630 | 655 | 681 | 709 | 737 | 766 | 797 | 821 | 846 | 871 |
| Total estimated rental revenue - Tower B | 186,515,482 | 184,277,296 | 191,648,388 | 199,314,323 | 207,286,896 | 215,578,372 | 224,201,507 | 230,927,552 | 237,855,379 | 244,991,040 |
| Net rental space (M²) – Meeting room | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 |
| Rental volume (%) | 50.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% |
| Rental price growth | - | 0.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% |
| Average rental price (Baht/ | 650 | 650 | 650 | 715 | 715 | 715 | 787 | 787 | 787 | 865 |
| M²/Month) | 030 | 030 | 030 | 713 | 713 | 713 | 707 | 707 | 707 | 003 |
| Total estimated rental revenue – Meeting room | 11,963,796 | 13,160,176 | 13,160,176 | 14,476,193 | 14,476,193 | 14,476,193 | 15,923,812 | 15,923,812 | 15,923,812 | 17,516,194 |
| Total rental revenue | 462,139,920 | 468,788,215 | 487,013,337 | 507,283,481 | 526,995,773 | 547,496,556 | 570,264,990 | 586,895,225 | 604,024,367 | 623,259,765 |
| Other revenue | | | | | | | | | | |
| Utility revenue 6.89% Of rental revenue and growing 3.0% p.a. | 32,603,699 | 33,581,810 | 34,589,265 | 35,626,943 | 36,695,751 | 37,796,623 | 38,930,522 | 40,098,438 | 41,301,391 | 42,540,433 |
| Parking revenue 3.29% Of rental revenue and growing 3.0% p.a. | 19,409,877 | 19,992,173 | 20,591,938 | 21,209,696 | 21,845,987 | 22,501,367 | 23,176,408 | 23,871,700 | 24,587,851 | 25,325,487 |
| Other revenue | | | | | | | | | | |
| (storage) 0.22% Of rental revenue and growing 3.0% p.a. | 1,022,352 | 1,053,023 | 1,084,613 | 1,117,152 | 1,150,666 | 1,185,186 | 1,220,742 | 1,257,364 | 1,295,085 | 1,333,937 |
| Other revenue 0.15% Of rental revenue and growing 3.0% p.a. | 709,660 | 730,950 | 752,878 | 775,464 | 798,728 | 822,690 | 847,371 | 872,792 | 898,976 | 925,945 |
| Total revenue | 515,885,507 | 524,146,171 | 544,032,031 | 566,012,736 | 587,486,905 | 609,802,422 | 634,440,032 | 652,995,519 | 672,107,670 | 693,385,567 |
| Expense _ | | | | | | | | | | |
| Central area expense 3.30% Of total revenue and growing 3.0% p.a. | 17,024,222 | 17,534,948 | 18,060,997 | 18,602,827 | 19,160,912 | 19,735,739 | 20,327,811 | 20,937,645 | 21,565,775 | 22,212,748 |

| | | Year | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | 10.00 |
|-----------------------------------|-------------|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | | Yearly Starting Date | July 31, 2018 | July 31, 2019 | July 31, 2020 | July 31, 2021 | July 31, 2022 | July 31, 2023 | July 31, 2024 | July 31, 2025 | July 31, 2026 | July 31, 2027 |
| | | Yearly Ending Date | July 30, 2019 | July 30, 2020 | July 30, 2021 | July 30, 2022 | July 30, 2023 | July 30, 2024 | July 30, 2025 | July 30, 2026 | July 30, 2027 | July 30, 2028 |
| | | Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 |
| Utility expense | 12.50% | Of total revenue and growing 3.0% p.a. | 64,485,688 | 66,420,259 | 68,412,867 | 70,465,253 | 72,579,210 | 74,756,587 | 76,999,284 | 79,309,263 | 81,688,541 | 84,139,197 |
| Insurance expense | Year 1 at E | 3aht 1,537,541 and growing 5.0% per 5 years | 1,537,541 | 1,537,541 | 1,537,541 | 1,537,541 | 1,537,541 | 1,614,418 | 1,614,418 | 1,614,418 | 1,614,418 | 1,614,418 |
| Maintenance expense | 2.00% | Of total revenue and growing 2.5% p.a. | 10,317,710 | 10,575,653 | 10,840,044 | 11,111,045 | 11,388,821 | 11,673,542 | 11,965,381 | 12,264,515 | 12,571,128 | 12,885,406 |
| Marketing and advertising expense | 0.00% | Of total revenue | - | - | - | - | - | - | - | - | - | - |
| Allowance for future expansion | 2.00% | Of total revenue | 5,158,855 | 5,241,462 | 5,440,320 | 5,660,127 | 11,749,738 | 12,196,048 | 12,688,801 | 13,059,910 | 13,442,153 | 13,867,711 |
| Property tax | 12.00% | Of rental revenue | 55,456,790 | 56,254,586 | 58,441,600 | 60,874,018 | 63,239,493 | 65,699,587 | 68,431,799 | 70,427,427 | 72,482,924 | 74,791,172 |
| Total estimated expense | е | | 153,980,807 | 157,564,449 | 162,733,370 | 168,250,811 | 179,655,715 | 185,675,921 | 192,027,493 | 197,613,179 | 203,364,939 | 209,510,652 |
| Net Operation Income | | | 361,904,701 | 366,581,722 | 381,298,661 | 397,761,925 | 407,831,190 | 424,126,501 | 442,412,539 | 455,382,340 | 468,742,731 | 483,874,914 |
| Management expense | | | 22,508,305 | 22,846,361 | 23,729,321 | 24,709,215 | 25,663,734 | 26,654,642 | 27,754,564 | 28,566,913 | 29,403,663 | 30,340,388 |
| Profit before tax | | | 339,396,396 | 343,735,361 | 357,569,340 | 373,052,709 | 382,167,456 | 397,471,859 | 414,657,975 | 426,815,427 | 439,339,068 | 453,534,526 |
| Discount rate | 10.00% | | 0.9091 | 0.8264 | 0.7513 | 0.6830 | 0.6209 | 0.5645 | 0.5132 | 0.4665 | 0.4241 | 0.3855 |
| Net Present Value | | | 308,542,178 | 284,078,811 | 268,647,137 | 254,800,020 | 237,295,923 | 224,362,502 | 212,785,106 | 199,112,546 | 186,322,652 | 174,857,193 |

Remark: 1. Property tax at 12.5% of rental revenue (55% rental and 45% service)

- 2.Marketing expense is included in Management expense
- 3.Allowance for future expansion for year 1-4 is 1.0% p.a. and after that 2.0% p.a.

Discounted Cash Flow Method – leasehold rights (continue)

Leasing period at 28 years 8 months 18 days since April 19, 2017

| | Year | 11.00 | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 |
|--|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Yearly Starting Date | July 31, 2028 | July 31, 2029 | July 31, 2030 | July 31, 2031 | July 31, 2032 | July 31, 2033 | July 31, 2034 | July 31, 2035 | July 31, 2036 | July 31, 2037 |
| | Yearly Ending Date | July 30, 2029 | July 30, 2030 | July 30, 2031 | July 30, 2032 | July 30, 2033 | July 30, 2034 | July 30, 2035 | July 30, 2036 | July 30, 2037 | July 30, 2038 |
| | Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 |
| Revenue | | | | | | | | | | | |
| Net rental space | 59,882 M² | | | | | | | | | | |
| Net rental space (M²) - Tower A | | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 |
| Rental volume (%) | | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | | 926 | 953 | 982 | 1,012 | 1,042 | 1,073 | 1,105 | 1,138 | 1,173 | 1,208 |
| Total estimated rental revenue - Tower | r | 371,575,107 | 382,722,361 | 394,204,031 | 406,030,152 | 418,211,057 | 430,757,389 | 443,680,110 | 456,990,514 | 470,700,229 | 484,821,236 |
| A | | 371,373,107 | 302,722,301 | 334,204,001 | 400,000,102 | 410,211,007 | 400,101,000 | 440,000,110 | 400,000,014 | 470,700,223 | 404,021,230 |
| Net rental space (M²) - Tower B | | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 |
| Rental volume (%) | | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | | 897 | 924 | 952 | 980 | 1,010 | 1,040 | 1,071 | 1,103 | 1,137 | 1,171 |
| Total estimated rental revenue - Tower | г | 252,340,771 | 259,910,994 | 267,708,324 | 275,739,574 | 284,011,761 | 292,532,114 | 301,308,077 | 310,347,320 | 319,657,739 | 329,247,471 |
| В | | 232,340,771 | 259,910,994 | 201,100,324 | 215,159,514 | 204,011,701 | 292,532,114 | 301,300,077 | 310,347,320 | 319,037,739 | 329,241,411 |
| Net rental space (M²) – Meeting room | | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 |
| Rental volume (%) | | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% |
| Rental price growth | | 0.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 0.00% |
| Average rental price (Baht/ M²/Month) | | 865 | 865 | 952 | 952 | 952 | 1,047 | 1,047 | 1,047 | 1,152 | 1,152 |
| Total estimated rental revenue - Meeti | ing room | 17,516,194 | 17,516,194 | 19,267,813 | 19,267,813 | 19,267,813 | 21,194,594 | 21,194,594 | 21,194,594 | 23,314,054 | 23,314,054 |
| Total rental revenue | | 641,432,072 | 660,149,549 | 681,180,169 | 701,037,539 | 721,490,631 | 744,484,097 | 766,182,782 | 788,532,428 | 813,672,022 | 837,382,761 |
| Other revenue | | | | | | | | | | | |
| Utility revenue 6.89 | % Of rental revenue and growing 3.0% p.a. | 43,816,646 | 45,131,145 | 46,485,079 | 47,879,632 | 49,316,021 | 50,795,501 | 52,319,366 | 53,888,947 | 55,505,616 | 57,170,784 |
| Parking revenue 3.29 ^c | % Of rental revenue and growing 3.0% p.a. | 26,085,251 | 26,867,809 | 27,673,843 | 28,504,058 | 29,359,180 | 30,239,955 | 31,147,154 | 32,081,569 | 33,044,016 | 34,035,336 |
| Other revenue (storage) 0.22 | % Of rental revenue and growing 3.0% p.a. | 1,373,956 | 1,415,174 | 1,457,629 | 1,501,358 | 1,546,399 | 1,592,791 | 1,640,575 | 1,689,792 | 1,740,486 | 1,792,700 |
| Other revenue 0.15 | % Of rental revenue and growing 3.0% p.a. | 953,723 | 982,335 | 1,011,805 | 1,042,159 | 1,073,424 | 1,105,627 | 1,138,796 | 1,172,959 | 1,208,148 | 1,244,393 |
| | | | | | | | | | | | |
| Total revenue | | 713,661,648 | 734,546,011 | 757,808,525 | 779,964,747 | 802,785,655 | 828,217,971 | 852,428,673 | 877,365,695 | 905,170,287 | 931,625,974 |
| <u>Expense</u> | <u> </u> | | | | | | | | | | |
| Central area expense 3.30° | 9 9 1 | 22,879,130 | 23,565,504 | 24,272,469 | 25,000,644 | 25,750,663 | 26,523,183 | 27,318,878 | 28,138,445 | 28,982,598 | 29,852,076 |
| Utility expense 12.50 | 9 9 1 | 86,663,373 | 89,263,274 | 91,941,172 | 94,699,407 | 97,540,390 | 100,466,601 | 103,480,599 | 106,585,017 | 109,782,568 | 113,076,045 |
| Insurance expense Yea | r 1 at Baht 1,537,541 and growing 5.0% per 5 years | 1,695,139 | 1,695,139 | 1,695,139 | 1,695,139 | 1,695,139 | 1,779,896 | 1,779,896 | 1,779,896 | 1,779,896 | 1,779,896 |

| Year | 11.00 | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Yearly Starting Date | July 31, 2028 | July 31, 2029 | July 31, 2030 | July 31, 2031 | July 31, 2032 | July 31, 2033 | July 31, 2034 | July 31, 2035 | July 31, 2036 | July 31, 2037 |
| Yearly Ending Date | July 30, 2029 | July 30, 2030 | July 30, 2031 | July 30, 2032 | July 30, 2033 | July 30, 2034 | July 30, 2035 | July 30, 2036 | July 30, 2037 | July 30, 2038 |
| Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 |
| Revenue | | | | | | | | | | |
| Maintenance expense 2.00% Of total revenue and growing 2.5% p.a. | 13,207,541 | 13,537,730 | 13,876,173 | 14,223,077 | 14,578,654 | 14,943,121 | 15,316,699 | 15,699,616 | 16,092,107 | 16,494,409 |
| Marketing and 0.00% Of total revenue | | | | | | | | | | |
| advertising expense | - | - | - | - | - | - | - | - | - | - |
| Allowance for future 2.00% Of total revenue | 44.070.000 | 44.000.000 | 45 450 474 | 45 500 005 | 40.055.740 | 40 504 050 | 47.040.570 | 47.547.044 | 40 400 400 | 40,000,540 |
| 2.00% Of total revenue expansion | 14,273,233 | 14,690,920 | 15,156,171 | 15,599,295 | 16,055,713 | 16,564,359 | 17,048,573 | 17,547,314 | 18,103,406 | 18,632,519 |
| Property tax 12.00% Of rental revenue | 76,971,849 | 79,217,946 | 81,741,620 | 84,124,505 | 86,578,876 | 89,338,092 | 91,941,934 | 94,623,891 | 97,640,643 | 100,485,931 |
| Total estimated expense | 215,690,265 | 221,970,513 | 228,682,745 | 235,342,067 | 242,199,435 | 249,615,252 | 256,886,580 | 264,374,179 | 272,381,217 | 280,320,877 |
| Net Operation Income | 497,971,383 | 512,575,498 | 529,125,781 | 544,622,680 | 560,586,220 | 578,602,720 | 595,542,093 | 612,991,516 | 632,789,071 | 651,305,098 |
| Management expense | 31,226,545 | 32,140,981 | 33,165,210 | 34,135,403 | 35,134,737 | 36,252,950 | 37,313,216 | 38,405,328 | 39,629,856 | 40,788,556 |
| Profit before tax | 466,744,838 | 480,434,517 | 495,960,571 | 510,487,277 | 525,451,483 | 542,349,770 | 558,228,877 | 574,586,188 | 593,159,215 | 610,516,542 |
| Discount rate 10.00% | 0.3505 | 0.3186 | 0.2897 | 0.2633 | 0.2394 | 0.2176 | 0.1978 | 0.1799 | 0.1635 | 0.1486 |
| Net Present Value | 163,591,218 | 153,081,243 | 143,662,111 | 134,427,255 | 125,788,907 | 118,031,112 | 110,442,607 | 103,344,376 | 96,986,271 | 90,749,394 |

Remark: 1. Property tax at 12.5% of rental revenue (55% rental and 45% service)

- 2. Marketing expense is included in Management expense
- 3. Allowance for future expansion for year 1-4 is 1.0% p.a. and after that 2.0% p.a.

Discounted Cash Flow Method – leasehold (continue)

Leasing period at 28 years 8 months 18 days since April 19, 2017

| Year | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 28.72 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Yearly Starting Date | July 31, 2038 | July 31, 2039 | July 31, 2040 | July 31, 2041 | July 31, 2042 | July 31, 2043 | July 31, 2044 | July 31, 2045 | July 31, 2046 |
| Yearly Ending Date | July 30, 2039 | July 30, 2040 | July 30, 2041 | July 30, 2042 | July 30, 2043 | July 30, 2044 | July 30, 2045 | July 30, 2046 | April 18, 2047 |
| Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 8.60 |
| <u>Revenue</u> | | | | | | | | | |
| Net rental space 59,882 M² | | | | | | | | | |
| Net rental space (M²) - Tower A | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 | 35,211 |
| Rental volume (%) | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | 1,244 | 1,281 | 1,320 | 1,359 | 1,400 | 1,442 | 1,485 | 1,530 | 1,576 |
| Total estimated rental revenue - Tower A | 499,365,873 | 514,346,849 | 529,777,255 | 545,670,572 | 562,040,689 | 578,901,910 | 596,268,967 | 614,157,036 | 453,350,252 |
| Net rental space (M²) - Tower B | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 | 24,671 |
| Rental volume (%) | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% | 95.00% |
| Rental price growth | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | 1,206 | 1,242 | 1,279 | 1,318 | 1,357 | 1,398 | 1,440 | 1,483 | 1,527 |
| Total estimated rental revenue - Tower B | 339,124,895 | 349,298,642 | 359,777,602 | 370,570,930 | 381,688,058 | 393,138,699 | 404,932,860 | 417,080,846 | 307,875,178 |
| Net rental space (M²) – Meeting | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 | 3,068 |
| room | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| Rental volume (%) | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% | 55.00% |
| Rental price growth | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 0.00% |
| Average rental price (Baht/ | 1,152 | 1,267 | 1,267 | 1,267 | 1,393 | 1,393 | 1,393 | 1,533 | 1,533 |
| M²/Month) | 1,102 | 1,207 | 1,207 | 1,207 | 1,393 | 1,393 | 1,393 | 1,000 | 1,555 |
| Total estimated rental revenue – Meeting room | 23,314,054 | 25,645,459 | 25,645,459 | 25,645,459 | 28,210,005 | 28,210,005 | 28,210,005 | 31,031,006 | 22,238,887 |
| Total rental revenue | 861,804,822 | 889,290,951 | 915,200,315 | 941,886,961 | 971,938,752 | 1,000,250,615 | 1,029,411,833 | 1,062,268,888 | 783,464,318 |
| Other revenue | | | | | | | | | |
| Utility revenue 6.89% Of rental revenue and growing 3.0% p.a. | 58,885,908 | 60,652,485 | 62,472,059 | 64,346,221 | 66,276,608 | 68,264,906 | 70,312,853 | 72,422,239 | 53,459,683 |
| Parking revenue 3.29% Of rental revenue and growing 3.0% p.a. | 35,056,396 | 36,108,088 | 37,191,331 | 38,307,071 | 39,456,283 | 40,639,971 | 41,859,170 | 43,114,946 | 31,826,016 |
| Other revenue (storage) 0.22% Of rental revenue and growing 3.0% p.a. | 1,846,481 | 1,901,876 | 1,958,932 | 2,017,700 | 2,078,231 | 2,140,578 | 2,204,795 | 2,270,939 | 1,627,506 |
| Other revenue 0.15% Of rental revenue and growing 3.0% p.a. | 1,281,725 | 1,320,176 | 1,359,782 | 1,400,575 | 1,442,592 | 1,485,870 | 1,530,446 | 1,576,359 | 1,129,724 |
| Total revenue | 958,875,332 | 989,273,576 | 1,018,182,419 | 1,047,958,528 | 1,081,192,466 | 1,112,781,940 | 1,145,319,098 | 1,181,653,371 | 871,507,247 |
| Expense _ | | | | | | | | | |
| Central area expense 3.30% Of total revenue and growing 3.0% p.a. | 30,747,638 | 31,670,067 | 32,620,169 | 33,598,774 | 34,606,738 | 35,644,940 | 36,714,288 | 37,815,717 | 27,914,301 |
| Utility expense 12.50% Of total revenue and growing 3.0% p.a. | 116,468,326 | 119,962,376 | 123,561,247 | 127,268,085 | 131,086,127 | 135,018,711 | 139,069,272 | 143,241,351 | 105,735,990 |
| Insurance expense Year 1 at Baht 1,537,541 and growing 5.0% per 5 years | 1,868,891 | 1,868,891 | 1,868,891 | 1,868,891 | 1,868,891 | 1,962,335 | 1,962,335 | 1,962,335 | 1,406,340 |
| Maintenance expense 2.00% Of total revenue and growing 2.5% p.a. | 16,906,769 | 17,329,439 | 17,762,675 | 18,206,742 | 18,661,910 | 19,128,458 | 19,606,669 | 20,096,836 | 14,762,801 |

| Year | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 | 27.00 | 28.00 | 28.72 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Yearly Starting Date | July 31, 2038 | July 31, 2039 | July 31, 2040 | July 31, 2041 | July 31, 2042 | July 31, 2043 | July 31, 2044 | July 31, 2045 | July 31, 2046 |
| Yearly Ending Date | July 30, 2039 | July 30, 2040 | July 30, 2041 | July 30, 2042 | July 30, 2043 | July 30, 2044 | July 30, 2045 | July 30, 2046 | April 18, 2047 |
| Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 8.60 |
| Marketing and advertising expense 0.00% Of total revenue | - | - | - | - | - | - | - | - | - |
| Allowance for future expansion 2.00% Of total revenue | 19,177,507 | 19,785,472 | 20,363,648 | 20,959,171 | 21,623,849 | 22,255,639 | 22,906,382 | 23,633,067 | 17,430,145 |
| Property tax 12.00% Of rental revenue | 103,416,579 | 106,714,914 | 109,824,038 | 113,026,435 | 116,632,650 | 120,030,074 | 123,529,420 | 127,472,267 | 94,015,718 |
| Total estimated expense | 288,585,710 | 297,331,158 | 306,000,668 | 314,928,097 | 324,480,165 | 334,040,157 | 343,788,367 | 354,221,572 | 261,265,296 |
| Net Operation Income | 670,289,622 | 691,942,417 | 712,181,751 | 733,030,431 | 756,712,301 | 778,741,783 | 801,530,731 | 827,431,799 | 610,241,951 |
| Management expense | 41,980,277 | 43,319,201 | 44,585,471 | 45,889,773 | 47,353,782 | 48,735,737 | 50,161,124 | 51,761,906 | 38,175,755 |
| Profit before tax | 628,309,345 | 648,623,217 | 667,596,280 | 687,140,658 | 709,358,519 | 730,006,046 | 751,369,607 | 775,669,892 | 572,066,196 |
| Discount rate 10.00% | 0.1351 | 0.1228 | 0.1117 | 0.1015 | 0.0923 | 0.0839 | 0.0763 | 0.0693 | 0.0648 |
| Net Present Value | 84,903,800 | 79,680,751 | 74,555,923 | 69,762,366 | 65,470,953 | 61,251,488 | 57,312,734 | 53,787,548 | 37,049,841 |

Remark: 1. Property tax at 12.5% of rental revenue (55% rental and 45% service)

- 2. Marketing expense is included in Management expense
- 3. Allowance for future expansion for year 1-4 is 1.0% p.a. and after that 2.0% p.a.

Therefore, the value of property – leasehold right by Discounted Cash Flow Method is Baht 4,174,683,967 or Baht 4,175,000,000 (rounded)

Summary of property value from Income Approach

| Liete | Area | Value | Value |
|--------------------------------------|----------------|-------------------|------------------------|
| Lists | (Wah²) | (Baht/Wah²) | (Baht) |
| - Total value <u>full ownership</u> | - | - | 5,586,000,000.00 |
| | | Total | 5,586,000,000.00 |
| | (Five Thousand | l Five Hundred ar | nd Eighty-Six Million) |
| - Total value <u>leasehold right</u> | - | - | 4,175,000,00.00 |
| | | Total | 4,175,000,000.00 |
| (Fo | our Thousand O | ne Hundred and S | Seventy-Five Million) |

According to the valuation of land with buildings, the value <u>full ownership</u> is Baht 5,586,000,000 and the value <u>leasehold</u> is Baht 4,175,000,000.

Summary of property value from GLAND Office Leasehold Real Estate Investment Trust terminate one's contract

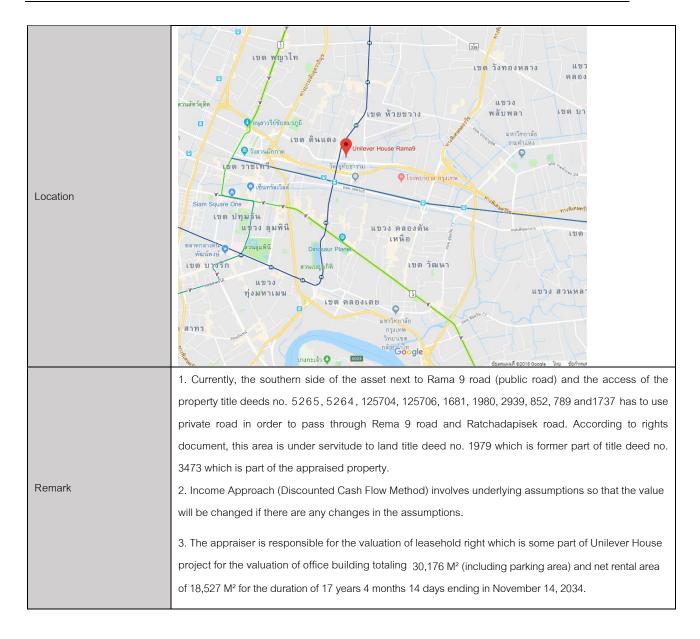
| List | Value | |
|------------------------------------|---------------|------|
| The value - Freehold | 5,586,000,000 | Baht |
| The vlalue - Leasehold | 4,175,000,000 | Baht |
| The residual value of property net | 1,411,000,000 | Baht |

Therefore, the residual value of property net after deduction GLAND Office Leasehold Real Estate Investment Trust terminate one's contract is Baht 1,411,000,000.

13. List no. 13: Land with building (1 office building) in "Uniliever House" building no. 161 Rama 9 road, Huai Khwang, Bangkok on July 31, 2018 (Sumitted by Preferred Appraisal Company Limited)

Details of subject asset

| Type of property | Land with building (1 office building) in "Uniliever House" building, 12-storey with 1 Mezzanine floor and |
|---|--|
| | 1 basement floor in a using area of 46,950 M ² |
| Location of the subject property | "Uniliever House" building no. 161 Rama 9 road, Huai Khwang, Bangkok |
| Accessibility rights | Public road |
| Rights document | Title deeds no. 3449 and 4752 totaling 2 deeds with land extents at 3-3-04.1 Rai or 1,504.1 Wah ² |
| Current land owner | Sterling Equity Company Limited |
| Building details | 12-storey building with 1 Mezzanine floor and 1 basement floor in a using area of 46,950 M² in ages of 3 years, good condition |
| Building permits | Construction permit |
| Building owner | Sterling Equity Company Limited |
| Mortgage / Commitment burden | The subject property is currently not mortgaged to any financial institution |
| City plan | The subject property is located in High-Density Residential Area (Brown Color Zoning) of Town Plan Restriction Area according to the examination of records at the Department of Town and Country Planning of Bangkok Metropolis (Ministerial regulation B.E. 2013). |
| Highest and best use | For commercial benefits (the appraiser agrees that it is in highest and best use.) |
| Valuation approaches | Cost Approach Income Approach (Discounted Cash Flow Method) |
| Market value of the property | |
| - Full ownership | Baht 2,423,000,000 (Two Thousand Four Hundred and Twenty-Three Million) |
| - Leasehold rights | Baht 1,181,000,000 (One Thousand One Hundred and Eighty-One Million) |
| Fire insurance value (excluding base value) | Baht 845,100,000 (Eight Hundred Forty-Five Million and One Hundred Thousand Baht) |
| Purpose of valuation | For public purpose |
| Appraiser | Preferred Appraisal Company Limited |
| Date of valuation and inspection | July 31, 2018 |



Asset independent appraiser appraises property by its income (Income Approach) in the method of Discounted Cash Flow Technique and Cost Approach as another supported method by comparing market data (Comparative Method) in the form of Weighted Quality Score: WQS) to adjust prices of assets for comparison with market data from similar potential lands in factors, such as location, road, land size, land shape, characteristics and civilization, usefulness and utilities which can be summarized as follows:

13.1 Cost Approach

Asset independent appraiser appraises land with building value by estimating cost because the property is land with building developed for commercial benefits in land size at 3-3-4.1 Rai or 1,504.1 Wah². The building is specific so that there is no comparable market data. Therefore, Comparative Method cannot be applied for the whole valuation and is uses only for land value valuation part. As for building value, Replacement Cost Approach is applied before summing the calculated value together. By selecting 6 market data of vacant

lands that have similar potential with the appraised land and considering the factors that will affect the land value which are location, accessibility, land level, land shape, land size, characteristic, infrastructure, environment and highest and best use, Weight Quality Score (WQS) method was used to adjust prices of asset for comparison with market data. The details of reference market data, WQS and market approach being used to appraise land and replacement cost approach for buildings can be summarized as follows:

| | | | Market data compara | ble to appraised property | | | |
|------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| Type of asset | Land with buildings | Vacant land | Vacant land |
| Location | "Uniliever House" Rama 9 | Ratchadapisek road, Huai | Rama 9 road, Huai Khwang, |
| | road, Huai Khwang, | Khwang, Bangkok | Bangkok |
| | Bangkok | | | | | | |
| Distance from the | | 350-meter far | Around 5,000-meter far | Around 3,400-meter far | Around 5,000-meter far | Around 1,000-meter far | Around 1,400-meter far |
| property | | | | | | | |
| Area (Rai-Ngan- Wah²) | 3-3-4.1 Rai (1,504.1 Wah²) | 3-1-67 Rai (1,367 Wah²) | 2-2-93 Rai (1,093 Wah²) | 10-1-71 Rai (4,171 Wah²) | 2-3-42 Rai (1,142 Wah²) | 25-0-0 Rai (10,000 Wah²) | 3-1-85 Rai (1,385 Wah²) |
| Land shape | Like rectangle | Like rectangle | Like rectangle | Like rectangle | Like triangle | Polygon | Polygon |
| Width x Depth | 40 M x 158 M | 83 M x 85 M | 39-meter width | 60-meter width | 113-meter width | 120-meter width | 144-meter width |
| Land level | Fully filled land, 0.30-meter | Fully filled land, 0.30-meter | Fully filled land, 0.20-meter | Fully filled land, 0.30-meter | Fully filled land, 0.30-meter | As high as road level | As high as road level |
| | higher than road level | | |
| Road side | 2 sides | 1 side | 1 side | 3 sides | 1 side | 1 side | 1 side |
| Road surface | Reinforced concrete paved, | Reinforced concrete paved, |
| | good condition | good condition |
| Road width/way (Meter) | 18 m/ /32 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 48 m / /60 m | 24 m/32 m |
| Utility | Electricity, Water, | Electricity, Water, |
| | Telephone, Road Electricity | Telephone and Sewerage | Telephone and Sewerage |
| | and Sewerage | | | | | | |
| City plan | Brown Color Zoning | Brown Color Zoning |
| Highest and best use | For residential benefits | For residential benefits |
| Price | | Baht/Wah² 1,500,000 | Baht/Wah ² 850,000 | Baht/Wah² 816,000 | Baht/Wah² 1,200,000 | Baht/Wah ² 700,000 | Baht/Wah² 750,000 |
| Conditions | | Offering | Offering | Offering | Offering | Offering | Offering |
| Date | | Valuation date | Valuation date |
| Contact person | | K.Waraporn | K.Ex | K.Ex | K.Ex | K.Ex | K.Ex |
| Contact information | | 087-355-7739 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 | 081-6652558, 088-1947059 |
| Comparison to the | | Superior location and | Inferior location and | Superior location and | Inferior location and | Superior location and | Inferior location and |
| appraised property | | environment, Superior land | environment, Superior land | environment, Inferior land | environment, Superior land | environment, Superior land | environment, Superior land |
| | | shape and Inferior land size | shape and Inferior land size | shape and Superior land | shape and Inferior land size | shape and Superior land | shape and Inferior land size |
| | | | | size | | size | |
| | | | | | | | |

Market Approach

Due to the data that use for appraising value in this time has some factors that is different from the appraised property and has effect on the appraisal value so, asset independent appraiser chooses to use Weighted Quality Score by assign weight for each factor that has effect on the appraised land. If the factor has significant effect on the value, that factor will be weighted more. Sum of all factors' weight is 100%. The appraiser will give score of each factor. The sum of product between score and weight is Weighted Quality Score as shown in the table below.

| Factor | Weight | Market data 1 | Market data 4 | Market data | Property (SP) |
|---------------------------------------|--------|---------------|---------------|-----------------|---------------|
| Area | % | 1,367 Wah² | 1,142 Wah² | 1,385 Wah² | 2,054 Wah² |
| Environment | 15 | 9 | 9 | 5 | 8 |
| Location | 15 | 10 | 10 | 8 | 9 |
| Access | 10 | 9 | 9 | 8 | 7 |
| Area | 15 | 7 | 8 | 7 | 6 |
| Physical characteristics (Physical) | 15 | 9 | 5 | 7 | 7 |
| Land level (Physical) | 5 | 7 | 6 | 6 | 7 |
| Utility (Infra Structure) | 10 | 10 | 10 | 6 | 8 |
| Development potential (Potential) | 15 | 10 | 8 | 8 | 9 |
| Total (Sum) | 100 | 900 | 820 | 695 | 770 |
| Offering price per Wah² (Offer Price) | | 1,500,000 | 1,200,000 | 750,000 | |
| Adjusted price (Adjust Price) | | 15% | 15% | 15% | |
| Net adjusted price (Net Price) | | 1,275,000 | 1,020,000 | 637,500 | |
| Total WQS (WQS) | | 900 | 820 | 695 | 770 |
| Adjust Ratio | | 0.86 | 0.94 | 1.11 | |
| Indicated Value | | 1,090,833 | 957,805 | 706,295 | |
| Different level | | 130 | 50 | 75 | 255 |
| % different | | 0.51 | 0.20 | 0.29 | 1.00 |
| Comparable level | | 1.96 | 5.10 | 3.40 | 10.46 |
| % comparable | | 0.19 | 0.49 | 0.33 | 1.00 |
| Comparable Value | | 204,531 | 466,930 | 229,546 | 901,007 |
| | | | Tota | al Market Value | 900,000 |

Summary of land value table

| Market data comparable to appraised property | | | | | | | | | |
|--|-------------|----------|-------------|--|--|--|--|--|--|
| Factor | Market data | Market | Market data | | | | | | |
| Factor | 1 | data 4 | 6 | | | | | | |
| Environment | Superior | Superior | Inferior | | | | | | |
| Location | Superior | Superior | Inferior | | | | | | |
| Access | Superior | Superior | Superior | | | | | | |

| Market data comparable to appraised property | | | | | | | | |
|--|-------------|----------|-------------|--|--|--|--|--|
| Factor | Market data | Market | Market data | | | | | |
| Factor | 1 | data 4 | 6 | | | | | |
| Area | Superior | Superior | Superior | | | | | |
| Physical characteristics (Physical) | Superior | Inferior | Similar | | | | | |
| Land level (Physical) | Similar | Inferior | Inferior | | | | | |
| Utility (Infra Structure) | Superior | Superior | Inferior | | | | | |
| Development potential (Potential) | Superior | Inferior | Inferior | | | | | |

After considering factors, such as location, accessibility, location, land shape and size, land characteristics, infrastructure, environment, highest and best use, and potential development and comparing to appraised property, the adjusted value of land from the valuation of asset independent appraiser equals to Baht per Wah² 900,000. Therefore, the total value of property is Baht 1,353,690,000 (rounded).

Building value calculation

As for the value of building by Preferred Appraisal Company Limited, the appraiser uses Cost Approach and deducting by existing depreciation, the value can be summarized as follows:

| No. | Details | Size | Price | Repl | acement cost | Ages | Total depreciation | Building value | |
|-----|---|-------------|-----------|----------------------|----------------|--------|--------------------|------------------|--|
| | | (M²) | (Baht/M²) | | as new | (Year) | (%) | (Baht) | |
| 1 | 12-storey with 1 Mezzanine floor and 1 base | ement floor | | | | | | | |
| | area | | | 20,000 | 939,000,000.00 | 3 | 3% | 910,830,000.00 | |
| | Total | | 46,950.00 | | 939,000,000.00 | | | 910,830,000.00 | |
| | | | | | | | Total value | 2,264,520,000.00 | |
| | | | | | | ı | Rounded | 2,265,000,000.00 | |
| | | | | Fire insurance value | | | | | |

Remark 1) The estimated price comes from the estimation of construction cost B.E. 2560 from the Association of Valuers of Thailand as benchmark criteria in order to determine price per unit with different adjustments

According to the valuation, the value of building is Baht 910,830,000 and the value of land is Baht 1,353,690,000. Therefore, the total value of land with buildings from the valuation of asset independent appraiser is Baht 2,265,000,000.

13.2 Income Approach

Asset independent appraiser appraises property by its income (Income Method) in the method of Discounted Cash Flow Technique because the subject property is an Income Producing Property which can gain money from its shopping center. The estimation of income of property comes from the vicinity of the property location amount of 12 comparable data for consideration on factors, including location, accessibility, facility, infrastructure, environment and highest and best use of the property. By considering based on the market comparison approach and income of the property, the details can be summarized as follows:

| | | Market d | ata comparable to a | appraised property | | | |
|--|------------------------|---------------|---------------------|--------------------|---------------------|---------------|--------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| Name | The Uniliever House | Chaiyo | KPN Tower | Vorasombat | The 9 TH | Unilever | G Tower |
| Location | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Rama 9 road | Ratchadapisek road |
| Building ages | | 20 years | 22 years | 22 years | 7 years | 3 years | 7 years |
| Rental space (M²) | 1,5827 | 9,176 | 27,000 | 30,000 | 68,720 | 15,827 | 26,100 |
| Average office rental price (Baht/M²/Month) | | 460 | 520 | 540 | 650 | 720 | 730 |
| Average retail rental price (Baht/M²/Month) | | | | | 1,020 | 845 | |
| Rental volume (%) | | 93% | 92% | 97% | 95% | 96% | 99% |

| | Market data comparable to appraised property | | | | | | | | | |
|--|--|---------------|---------------|---------------|----------------|---------------|----------------|--|--|--|
| Details | Appraised | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data | Market data 12 | | | |
| | property | | | | | 11 | | | | |
| Name | The Uniliever | CP Tower 2 | RS Tower | AIA | Ciber World | Forum Tower | Le Concorde | | | |
| | House | | | | | | | | | |
| Location | Rama 9 road | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | Ratchadapisek | | | |
| | | road | road | road | road | road | road | | | |
| Building ages | | 22 years | 22 years | 3 years | 9 years | 20 years | 7 years | | | |
| Rental space (M²) | 1,5827 | 55,380 | 50,790 | 54,000 | 61,820 | 27,000 | 26,000 | | | |
| Average office rental price (Baht/M²/Month) | | 620 | 460 | 850 | 660 | 520 | 620 | | | |
| Average retail rental price (Baht/M²/Month) | | 950 | | 1,200 | 950 | | | | | |
| Rental volume (%) | | 96% | 94% | 98% | 85% | 96% | 80% | | | |

<u>Conclusion</u> The average rental price for the appraised property in the part of office is around Baht/M²/Month 720 and in the part of retails is around Baht/M²/Month 845.

Discounted Cash Flow

Discounted Cash Flow Method considers the ability of the subject property to generate income throughout a period based on the estimated revenue deducted by estimated expense during the period. The evaluation estimates income during the period and discounts this future income to represent current value of the property. It is also estimated that the property after investment period under the appropriated rate of return (Market Yield) with brief details as follows:

Discounted Cash Flow Method – full ownership

| Year | 2015 (Ac | tual) | 2016 (Act | tual) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|---|-------------|--------|-------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Months | | | | | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| Revenue | | | | | | | | | | | | | |
| Net rental space (M²) 22,393 | | | | | | | | | | | | | |
| Net rental space (M²) – Office area | | | | | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 |
| Rental volume (%) | | | | | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Rental price growth | | | | | - | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% |
| Average rental price (Baht/ M²/Month) | | | | | 720 | 720 | 784 | 810 | 810 | 882 | 911 | 911 | 992 |
| Total estimated rental revenue – Office area | 142,286,515 | | 142,286,515 | | 160,073,280 | 160,073,280 | 174,296,458 | 180,082,440 | 180,082,440 | 196,083,515 | 202,592,745 | 202,592,745 | 220,593,955 |
| Net rental space (M²) – Commercial area | | | | | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 |
| Rental volume (%) | | | | | 58.15% | 65.00% | 75.00% | 85.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% |
| Rental price growth | | | | | - | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | | | | | 845 | 870 | 896 | 923 | 951 | 980 | 1,009 | 1,039 | 1,070 |
| Total estimated rental revenue – Commercial area | 3,994,631 | | 14,782,874 | | 22,794,990 | 26,244,619 | 31,190,721 | 36,409,968 | 39,708,282 | 40,899,531 | 42,126,517 | 43,390,312 | 44,692,022 |
| Total rental revenue | 146,281,147 | | 157,069,390 | | 182,868,270 | 186,317,899 | 205,487,178 | 216,492,408 | 219,790,722 | 236,983,046 | 244,719,262 | 245,983,057 | 265,285,976 |
| Other revenue | | | | | | | | | | | | | |
| Parking revenue 0.50% Of rental revenue and growing 3.0% p.a. | 19,973 | 0.01% | 73,914 | 0.05% | 914,341 | 941,772 | 970,025 | 999,125 | 1,029,099 | 1,059,972 | 1,091,771 | 1,124,525 | 1,158,260 |
| Utility revenue 6.67% Of rental revenue and growing 3.0% p.a. | 16,787,070 | 11.48% | 14,967,471 | 9.53% | 12,204,030 | 12,570,151 | 12,947,256 | 13,335,674 | 13,735,744 | 14,147,816 | 14,572,251 | 15,009,418 | 15,459,701 |
| Total other revenue | 163,088,189 | | 172,110,775 | | 195,986,642 | 199,829,822 | 219,404,459 | 230,827,207 | 234,555,565 | 252,190,834 | 260,383,284 | 262,117,000 | 281,903,937 |
| Expense | | | | | | | | | | | | | |
| Administrative Of total revenue and growing 2.0% p.a. for the 1 st 4 years | | | | | | | | | | | | | |
| expense 1.40% then 1.0% | 14,815,565 | 9.08% | 2,700,000 | 1.57% | 2,743,813 | 2,798,689 | 2,854,663 | 2,911,756 | 2,969,991 | 2,999,691 | 3,029,688 | 3,059,985 | 3,090,585 |
| Management | | | | | | | | | | | | | |
| expense 3.41% Of total revenue and growing 1.0% p.a. per 3 years | 6,507,799 | 3.99% | 6,531,707 | 3.80% | 7,184,878 | 7,184,878 | 7,184,878 | 7,903,365 | 7,903,365 | 7,903,365 | 8,693,702 | 8,693,702 | 8,693,702 |
| Central area Of total revenue and growing 2.0% p.a. for the 1 st 4 years | | | | | | | | | | | | | |
| expense 3.64% then 1.0% | 5,796,556 | 3.55% | 6,575,961 | 3.82% | 7,138,710 | 7,281,484 | 7,427,114 | 7,575,656 | 7,727,169 | 7,804,441 | 7,882,486 | 7,961,310 | 8,040,924 |
| Insurance expense Year 1 at Baht 411,641 and growing 3.0% per 5 years | 1,099,770 | 0.67% | 1,583,038 | 0.92% | 411,641 | 411,641 | 411,641 | 411,641 | 411,641 | 423,990 | 423,990 | 423,990 | 423,990 |
| Maintenance | | | | | | | | | | | | | |
| expense 1.50% Of total revenue and growing 2.0% p.a. | 2,272,293 | 1.39% | 2,036,663 | 1.18% | 2,939,800 | 2,998,596 | 3,058,568 | 3,119,739 | 3,182,134 | 3,245,776 | 3,310,692 | 3,376,906 | 3,444,444 |
| Of total revenue and growing 2.0% p.a. for the 1 st 4 years | | | | | | | | | | | | | |
| Utility expense 9.77% then 1.0% | 19,481,444 | 11.95% | 19,035,348 | 11.06% | 19,141,431 | 19,524,260 | 19,914,745 | 20,313,040 | 20,719,301 | 20,926,494 | 21,135,759 | 21,347,116 | 21,560,588 |
| Allowance for future expansion 2.00% Of total revenue | - | 0.00% | - | 0.00% | 1,959,866 | 1,998,298 | 2,194,045 | 2,308,272 | 2,345,556 | 5,043,817 | 5,207,666 | 5,242,340 | 5,638,079 |
| Property tax 10.50% Of rental revenue | 14,587,732 | 9.97% | 18,370,838 | 11.70% | 19,201,168 | 19,563,379 | 21,576,154 | 22,731,703 | 23,078,026 | 24,883,220 | 25,695,522 | 25,828,221 | 27,855,028 |
| Total estimated expense | 64,561,159 | | 56,833,555 | | 60,721,308 | 61,761,226 | 64,621,807 | 67,275,173 | 68,337,183 | 73,230,795 | 75,379,505 | 75,933,571 | 78,747,338 |
| Net Operating Income | 98,527,031 | 60.41% | 115,277,220 | 66.98% | 135,265,335 | 138,068,597 | 154,782,652 | 163,552,034 | 166,218,382 | 178,960,039 | 185,003,779 | 186,183,429 | 203,156,599 |
| Return rate 7.50% | | | | | | | | | | | | | |
| Discount rate 9.00% | | | | | 0.9174 | 0.8417 | 0.7722 | 0.7084 | 0.6499 | 0.5963 | 0.5470 | 0.5019 | 0.4604 |
| Net Present Value | | | | | 124,096,637 | 116,209,575 | 119,520,607 | 115,864,384 | 108,030,543 | 106,708,024 | 101,203,402 | 93,439,185 | 93,538,942 |

<u>Discounted Cash Flow Method – full ownership (continue)</u>

| Year | 20 | 015 (Actual) | 2016 (Ac | tual) | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 |
|--|-------------------------------|-----------------|-------------------------------|-----------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--|--------------------------|
| Months | | | | | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| Revenue | | | | | | | | | | | | | |
| Net rental space (M²) 22,393 | | | | | | | | | | | | | |
| Net rental space (M²) – Office area | | | | | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 |
| Rental volume (%) | | | | | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Rental price growth | | | | | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% | 0.00% |
| Average rental price (Baht/ | | | | | | | | | | | | | |
| M²/Month) | | | | | 1,025 | 1,025 | 1,116 | 1,153 | 1,153 | 1,256 | 1,297 | 1,297 | 1,297 |
| Total estimated rental revenue – Office area | 142,286,515 | | 142,286,515 | | 227,916,838 | 227,916,838 | 248,168,199 | 256,406,443 | 256,406,443 | 279,189,224 | 288,457,248 | 288,457,248 | 288,457,248 |
| Net rental space (M²) – Commercial area | | | | | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 | 3,866 |
| Rental volume (%) | | | | | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% |
| Rental price growth | | | | | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Average rental price (Baht/ M²/Month) | | | | | 1,103 | 1,136 | 1,170 | 1,205 | 1,241 | 1,278 | 1,316 | 1,356 | 1,397 |
| Total estimated rental revenue – Commercial area | 3,994,631 | | 14,782,874 | | 46,032,782 | 47,413,766 | 48,836,179 | 50,301,264 | 51,810,302 | 53,364,611 | 54,965,550 | 56,614,516 | 58,312,951 |
| Total rental revenue | 146,281,147 | | 157,069,390 | | 273,949,621 | 275,330,604 | 297,004,378 | 306,707,707 | 308,216,745 | 332,553,835 | 343,422,798 | 345,071,764 | 346,770,200 |
| Other revenue | | | | | | | | | | | | | |
| Parking revenue 0.50% Of rental revenue and growing 3.0% p.a. | 19,973 | 0.01% | 73,914 | 0.05% | 1,193,008 | 1,228,798 | 1,265,662 | 1,303,632 | 1,342,741 | 1,383,023 | 1,424,514 | 1,467,249 | 1,511,267 |
| Utility revenue 6.67% Of rental revenue and growing 3.0% p.a. | 16,787,070 | 11.48% | 14,967,471 | 9.53% | 15,923,492 | 16,401,196 | 16,893,232 | 17,400,029 | 17,922,030 | 18,459,691 | 19,013,482 | 19,583,886 | 20,171,403 |
| Total other revenue | 163,088,189 | | 172,110,775 | | 291,066,120 | 292,960,599 | 315,163,272 | 325,411,368 | 327,481,516 | 352,396,549 | 363,860,794 | 366,122,900 | 368,452,869 |
| <u>รายจ่าย</u> | | | | | | | | | | | | | |
| Of total revenue and growing 2.0% p.a. for the 1 st 4 years | | | | | | | | | | | | | |
| Administrative expense 1.40% then 1.0% | 14,815,565 | 9.08% | 2,700,000 | 1.57% | 3,121,491 | 3,152,706 | 3,184,233 | 3,216,075 | 3,248,236 | 3,280,718 | 3,313,525 | 3,346,661 | 3,380,127 |
| Management expense 3.41% Of total revenue and growing 1.0% p.a. per 3 years | 6,507,799 | 3.99% | 6,531,707 | 3.80% | 9,563,072 | 9,563,072 | 9,563,072 | 10,519,379 | 10,519,379 | 10,519,379 | 11,571,317 | 11,571,317 | 11,571,317 |
| Of total revenue and growing 2.0% p.a. for the 1st 4 years | | | | | | | | | | | | | |
| Central area expense 3.64% then 1.0% | 5,796,556 | 3.55% | 6,575,961 | 3.82% | 8,121,333 | 8,202,546 | 8,284,572 | 8,367,417 | 8,451,091 | 8,535,602 | 8,620,958 | 8,707,168 | 8,794,240 |
| Insurance expense Year 1 at Baht 411,641 and growing 3.0% per 5 years | 1,099,770 | 0.67% | 1,583,038 | 0.92% | 423,990 | 436,710 | 436,710 | 436,710 | 436,710 | 436,710 | 449,811 | 449,811 | 449,811 |
| Maintenance expense 1.50% Of total revenue and growing 2.0% p.a. | 2,272,293 | 1.39% | 2,036,663 | 1.18% | 3,513,333 | 3,583,599 | 3,655,271 | 3,728,377 | 3,802,944 | 3,879,003 | 3,956,583 | 4,035,715 | 4,116,429 |
| Of total revenue and growing 2.0% p.a. for the 1 st 4 | | | | | | | | | | | | | |
| Utility expense 9.77% years then 1.0% | | | | 11.06% | 21,776,193 | 21,993,955 | 22,213,895 | 22,436,034 | 22,660,394 | 22,886,998 | 23,115,868 | 23,347,027 | 23,580,497 |
| 1 - 7 - 7 | 19,481,444 | 11.95% | 19,035,348 | 11.00% | 21,110,193 | 21,993,933 | 22,213,093 | 22,430,034 | ,_,_, | ,000,000 | 20,110,000 | -,- ,- | |
| Allowance for future expansion 2.00% Of total revenue | 19,481,444 - | 11.95% 0.00% | 19,035,348 | 0.00% | 5,821,322 | 5,859,212 | 6,303,265 | 6,508,227 | 6,549,630 | 7,047,931 | 7,277,216 | 7,322,458 | 7,369,057 |
| | | | | | | | | | | | | | 7,369,057 36,410,871 |
| Allowance for future expansion 2.00% Of total revenue | - | 0.00% | - | 0.00% | 5,821,322 | 5,859,212 | 6,303,265 | 6,508,227 | 6,549,630 | 7,047,931 | 7,277,216 | 7,322,458 | |
| Allowance for future expansion 2.00% Of total revenue Property tax 10.50% Of total revenue | 14,587,732 | 0.00% | 18,370,838 | 0.00% | 5,821,322 28,764,710 | 5,859,212 28,909,713 | 6,303,265 31,185,460 | 6,508,227 32,204,309 | 6,549,630 32,362,758 | 7,047,931 34,918,153 | 7,277,216 36,059,394 | 7,322,458 36,232,535 | 36,410,871 |
| Allowance for future expansion 2.00% Of total revenue Property tax 10.50% Of total revenue Total estimated expense | - 14,587,732 64,561,159 | 0.00% 9.97% | - 18,370,838 56,833,555 | 0.00% 11.70% | 5,821,322 28,764,710 81,105,445 | 5,859,212 28,909,713 81,701,514 | 6,303,265 31,185,460 84,826,478 | 6,508,227 32,204,309 87,416,529 | 6,549,630 32,362,758 88,031,144 | 7,047,931 34,918,153 91,504,495 | 7,277,216 36,059,394 94,364,673 | 7,322,458 36,232,535 95,012,692 | 36,410,871 95,672,350 |
| Allowance for future expansion 2.00% Of total revenue Property tax 10.50% Of total revenue Total estimated expense Net Operating Income | - 14,587,732 64,561,159 | 0.00% 9.97% | - 18,370,838 56,833,555 | 0.00% 11.70% | 5,821,322 28,764,710 81,105,445 | 5,859,212 28,909,713 81,701,514 | 6,303,265 31,185,460 84,826,478 | 6,508,227 32,204,309 87,416,529 | 6,549,630 32,362,758 88,031,144 | 7,047,931 34,918,153 91,504,495 | 7,277,216 36,059,394 94,364,673 | 7,322,458 36,232,535 95,012,692 271,110,208 | 36,410,871 95,672,350 |

Remark: 1. Assumptions on rental revenue from office building, rental volume and rental growth are based on rental contract specifying that contracts can be extended each 3 years starting from November 15, 2014 to November 14, 2034 and rental growth rate at around 12.5% per.

2. Allowance for future expansion for year 1-5 is 1.0% p.a. and after that 2.0% p.a.

Therefore, the value of property – full ownership by Discounted Cash Flow Method is Baht 2,422,926,198 or Baht 2,423,000,000 (rounded)

<u>Discounted Cash Flow Method – leasehold rights</u>

Leasing period at 16 years 3 months 14 days ending in November 14, 2034

| Year | | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 | 9.00 | |
|----------------------------------|---------|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Yea | rly Starting Date | July 31, 2018 | July 31, 2019 | July 31, 2020 | July 31, 2021 | July 31, 2022 | July 31, 2023 | July 31, 2024 | July 31, 2025 | July 31, 2026 |
| Yearly Ending Date | | July 30, 2019 | July 30, 2020 | July 30, 2021 | July 30, 2022 | July 30, 2023 | July 30, 2024 | July 30, 2025 | July 30, 2026 | July 30, 2027 | |
| | Months | | | 12.00 | 12.00 | 12.00 | 12.00 | 12 | 12 | 12.00 | 12.00 |
| Revenue | | | | | | | | | | | |
| Net rental space (M²) | | | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 |
| Rental volume (%) | | | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Rental price growth | | | - | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% |
| Average rental price (Baht/ M²/N | ∕lonth) | | 720 | 720 | 784 | 810 | 810 | 882 | 911 | 911 | 992 |
| Total estimated rental | | | | | | | | | | | |
| revenue | | | 160,073,280 | 160,073,280 | 174,296,458 | 180,082,440 | 180,082,440 | 196,083,515 | 202,592,745 | 202,592,745 | 220,593,955 |
| Other revenue | | | | | | | | | | | |
| Utility revenue | 5.50% | Of rental revenue and growing 3.0% p.a. | 8,804,030 | 9,068,151 | 9,340,196 | 9,620,402 | 9,909,014 | 10,206,284 | 10,512,473 | 10,827,847 | 11,152,682 |
| Total revenue | | | 168,877,310 | 169,141,431 | 183,636,654 | 189,702,842 | 189,991,454 | 206,289,799 | 213,105,218 | 213,420,592 | 231,746,637 |
| <u>Expense</u> | | | | | | | | | | | |
| | | Of total revenue and growing 2.0% p.a. for the 1st 4 | | | | | | | | | |
| Central area expense | 3.60% | years then 1.0% | 6,079,583 | 6,201,175 | 6,325,198 | 6,451,702 | 6,580,736 | 6,646,544 | 6,713,009 | 6,780,139 | 6,847,941 |
| Insurance expense | Year 1 | at Baht 329,034 and growing 3.0% per 5 years | 329,034 | 329,034 | 329,034 | 329,034 | 329,034 | 338,905 | 338,905 | 338,905 | 338,905 |
| Maintenance expense | 0.60% | Of total revenue and growing 2.0% p.a | 1,013,264 | 1,033,529 | 1,054,200 | 1,075,284 | 1,096,789 | 1,118,725 | 1,141,100 | 1,163,922 | 1,187,200 |
| | | Of total revenue and growing 2.0% p.a. for the 1st 4 | | | | | | | | | |
| Utility expense | 8.50% | years then 1.0% | 14,354,571 | 14,641,663 | 14,934,496 | 15,233,186 | 15,537,850 | 15,693,228 | 15,850,160 | 16,008,662 | 16,168,749 |
| Allowance for future | | | | | | | | | | | |
| expansion | 2.00% | Of total revenue | 1,688,773 | 1,691,414 | 1,836,367 | 1,897,028 | 1,899,915 | 4,125,796 | 4,262,104 | 4,268,412 | 4,634,933 |
| Property tax | 10.50% | Of rental revenue | 16,807,694 | 16,807,694 | 18,301,128 | 18,908,656 | 18,908,656 | 20,588,769 | 21,272,238 | 21,272,238 | 23,162,365 |
| Total estimated expense | | | 40,272,920 | 40,704,509 | 42,780,423 | 43,894,891 | 44,352,980 | 48,511,967 | 49,577,517 | 49,832,278 | 52,340,092 |
| Income before tax | | | 128,604,391 | 128,436,922 | 140,856,231 | 145,807,951 | 145,638,474 | 157,777,832 | 163,527,701 | 163,588,314 | 179,406,544 |
| Management expense | | | 10,461,235 | 10,466,538 | 11,405,880 | 11,791,620 | 11,797,820 | 12,861,153 | 13,302,177 | 13,316,421 | 14,513,014 |
| Net Operating Income | | | 118,143,156 | 117,970,384 | 129,450,351 | 134,016,332 | 133,840,654 | 144,916,679 | 150,225,524 | 150,271,893 | 164,893,531 |
| Discount rate | 10.00% | | 0.9091 | 0.8264 | 0.7513 | 0.6830 | 0.6209 | 0.5645 | 0.5132 | 0.4665 | 0.4241 |
| Net Present Value | | | 107,402,869 | 97,496,185 | 97,257,965 | 91,534,958 | 83,104,516 | 81801687 | 77,089,447 | 70,102,947 | 69,930,954 |

<u>Discounted Cash Flow Method – leasehold rights (continue)</u>

Leasing period at 16 years 3 months 14 days ending in November 14, 2034

| Year | 10.00 | 11.00 | 12.00 | 13.00 | 14.00 | 15.00 | 16.00 | 16.289 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------------|
| Yearly Starting Date | July 31, 2028 | July 31, 2029 | July 31, 2030 | July 31, 2031 | July 31, 2032 | July 31, 2033 | July 31, 2034 | July 31, 2035 |
| Yearly Ending Date | July 30, 2029 | July 30, 2030 | July 30, 2031 | July 30, 2032 | July 30, 2033 | July 30, 2034 | July 30, 2035 | November 14, 2036 |
| Months | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 | 3.47 |
| Revenue | | | | | | | | |
| Net rental space (M²) | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 | 18,527 |
| Rental volume (%) | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Rental price growth | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% | 8.89% | 3.32% | 0.00% |
| Average rental price (Baht/ M²/Month) | 1,025 | 1,025 | 1,116 | 1,153 | 1,153 | 1,256 | 1,297 | 1,297 |
| Total estimated rental revenue | 227,916,838 | 227,916,838 | 248,168,199 | 256,406,443 | 256,406,443 | 279,189,224 | 288,457,248 | 83,330,491 |
| Other revenue | | | | | | | | |
| Utility revenue 5.50% Of rental revenue and growing 3.0% p.a. | 11,487,263 | 11,831,881 | 12,186,837 | 12,552,442 | 12,929,015 | 13,316,886 | 13,716,392 | 4,081,310 |
| | | | | | | | | |
| Total revenue | 239,404,101 | 239,748,719 | 260,355,036 | 268,958,885 | 269,335,458 | 292,506,110 | 302,173,641 | 87,411,802 |
| Expense | | | | | | | | |
| Central area expense 3.60% Of total revenue and growing 2.0% p.a. for the 1 st 4 years then 1.0% | 6,916,420 | 6,985,584 | 7,055,440 | 7,125,994 | 7,197,254 | 7,269,227 | 7,341,919 | 2,142,168 |
| Insurance expense Year 1 at Baht 329,034 and growing 3.0% per 5 years | | 349,072 | 349,072 | 349,072 | 349,072 | 349,072 | 359,544 | 103,866 |
| Maintenance expense 0.60% Of total revenue and growing 2.0% p.a | 1,210,944 | 1,235,163 | 1,259,866 | 1,285,064 | 1,310,765 | 1,336,980 | 1,363,720 | 401,835 |
| Utility expense 8.50% Of total revenue and growing 2.0% p.a. for the 1 st 4 years then 1.0% | 16,330,436 | 16,493,741 | 16,658,678 | 16,825,265 | 16,993,517 | 17,163,453 | 17,335,087 | 5,057,896 |
| Allowance for future expansion 2.00% Of total revenue | 4,788,082 | 4,794,974 | 5,207,101 | 5,379,178 | 5,386,709 | 5,850,122 | 6,043,473 | 1,748,236 |
| Property tax 10.50% Of rental revenue | 23,931,268 | 23,931,268 | 26,057,661 | 26,922,677 | 26,922,677 | 29,314,868 | 30,288,011 | 8,749,702 |
| Total estimated expense | 53,516,055 | 53,789,802 | 56,587,818 | 57,887,249 | 58,159,994 | 61,283,722 | 62,731,754 | 18,203,703 |
| Income before tax | 185,888,046 | 185,958,917 | 203,767,218 | 211,071,636 | 211,175,464 | 231,222,387 | 239,441,887 | 69,208,099 |
| Management expense | 15,009,163 | 15,024,867 | 16,371,005 | 16,929,129 | 16,947,081 | 18,461,412 | 19,088,898 | 5,520,268 |
| Net Operating Income | 170,878,883 | 170,934,050 | 187,396,213 | 194,142,507 | 194,228,383 | 212,760,975 | 220,352,989 | 63,687,831 |
| Discount rate 10.00% | 0.3855 | 0.3505 | 0.3186 | 0.2897 | 0.2633 | 0.2394 | 0.2176 | 0.2117 |
| Net Present Value | 65,881,207 | 59,911,342 | 59,710,209 | 56,236,169 | 51,146,404 | 50,933,286 | 47,955,230 | 13,483,760 |

Remark: 1. Assumptions on rental revenue from office building, rental volume and rental growth are based on rental contract specifying that contracts can be extended each 3 years starting from November 15, 2014 to November 14, 2034 and rental growth rate at around 12.5% per.

Therefore, the value of property – leasehold right by Discounted Cash Flow Method is Baht 1,180,979,134 or Baht 1,181,000,000 (rounded)

^{2.} Allowance for future expansion for year 1-5 is 1.0% p.a. and after that 2.0% p.a.

Summary of property value from Income Approach

| Lists | Area | Value | Value | |
|---------------------------------|----------------|------------------|----------------------|--|
| LISIS | (Wah²) | (Baht/Wah²) | (Baht) | |
| - Total value - full ownership | - | - | 2,423,000,000 | |
| | 2,423,000,000 | | | |
| (Tw | o Thousand Fou | r Hundred and Tv | wenty-Three Million) | |
| - Total value - leasehold right | - | - | 1,181,000,000 | |
| | | Total | 1,181,000,000 | |
| | One Thousand (| One Hundred and | Eighty-One Million) | |

According to the valuation of land with buildings, the value <u>full ownership</u> is Baht 2,423,000,000 and the value <u>leasehold right</u> is Baht 1,181,000,000.

Summary of property value from GLAND Office Leasehold Real Estate Investment Trust terminate one's contract

| List | Value | |
|------------------------------------|---------------|------|
| The value - Freehold | 2,423,000,000 | Baht |
| The vlalue - Leasehold | 1,181,000,000 | Baht |
| The residual value of property net | 1,242,000,000 | Baht |

Therefore, the residual value of property net after deduction GLAND Office Leasehold Real Estate Investment Trust terminate one's contract is Baht 1,242,000,000.

14. List no. 14: Land under development for 'New World Grand Rama 9 Bangkok Hotel Project' located in 'Grand Rama 9' project, Huai Khwang, Bangkok on August 2, 2018 (Submitted by Knight Frank Chartered (Thailand) Company Limited)

Details of subject asset

| Type of property | Land under dev | Land under development for 'New World Grand Rama 9 Bangkok Hotel Project' | | | | | | | |
|-------------------------|--|--|--------------------|-------------|---------------|---------------|--|--|--|
| Location of the subject | The Grand Ram | na 9 project, | Rama 9 road a | nd Soi Ra | ıma 9 3 near | Rama 9 inte | rsection and MRT- Rama 9 station, | | |
| property | Huai Khwang, E | Huai Khwang, Bangkok | | | | | | | |
| Property details | The subject pro | The subject property owning legal right according to the law on ownership of property (determined with | | | | | | | |
| | reference to land deeds only) is land under development for 'New World Grand Rama 9 Bangkok Hotel Project' | | | | | | | | |
| | totaling 2 Rai 2 | otaling 2 Rai 2 Ngan 41.9 Wah² (or 1,041.9 Wah²). | | | | | | | |
| Total area | The subject property owning legal right according to the law on ownership of property (determined with | | | | | | | | |
| | reference to lan | d deeds only | y) is land (1 titl | e deed) to | taling 2 Rai | 2 Ngan 41.9 | Wah ² (or 1,041.9 Wah ²) and having | | |
| | rectangle-like s | hape, 110-m | eter width fron | ting onto S | Soi Rama 9 | 3, 38.00-mete | er depth, fully filled land, 0.20-meter | | |
| | lower than road | level. | | | | | | | |
| Rights document | | Title | Dealing | | Land siz | е | | | |
| | No. | deeds no. | file no. | Rai | Ngan | Wah² | | | |
| | 3473 | 156 | 1410 | 2 | 2 | 41.90 | | | |
| Current land owner | Sterling Equity | Company Lir | nited | | | | _ | | |
| Mortgage / Commitment | Pledge as a col | lateral to Ka | sikornbank Pul | olic Comp | any Limited | | | | |
| burden | | | | | | | | | |
| Rights | Ownership (Fre | ehold) | | | | | | | |
| City plan | City plan | | | | | | | | |
| | The subject pro | perty is loca | ted in High-De | nsity Resi | dential Area | (Brown Colo | r Zoning) (Yor. 9-5) of Town Plan | | |
| | Restriction Area | according t | o the examina | tion of rec | ords at the [| Department o | f Town and Country Planning of | | |
| | Bangkok Metro | polis. | | | | | | | |
| | Other restriction | | | | | | | | |
| | , | | | | | | construction, modification or | | |
| | _ | | _ | | | | Bangkok (retail or wholesale | | |
| | trade) in accord | | | _ | | | | | |
| | - | - | | | - | Building Cont | rol Act B.E. 2522 and B.E. 2544 in | | |
| NI I CPC | accordance wit | | | | | | | | |
| Nearby utilities | Electricity, Wate | | e, Sewerage, F | ublic Roa | d and Metro | politan Rapic | I Fransit (MRT) | | |
| Governmental | - Makkasan (| • | | | | | | | |
| development | - MRT Orang | | | | | | | | |
| Purpose of valuation | For public purp | ose | | | | | | | |
| Criteria for valuation | Comparative M | ethod | | | | | | | |
| and valuation | | | | | | | | | |
| approaches | | | | | | | | | |

| Highest and best use | For commercial benefits |
|----------------------------------|--|
| Market value of the property | Baht 833,500,000 (Eight Hundred Thirty-Three Thousand and Five Hundred Thousand Baht) |
| Analysis of final value | Land : Baht/Wah² 800,000 |
| Appraiser | Knight Frank Chartered (Thailand) Company Limited |
| Date of valuation and inspection | August 2, 2018 |
| Location | windowshipshipshipshipshipshipshipshipshipship |
| Remark | 1). Currently, the entrance to land is obliged to servitude to others (Soi Rama 9 Square and Soi Rama 9 3), except title deed no. 1737 and 222 which are held by Metropolitan Rapid Transit Authority. The appraiser considers that the appraised property is accessible through Ratchadapisek road and Rama 9 road by private road (Soi Rama 9 Square and Soi Rama 9 3) without any problems. |
| | 2). The appraiser is responsible for the valuation of land only under the agreement with Sterling Equity Company Limited. |

Asset independent appraiser appraises property by comparing market data (Comparative Method) in the format of Sales Adjustment Grid. This method is applied for comparison between appraised property and market data showing the difference between each factor including superiority, inferiority and trading price under the current competitiveness of real estate market. The process of adjustment analysis is resulted from the comparison between similar properties and the related variable factors, such as location, land area, land shape, land width, characteristics, land level and potential land use. Asset independent appraiser considers strengths and weaknesses of each factor and compares with the appraised property to find its true market value. The differences among each market data include characteristics, volumes and conditions which will be adjusted to the price of the appraised property according to the estimated selling price, location adjustments (environment, scenery, distance from main road, community or business district, facility, utility and accessibility), property characteristic adjustments (both physical and economical), and city plan or restriction and regulation adjustment (city plan restriction from pollution or expropriation) which can be summarized as follows:

14.1Comparative Method

Comparative method is the comparison of appraised property and market data resulted from surveying similar properties in the aspects of size, shape, location, accessibility, environment affecting prices and recent trading prices by considering economic situation affecting real estate market with brief details as follows:

| | | | Market data comp | arable to appraised property | | | |
|---------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| | Land under development for | Land includes building | Land includes building | Land includes building | Land includes building | Land includes building | Vacant land |
| Type of asset | 'New World Grand Rama 9 | | | | | | |
| | Bangkok Hotel Project' | | | | | | |
| | The Grand Rama 9 project, | Rama 9 road and Soi Rama 9 | Rama 9 road and Soi Rama | In the corner of Rama 9 | Asoke-Dindaeng road, 200- | Asoke-Dindaeng road, 300- | Ratchadapisek road, MRT - |
| | Rama 9 road and Soi Rama 9 3 | 4, 400-meter far from MRT- | 9 4, 350-meter far from | intersection, 100-meter far | meter far from MRT- Rama | meter far from MRT- Rama | Thailand Cultural Centre |
| Location | near Rama 9 intersection and | Rama 9 station | MRT- Rama 9 station | from MRT- Rama 9 station, | 9 station | 9 station | station |
| | MRT- Rama 9 station, Huai | | | slightly opposite to "G | | | |
| | Khwang, Bangkok | | | Tower" | | | |
| Front road | Reinforced concrete with | Reinforced concrete with | Reinforced concrete with | Reinforced concrete paved, | Reinforced concrete with | Reinforced concrete with | Reinforced concrete paved, |
| | asphalt layered paved, 8- | asphalt layered paved, | asphalt layered paved, | 24-meter width roadside | asphalt layered paved, | asphalt layered paved, | 38-meter width |
| | channel traffic, 24-meter width, | 18-meter width | 18-meter width | | 18-meter width | 18-meter width | |
| | 38-meter width roadside | | | | | | |
| Utility | Electricity, Water, Telephone, | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water, Sewerage |
| | Sewerage, Public Road and | and Telephone | and Telephone | and Telephone | and Telephone | and Telephone | and Telephone |
| | MRT | | | | | | |
| City plan | "Brown Color Zoning" (Yor. 9- | Brown Color Zoning- High- | Brown Color Zoning- High- | Brown Color Zoning- High- |
| | 5) subjected to "High-Density | Density Residential Area | Density Residential Area | Density Residential Area | Density Residential Area | Density Residential Area | Density Residential Area |
| | Residential Area" | "Yor. 9-5" | "Yor. 9-5" | "Yor. 9-14" | "Yor. 9-17" | "Yor. 9-17" | "Yor. 9-5" |
| | | (FAR 7:1, OSR 4.5%) | (FAR 7:1, OSR 4.5%) | (FAR 7:1, OSR 4.5%) |
| Area | 2 Rai 2 Ngan 41.9 Wah² | Approximately 2 Rai 46.0 | Approximately 6 Rai 2 Ngan | Approximately 2 Rai 3 Ngan | Approximately 2 Rai 2 Ngan | Approximately 1 Rai 2 Ngan | Approximately 25 Rai 2 Ngan |
| | (1,041.9 Wah²) | Wah² (or 846.0 Wah²) | 99.0 Wah² (or 2,699.0 Wah²) | 53.3 Wah² (or 1,153.3 Wah²) | (or 1,000 Wah²) | 69.8 Wah² (or 669.8 Wah²) | 19.5 Wah² (or 10,219.5 Wah²) |
| Land details | Like rectangle, 111-meter | Polygon. 14-meter width | Polygon, 39- meter width | Polygon unconnected (like | Polygon, 80-meter width | Polygon, 46-meter width | Polygon, 120-meter width |
| | width fronting onto Soi Rama 9 | fronting onto front road, fully | fronting onto front road, fully | L shape), 110-meter width | fronting onto front road, fully | fronting onto front road, | fronting onto front road, |
| | 3, 38.00-meter depth, fully | filled land, 0.20-meter lower | filled land, 0.20-meter lower | fronting onto front road, fully | filled land, as high as road | fully filled land, as high as | fully filled land, 0.20-meter |
| | filled land, 0.20-meter lower | than road level | than road level | filled land, 0.20-meter | level | road level | lower than road level |
| | than road level | | | higher than road level | | | |
| Trading price | | | Around Baht/Wah² | Around Baht/Wah² | Around Baht/Wah² | Around Baht/Wah² | |
| | | | 700,000 | 877,352 | 600,000 | 763,219 | |
| Date | | | Beginning of 2018 | December, 2016 | Middle of 2016 | Beginning of 2018 | |

| | | | Market data comp | arable to appraised property | | | |
|----------------|--------------------|----------------------------|----------------------------|------------------------------|---------------------------|---------------------------|----------------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| Source | | | Bangkok Metropolis Land | Bangkok Metropolis Land | Bangkok Metropolis Land | Bangkok Metropolis Land | |
| | | | Office Huai Khwang Branch | Office Huai Khwang Branch | Office Huai Khwang Branch | Office Huai Khwang Branch | |
| Offering price | | Around Baht/Wah² 800,000 | | | | | Around Baht/Wah² 680,000 |
| Date | | August, 2018 | | | | | August, 2018 |
| Contact | | 09-8434-7198 | | | | | 08-9134-3725 |
| information | | K.Yodsphon | | | | | K.Thanawat |
| Remark | | The price is average from | The price is average from | Under development for | Under development for | Under development for | |
| | | each unit of land. | each unit of land included | 'Asthon Asoak - Rama9' | 'The Line Asoke - Din | 'Knights Bridge Space | |
| | | | those across the canal | condominium | Daeng' condominium | Rama 9' condominium | |
| | | | under development for | | | | |
| | | | 'Ideo Rama 9 - Asoke' | | | | |
| | | | condominium/. | | | | |
| Comparison to | | Superior location | Superior location | Superior location | Similar location | Superior location | Superior location |
| appraised | | 2. Similar area size | 2. Superior area size | 2. Similar area size | 2. Similar area size | 2. Similar area size | 2. Superior area size |
| property | | 3. Superior potential land | 3. Similar potential land | 3. Superior potential land | 3. Similar potential land | 3. Similar potential land | 3. Superior potential land |
| | | uses | uses | uses | uses | uses | uses |

| | | | Market data compa | arable to appraised property | | | |
|---------------|----------------------------------|---------------------------------|---------------------------------|------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Details | Appraised property | Market Data 7 | Market Data 8 | Market Data 9 | Market Data 10 | Market Data 11 | Market Data 12 |
| | Land under development for | Land includes building | Land includes building | Vacant land | Vacant land | Vacant land | Vacant land |
| Type of asset | 'New World Grand Rama 9 | | | | | | |
| | Bangkok Hotel Project' | | | | | | |
| | The Grand Rama 9 project, | Ratchadapisek Road,150- | Ratchadapisek Road and | Asoke Montri Road, 250- | Asoke Montri Road, BTS- | Asoke Montri Road, BTS- | Ratchadapisek Road, 600- |
| | Rama 9 Road and Soi Rama 9 | meter far from MRT -Thailand | Soi Ratchadapisek 18, 430- | meter far from MRT – Rama | Asoke station | Asoke station | meter far from BTS- Asoke |
| Location | 3 near Rama 9 intersection and | Cultural Centre station | meter far from MRT- | 9 station | | | station |
| | MRT- Rama 9 station, Huai | (opposite to Big C Extra | Suthisarn station | | | | |
| | Khwang, Bangkok | Ratchadapisek) | | | | | |
| Front road | Reinforced concrete with | Reinforced concrete paved, | Reinforced concrete paved, | Reinforced concrete paved, | Reinforced concrete paved, | Reinforced concrete paved, | Reinforced concrete paved, |
| | asphalt layered paved, 8- | 38-meter width | 38-meter width | 30-meter width | 38-meter width | 38-meter width | 28-meter width |
| | channel traffic, 24-meter width, | | | | | | |
| | 38-meter width roadside | | | | | | |
| Utility | Electricity, Water, Telephone, | Electricity, Water, Telephone | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, Telephone |
| | Sewerage, Road and MRT | and Sewerage | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage | Telephone and Sewerage | and Sewerage |
| City plan | "Brown Color Zoning" (Yor. 9- | Brown Color Zoning- High- | Brown Color Zoning- High- | Red Color Zoning- | Red Color Zoning- | Red Color Zoning- | Red Color Zoning- |
| | 5) subjected to "High-Density | Density Residential Area | Density Residential Area | Commercial area "Por. 4-3" | Commercial area "Por. 5-3" | Commercial area "Por. 5-3" | Commercial area "Por. 5-4" |
| | Residential Area" | "Yor. 9-5" | "Yor. 9-5" | (FAR 8:1, OSR 4%) | (FAR 10:1, OSR 3%) | (FAR 10:1, OSR 3%) | (FAR 10:1, OSR 3%) |
| | | (FAR 7:1, OSR 4.5%) | (FAR 7:1, OSR 4.5%) | | | | |
| Area | 2 Rai 2 Ngan 41.9 Wah² | Approximately 2 Rai 3 Ngan | Approximately 10 Rai 1 | Approximately 1 Rai 2 Ngan | Approximately 1Rai 1 Ngan | Approximately 2 Rai 3 Ngan | Approximately 3 Rai 2 Ngan |
| | (1,041.9 Wah²) | 52.0 Wah² | Ngan 71.0 Wah² | 50.0 Wah² | 20.0 Wah² | 47.6 Wah² | (or 1,400 Wah²) |
| | | (or 1,152.0 Wah²) | (or 1,171.0 Wah²) | (or 650.0 Wah²) | (or 520.0 Wah²) | (or 1,147.6 Wah²) | |
| Land details | Like rectangle, 111-meter | Like triangular, 113-meter | Polygon, 60-meter width | Like rectangle, 40-meter | Polygon, 40-meter width | L shape with like rectangle | Polygon, 60-meter width |
| | width fronting onto Soi Rama 9 | width fronting onto front road, | fronting onto front road, fully | width fronting onto front | fronting onto front road, fully | inside, 6-meter width | fronting onto front road, fully |
| | 3, 38.00-meter depth, fully | fully filled land, as high as | filled land, as high as road | road, fully filled land, as | filled land, as high as road | fronting onto front road, fully | filled land, as high as road |
| | filled land, 0.20-meter lower | road level | level | high as road level | level | filled land, as high as road | level |
| | than road level | | | | | level | |
| Trading price | | | | Baht/Wah² 901,538 | Baht/Wah² 2,000,000 | Baht/Wah² 1,072,162 | Baht/Wah² 1,950,078 |
| Date | | | | June, 2016 | May, 2017 | May, 2014 | July, 2017 |
| Source | | | | Bangkok Metropolis Land | Bangkok Metropolis Land | Bangkok Metropolis Land | Bangkok Metropolis Land |
| | | | | Office | Office | Office | Office |

| | Market data comparable to appraised property | | | | | | | |
|----------------|--|----------------------------|---------------------------|---------------------------|----------------------------|----------------------------|-----------------------------|--|
| Details | Appraised property | Market Data 7 | Market Data 8 | Market Data 9 | Market Data 10 | Market Data 11 | Market Data 12 | |
| Offering price | | Baht/Wah² 1,200,000 | Baht/Wah² 900,000 | | | | | |
| Date | | August, 2018 | August, 2018 | | | | | |
| Contact | | 08-1655-2558, | 06-1915-6619 | | | | | |
| information | | 08-8194-7059 | K.Amm | | | | | |
| | | K.Ex | | | | | | |
| Remark | | | | Under development for | Under development for | Under development for | Under development for | |
| | | | | 'Chewathai Residence | 'Celes Asoke' condominium | 'Ashton Asoke' | 'Whizdom Asoke - Sukhumvit' | |
| | | | | Asoke' condominium | | condominium | condominium | |
| Comparison to | | Superior location | Similar location | Superior location | Superior location | Superior location | Superior location | |
| appraised | | 2. Similar area size | 2. Superior area size | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | |
| property | | 3. Superior potential land | 3. Similar potential land | 3. Similar potential land | 3. Superior potential land | 3. Superior potential land | 3. Superior potential land | |
| | | uses | uses | uses | uses | uses | uses | |

Comparative Method

According to the surveys of comparative properties, asset independent appraiser found that land fronting to Rama 9 road, Ratchadapisek road, Asoke Montri road and nearby location have trading price ranging between Baht/ Wah² 600,000 – 2,000,000 and offering price ranging between Baht/ Wah² 680,000 – 1,200,000. From all market data, there are market data 1, 3 and 7 that are comparable to the appraised property. After considering those data and current real estate situation, the adjustment analysis on factors, such as location, area size, accessibility and potential land use can be summarized as shown in the table below.

Basic adjustment

| Details | | Market data | | | | | |
|--|--|--|---|---|--|--|--|
| Details | 1 | 3 | 7 | Property | | | |
| Location | Rama 9 road, Soi Rama 9 4, 400-meter far from MRT- Rama 9 station | In the corner of Rama 9 intersection, 100-meter far from MRT- Rama 9 station, slightly opposite to "G Tower" | Ratchadapisek road,150-meter far from MRT -Thailand Cultural Centre station | Soi Rama 9 3 | | | |
| Land size (Rai) | 2 - 0 - 46.0 Rai | 2 - 3 - 53.3 Rai | 2 - 3 - 52.0 Rai | 2 - 2 - 41.9 Rai | | | |
| Land size (Wah²) | 846.00 | 1,153.30 | 1,152.00 | 1,041.90 | | | |
| Land shape | Polygon | Polygon | Like triangular | Rectangle | | | |
| Land width (Meters) | 14.00 | 110.00 | 113.00 | 111.00 | | | |
| Land level (on average) | (0.20) | 0.20 | 0.00 | (0.20) | | | |
| Restriction and regulation/ Open space ratio | FAR 7 : 1 - OSR 4.5% | FAR 7 : 1 - OSR 4.5% | FAR 7 : 1 - OSR 4.5% | FAR 7 : 1 - OSR 4.5% | | | |
| Highest and best use | Commercial benefits and Residential benefits: Condominium | Commercial benefits and Residential benefits: Condominium | Commercial benefits and Residential benefits: Condominium | Commercial benefits and Residential benefits: Condominium | | | |
| Offering price (Baht/ Wah²) | 800,000.00 | - | 1,200,000.00 | | | | |
| Expected selling price (Baht/ Wah²) | 780,000.00 | - | 950,000.00 | | | | |
| Transacted price (Baht/ Wah²) | - | 877,352.00 | - | | | | |
| Date offering and transacting | August, 2018 | December, 2016 | August, 2018 | | | | |
| Price adjusted by transacting period (Baht/ Wah²) | 0.00 | 131,603.00 | 0.00 | | | | |
| Price adjusted by Land filling cost (Baht/ Wah²) | 0.00 | (600.00) | (300.00) | | | | |
| Total adjusted price (Baht/ Wah²) | 780,000.00 | 1,008,355.00 | 949,700.00 | | | | |

Related factor analysis

| Factors | | Market data | | | | | | | | |
|--|------|-------------|-------|-----------|---------|-----------|--|--|--|--|
| r actors | % | 1 | % | 3 | % | 7 | | | | |
| Factors related to asset area | | | | | | | | | | |
| - Location and environment | (5)% | (39,000) | (15)% | (151,253) | (10)% | (94,970) | | | | |
| Factors related to asset | | | | | | | | | | |
| - Land size | % | | % | | % | | | | | |
| - Land shape and connectedness | 5% | 39,000 | 5% | 50,418 | 5% | 47,485 | | | | |
| - Land width | 12% | 93,600 | % | | % | | | | | |
| - Utility | % | | % | | % | | | | | |
| - Front road | (5)% | (39,000) | (5)% | (50,418) | (5)% | (47,485) | | | | |
| Highest and best use | (5)% | (39,000) | (5)% | (50,418) | (5)% | (47,485) | | | | |
| City plan / Restriction and regulation | % | | % | | % | | | | | |
| Total | 2% | 15,600 | (20)% | (201,671) | (15)% | (142,455) | | | | |
| Price from adjustment | 79 | 795,600 | | 06,684 | 807,245 | | | | | |

Final adjustments

| Market data | Final Adj Price | Absolute Adj | Proportion (1) | Inverse | Proportion (2) | Weighted Price |
|----------------------------|-----------------|--------------|----------------|---------|----------------|----------------|
| 1 | 795,600 | 249,600 | 0.3161 | 3.1632 | 0.3477 | 276,597 |
| 3 | 806,684 | 302,506 | 0.3831 | 2.6100 | 0.2869 | 231,402 |
| 7 | 807,245 | 237,425 | 0.3007 | 3.3254 | 0.3655 | 295,037 |
| Total | 2,409,529 | 789,531 | 1.0000 | 9.0985 | 1.0000 | 803,036 |
| Approximately (Baht/ Wah²) | | | | | | 800,000 |

The summary of land value

Total area is 2 Rai 2 Ngan 41.90 Wah² (2.6047 Rai)

or 1,041.90 Wah² @ Baht 800,000

Or around : Baht 833,500,000

After considering factors, such as location, accessibility, location, land shape and size, land characteristics, infrastructure, environment, highest and best use, and potential development and comparing to appraised property, the adjusted value of land from the valuation of asset independent appraiser equals to Baht per Wah² 800,000. Therefore, the total value of 2 Rai 2 Ngan 41.90 Wah² (or 1,041.90 Wah²) is Baht 833, 500,000.

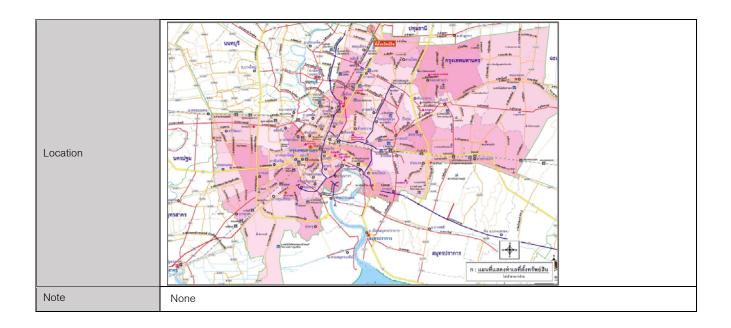
: Baht 833,520,000

15. List no. 15: Land with buildings for club house and sales office inside Grand Canal Don Muang project No.339 Chert Wudthakas road separated from Kamphang Phet 6 road (Local road), Sikan, Don Muang, Bangkok on July 31, 2018 (Submitted by Knight Frank Chartered (Thailand) Company Limited)

Details of subject asset

| Type of property | Land with 3-storey building for clubhouse and sale | office | | | | | | |
|----------------------------------|--|---|---|-----------------------------------|--|--|--|--|
| Location of the subject property | at the Grand Canal Don Muang project No.339, 390 kilomter away from the intersection of Techatungkha Bangkok | | | | | | | |
| Property details | The subject property owning legal right according to the law on ownership of property (determined with reference to land deeds only) which are land with buildings (club house and 3-storey sell office). | | | | | | | |
| Total area | having trapezoid shape, 74-meter fronting onto Gran onto Prem Prachakorn canal on east side, fully filled Remark: Currently, land deed no. 11934,11935 an sidewalk, road, electricity, water, telephone and other canada and sidewalk. | Composed of title deed no, 11933 no. 140 totaling t5 Rai 3 Ngan 13.10 Wah² (2,313.10 Wah² or 5.78275 Rai) and having trapezoid shape, 74-meter fronting onto Grand Canal Don Muang project on north side, 140-meter fronting onto Prem Prachakorn canal on east side, fully filled land, as high as road level. Remark: Currently, land deed no. 11934,11935 and 11936 has some part of land obliged to servitude on sidewalk, road, electricity, water, telephone and other utilities totaling 1 Rai 85.98 Wah² (185.98 Wah²) which the appraiser excludes this area out of the valuation resulted in the appraised area at 5 Rai 1 Ngan 27.12 Wah² (2,127.12 Wah²) | | | | | | |
| Other building | Composed of 3-storey building for clubhouse and sa such as road and reinforced concrete paved squamaintenance Current use details of the building of Grand Canal Details 3-storey building for clubhouse and sales office Remark: on valuation date, the appraiser did not inability of Grand Canal Land Public Company Lir subject property under the assumption that all regulations and those land and buildings can be treated to the such as the subject property under the subject prop | Don Muang can be summa Building size (Mx M) 16.00 x 24.00 t receive construction and mited. Therefore, in this valudings were constructed. | with medium condition rized as follows: Building area (M²) 1,107.00 I building permit because aluation, the appraiser and accordance with the condition of | and good | | | | |
| City plan | City plan The subject property is located in Low-Density Resi Restriction Area according to the examination of rec Bangkok Metropolis. Other restrictions The subject property is located in area 3 which change in use of certain types of buildings or ce trade) in accordance with the provisions of Ban Ministry of Transport Announcement B.E. 2540 Don Muang airport. | idential Area (Yellow Color cords at the Department of subjects to prohibition on ertain types in certain area gkok Metropolis B.E. 2548 | Zoning) (Yor. 3-2) of Town and Country Place Construction, modificates of Bangkok (retail or . | inning of tion or wholesale | | | | |
| Current land owner | Sterling Equity Company Limited | | | | | | | |

| Mortgage / | The subject proper | ty is curren | tly not morto | gaged to | any financ | ial institutio | <u> </u> |
|-------------------------|--------------------------|-------------------------|---------------|------------|----------------|----------------|--|
| Commitment burden | | | | | | | |
| Rights | Ownership (Freehold) | | | | | | |
| Rights Document | 1 title deed | | | | | | |
| | Title deeds no. | | Dealing | | Land size | Э | |
| | | Parcel | file no. | Rai | Ngan | Wah² | |
| | 111933 | 140 | 21744 | 5 | 3 | 13.10 | |
| | Total | | | 5 | 3 | 13.10 | |
| | Deduct – servitude | area | | 0 | 1 | 85.98 | |
| | Result – appraised | area | | 5 | 1 | 27.12 | |
| Nearby utilities | Electricity, Water, T | elephone a | and Seweraç | ge | | | |
| Governmental | - BTS Red Line (T | hammasat- | -Mahachai) | | | | |
| development | | | | | | | |
| Highest and best use | For residential benefits | | | | | | |
| Purpose of valuation | For public purpose | | | | | | |
| Valuation Approaches | Cost Method | | | | | | |
| Market Value | 1) Case: consider | ing the lan | d as an are | a for proj | ject's utiliti | es and faci | lities according to project development |
| | and selling plar | n which car | nnot be cha | nged or p | orovide eco | onomic valu | е |
| | : value not app | raised | | | | | |
| | 2) Case: consider | ring the lar | nd as not b | eing an | area for p | roject's utili | ties and facilities according to project |
| | development a | nd selling _l | olan which r | needed to | o find land | I value and | new replacement cost for the existing |
| | buildings | | | | | | |
| | : Baht 90,400,0 | 00 (Ninet | y Million and | d Four H | undred Th | ousand Bah | nt) |
| Analysis of final value | _ | | _ | | | | d facilities according to project |
| | | _ | | | | e and new | replacement cost for the existing |
| | buildings Land : Ba | ht/Wah² 38 | ,000 Baht | 80,830,56 | 60 | | |
| | Building and others | | | | | | |
| | - Replacement co | st as new E | 3aht 13,261, | 000 | | | |
| | - Depreciated rep | lacement c | ost Baht 9,5 | 47,920 | | | |
| Appraiser | Knight Frank Charte | ered (Thaila | and) Compa | ny Limite | d | | |
| Date of Valuation and | July 31, 2018 | | | | | | |
| inspection | | | | | | | |



Asset independent appraiser appraises property by comparing market data (Comparative Method) in the format of Sales Adjustment Grid. The process of adjustment analysis is resulted from the comparison between prices of similar properties and the related variable factors, such as road, location, land area, land shape, characteristics, communities, potential land use and utilities from 11 sets of comparable market data with can be summarized as follows:

15.1 Comparative Method

Comparative method is the comparison of appraised property and market data resulted from surveying trading prices, rental price or offering prices of similar properties with brief details as follows:

| | | | Market data compara | ble to appraised property | | | |
|---------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|------------------------------|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 |
| Type of asset | Land with buildings | Vacant land | Land with building | Vacant land | Vacant land | Vacant land | Vacant land |
| Type of asset | | | (existing) | | | | |
| | Inside Grand Canal Don | Vibhavadi-Rangsit road | Vibhavadi-Rangsit road | Vibhavadi-Rangsit road | Private road, 100-meter | Inside Grand Canal Don | Ror. Por. Chor. road |
| Location | Muang | | near Phahonyothin road | | separated from Soi | Muang | |
| | | | intersection | | Vibhavadi 33 | | |
| Front road | Reinforced concrete paved, | Reinforced concrete with | Reinforced concrete with | Reinforced concrete with | Rocky road, 3-meter width | Reinforced concrete paved, | Reinforced concrete with |
| | 10-meter width | asphalt layered paved, 30- | asphalt layered paved, 30- | asphalt layered paved, 30- | | 10-meter width | asphalt layered paved, 6- |
| | | meter width | meter width | meter width | | | meter width |
| Utility | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, | Electricity, Water, Sewerage |
| | Sewerage and Telephone | Sewerage and Telephone | Sewerage and Telephone | Sewerage and Telephone | Sewerage and Telephone | Sewerage and Telephone | and Telephone |
| City plan | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Yellow Color Zoning" 'Low- | "Pink Color Zoning" |
| | Density Residential Area' | Density Residential Area' | Density Residential Area' | Density Residential Area' | Density Residential Area' | Density Residential Area' | 'Community' "1.18" |
| | "Yor. 3-2" | "Yor. 4-1" | "Yor. 4-2" | "Yor. 4-2" | "Yor. 4-1" | "Yor. 3-2" | (Pathumthani) |
| | | (FAR 3:1, OSR 10%) | (FAR 3:1, OSR 10%) | (FAR 3:1, OSR 10%) | (FAR 3:1, OSR 10%) | (FAR 2.5:1, OSR 12%) | |
| Area | Approximately 5 Rai 1 | Approximately 12 Rai (or | Approximately 10 Rai 77 | Approximately 19 Rai 56 | Approximately 3 Ngan 32 | Approximately 1 Ngan | Approximately 8 Rai (or |
| | Ngan 27.12 Wah² (2,127.12 | 4,800 Wah²) | Wah² (or 4,077 Wah²) | Wah² (or 7,656 Wah²) | Wah² (or 332 Wah²) | 87.10 Wah² (or 187.10 | 3,200 Wah²) |
| | Wah²) after deduction | | | | | Wah²) | |
| Land details | Trapezoid, 74-meter | Trapezoid, 60-meter | Like rectangle, 100-meter | Polygon, 80-meter fronting | Like Rectangle, 40-meter | Like Rectangle, 20-meter | Like Rectangle, 90-meter |
| | fronting onto Grand Canal | fronting onto front road, | width fronting onto front | onto front road, unfilled | fronting onto front road, | fronting onto front road and | fronting onto front road, |
| | Don Muang project on | 320-meter depth, 5 Rai fully | road, fully filled land, as | land, 1.00-meter lower than | unfilled land, 1.00-meter | 20-meter fronting onto lake, | unfilled land, 0.20-meter |
| | north side, 140-meter | filled land, 0.50-meter lower | high as road level | road level | lower than road level | fully filled land, as high as | lower than road level |
| | fronting onto Prem | than road level | | | | road level | |
| | Prachakorn canal on east | | | | | | |
| | side, fully filled land, as | | | | | | |
| | high as road level. | | | | | | |
| Trading price | | | Around Baht 200,000,000 | | | | |
| | | | (or Baht/Wah² 49,055) | | | | |
| Date | | | 2014 | | | | |
| Contact information | | | 02-296-4949 (Bank of | | | | |
| | | | Ayudhya Public Company | | | | |

| | Market data comparable to appraised property | | | | | | | | | |
|-------------------------|--|------------------------------|--------------------------------------|----------------------------|---------------------------|----------------------------|-------------------------|--|--|--|
| Details | Appraised property | Market data 1 | Market data 2 | Market data 3 | Market data 4 | Market data 5 | Market data 6 | | | |
| | | | Limited) Property ID BY | | | | | | | |
| | | | 1037 | | | | | | | |
| Offering price | | Baht/Wah² 130,000 | Baht/Wah² 100,000 | Baht/Wah² 95,000 | Baht/Wah² 47,000 | Baht 15,500,000 (or around | Baht/Wah² 30,000 | | | |
| | | | | | | Baht/Wah² 82,800) | | | | |
| Date | | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | July, 2018 | | | |
| Contact information | | 08-2464-4536, 0-2514-4455 | 091-576-4888 (K.Sin- | 095-538- | 81-812-6737 (K.Janyong) | 089-631-5494 (K.Ton) | 08-7983-8767(K.Suthep) | | | |
| | | (K.Woranun) | trustee) | 3697(K.Chonlapassorn) | | | | | | |
| Remark | | At present, some part of the | There are maintenance | | | | | | | |
| | | property is operated as gas | building totaling 631 M ² | | | | | | | |
| | | station leased to PTT whose | and warehouse totaling | | | | | | | |
| | | owner is going to stop the | 3,240 M² which are in an | | | | | | | |
| | | contract and demolish the | old depleted condition | | | | | | | |
| | | buildings. | whose owner is going to | | | | | | | |
| | | | exclude the value of those | | | | | | | |
| | | | buildings | | | | | | | |
| Comparison to appraised | | Superior location | Superior location | Superior location | Inferior location | Superior location | Inferior location | | | |
| property | | 2. Superior area size | 2. Superior area size | 2. Superior area size | 2. Inferior area size | 2. Inferior area size | 2. Superior area size | | | |
| | | 3. Superior potential land | 3. Superior potential land | 3. Superior potential land | 3. Similar potential land | 3. Similar potential land | Superior potential land | | | |
| | | uses | uses | uses | uses | uses | uses | | | |

| | | Ma | arket data comparable to appraised | property | | |
|---------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------------|------------------------------------|---------------------------------|
| Details | Appraised property | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data 11 |
| Type of asset | Land with buildings | Vacant land | Vacant land | Vacant land | Vacant land | Vacant land |
| | Inside Grand Canal Don | Inside Nana Garden project | Songprapa road, 430-meter | Soi Chaeng Watthana 10 | Soi Private around Soi | Soi Chaeng Watthana 6, 220- |
| Lagation | Muang | | separated away from Chert | intersection 9-1-3 (Soi Meesuk | Kamphang Phet 6 | meter away Chaeng Watthana |
| Location | | | Wudthakas road | 30), 1.2-kilometer far from Soi | | road |
| | | | | Chaeng Watthana | | |
| Front road | Reinforced concrete paved, | Rocky road, 3-meter width | Reinforced concrete paved, | Asphalted paved, 9-meter | Reinforced concrete paved, 8- | Asphalted paved, 4-meter |
| | 10-meter width | | 14-meter width | width | meter width | width, 6-meter roadside |
| Utility | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water, Sewerage | Electricity, Water and | Electricity, Water, Sewerage | Electricity, Water and |
| | and Telephone | and Telephone | and Telephone | Telephone | and Telephone | Telephone |
| City plan | "Yellow Color Zoning" 'Low- | "Pink Color Zoning" | "Yellow Color Zoning" 'Low- | "Orange Color Zoning" | "Orange Color Zoning" | "Yellow Color Zoning" 'Low- |
| | Density Residential Area' "Yor. | 'Community' "1.18" | Density Residential Area' "Yor. | 'Medium-Density Residential | 'Medium-Density Residential | Density Residential Area' "Yor. |
| | 3-2" | (Pathumthani) | 3-4" | Area' "Yor. 5-1" | Area' "Yor. 5-1" | 4-8" |
| | | | (FAR 2.5:1, OSR 12.5%) | (FAR 4:1, OSR 7.5%) | (FAR 4:1, OSR 7.5%) | (FAR 3:1, OSR 10%) |
| Area | Approximately 5 Rai 1 Ngan | Approximately 2 Ngan | Approximately 6 Rai 96.10 | Approximately 2 Rai | Approximately 3 Rai 1 Ngan | Approximately 3 Rai (or 1,200 |
| | 27.12 Wah² (2,127.12 Wah²) | (or 200 Wah²) | Wah² (or 2,496.10 Wah²) | (or 800 Wah²) | 84.9 Wah² (or 1,349.9 Wah²) | Wah²) |
| | after deduction | | | | | |
| Land details | Trapezoid, 74-meter fronting | Like Rectangle, 20-meter | Like rectangle, 90-meter | Like rectangle, 6-meter fronting | Like rectangle, 76-meter | Like rectangle, 50-meter |
| | onto Grand Canal Don Muang | fronting onto front road, unfilled | fronting onto front road, 125- | onto front road, fully filled land, | fronting onto front road, 60- | fronting onto Soi Chaeng |
| | project on north side, 140- | land, 0.50-meter lower than | meter fronting onto Soi | as high as road level | meter depth, fully filled land, as | Watthana 6, unfilled land, |
| | meter fronting onto Prem | road level | Saronnakhnom, fully filled land, | | high as road level | 0.30-meter lower than road |
| | Prachakorn canal on east side, | | as high as road level | | | level |
| | fully filled land, as high as road | | | | | |
| | level. | | | | | |
| Trading price | | | Baht 211,319,826 (or around | | Baht 69,454,000 (or around | Baht/Wah² 80,000 |
| | | | Baht/Wah² 84,660) | | Baht/Wah² 150-) | |
| Date | | | November, 2014 | | March, 2015 | June, 2016 |
| Contact information | | | Bangkok Metropolis Land | | 02-680-3333 Asset | 081-552-7880 (K.Noi) |
| | | | Office – Don Muang branch | | Management Kiatnakin Bank | |
| | | | | | Public Company Limited | |
| Offering price | | Baht/Wah² 25,000 | | Baht/Wah² 40,000 | | |

| | Market data comparable to appraised property | | | | | | | | |
|-------------------------|--|------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------|--|--|--|
| Details | Appraised property | Market data 7 | Market data 8 | Market data 9 | Market data 10 | Market data 11 | | | |
| Date | | July, 2018 | | July, 2018 | | | | | |
| Contact information | | 06-2186-5008 (K.Mongkol) | | 081-663-8484 (K.Saisuda) | | | | | |
| Remark | | | Under development for "JW | Located at the end of a blind | Under development for "VELA | | | | |
| | | | Condo@Donmuang" for | alley | DE CONDO" condominium | | | | |
| | | | residential and commercial | | | | | | |
| | | | benefits | | | | | | |
| Comparison to appraised | | Inferior location | Superior location | Inferior location | Superior location | Superior location | | | |
| property | | 2. Inferior area size | 2. Similar area size | 2. Inferior area size | 2. Inferior area size | 2. Inferior area size | | | |
| | | Inferior potential land uses | 3. Superior potential land uses | 3. Superior potential land uses | 3. Superior potential land uses | 3. Similar potential land uses | | | |

Comparative Method

According to the surveys of comparative properties, asset independent appraiser found that vacant land totaling 187.10-7,656 Wah² have offering price and trading price ranging between Baht/ Wah² 25,000 - 130,000 depending on location, area, land characteristics, front road, land size, related law and regulations and potential land uses. From all market data, there are market data 5, 6 and 9 that are comparable to the appraised property. After considering those data and current real estate situation, the adjustment analysis on factors can be summarized as shown in the table below.

Basic adjustment

| 2.1.1 | | Market data | | Property excluded |
|---|--|---|---|--|
| Details | 5 | 6 | 9 | servitude area |
| Location | Inside Grand Canal Don Muang | Ror. Por. Chor. road separated from road along Prem Pracha canal (Det Udom road) | Ror. Por. Chor. road separated from road along Prem Pracha canal (Det Udom road) | Inside Grand Canal Don Muang (servitude road) |
| Land size (Rai) | 0-1-87.10 Rai | 8 -1-00 Rai | 2-0-00 Rai | 5-1-27.12 Rai |
| Land size (Wah²) | 187.10 | 3,300.00 | 800.00 | 2,127.12 |
| Land shape | Rectangle | Like rectangle | Rectangle | Trapezoid |
| Land width (Meters) | 20.00 | 90.00 | 6.00 | 74.00 |
| Land level (on average) | 0.00 | 0.00 | 0.00 | 0.00 |
| City plan | "Yellow Color Zoning" 'Low-Density Residential Area' | "Pink Color Zoning" 'Community' (Pathumthani) | "Orange Color Zoning" "Medium-Density Residential Area' | "Yellow Color Zoning" 'Low- Density Residential Area' |
| Highest and best use | Residential benefits | Residential benefits | Residential benefits | Residential benefits |
| Offering price (Baht/ Wah²) | 82,800.00 | 30,000.00 | 40,000.00 | |
| Expected selling price (Baht/ Wah²) | 77,000.00 | 27,000.00 | 35,000.00 | |
| Transacted price (Baht/ Wah²) | 0.00 | 0.00 | 0.00 | |
| Date offering and transacting | July, 2018 | July, 2018 | July, 2018 | |
| Price adjusted by transacting period (Baht/ Wah²) | 0.00 | 0.00 | 0.00 | |
| Price adjusted by Land filling cost (Baht/ Wah²) | 0.00 | 0.00 | 0.00 | |
| Total adjusted price (Baht/ Wah²) | 77,000.00 | 27,000.00 | 35,000.00 | |

Related factor analysis

| | | Market data | | | | | | |
|--------------------------------|-------|-------------|------|---------|------|---------|--|--|
| | % | 5 | % | 6 | % | 9 | | |
| Factors related to asset area | | | | | | | | |
| - Location and environment | (5)% | (3,850) | 35% | 9,450 | 10% | 3,500 | | |
| Factors related to asset | | | | | | | | |
| - Land size | (30)% | (23,100) | 3% | 810 | (5)% | (1,750) | | |
| - Land shape and connectedness | (5)% | (3,850) | (5)% | (1,350) | (5)% | (1,750) | | |
| - Land width | (10)% | (7,700) | 3% | 810 | 10% | 3,500 | | |
| - Utility | 0% | 0 | 3% | 810 | 0% | 0 | | |
| - Front road | 0% | 0 | 3% | 810 | 3% | 1,050 | | |
| Highest and best use | 0% | 0 | (3)% | (810) | (3)% | (1,050) | | |

| | Market data | | | | | |
|--|-------------|----------|--------|--------|--------|-------|
| | % | 5 | % | 6 | % | 9 |
| City plan / Restriction and regulation | 0% | 0 | 0% | 0 | 0% | 0 |
| Total | (50)% | (38,500) | 39% | 10,530 | 10% | 3,500 |
| Price from adjustment | 38,500 | | 37,530 | | 38,500 | |

Final adjustments

| Market data | Final Adj Price | Absolute Adj | Proportion (1) | Inverse | Proportion (2) | Weighted Price | |
|-------------|----------------------------|--------------|----------------|---------|----------------|----------------|--|
| 5 | 38,500 | 38,500 | 0.5838 | 1.7130 | 0.1504 | 5,791 | |
| 6 | 37,530 | 14,850 | 0.2252 | 4.4411 | 0.3900 | 14,636 | |
| 9 | 38,500 | 12,600 | 0.1911 | 5.2341 | 0.4596 | 17,695 | |
| Total | 114,530 | 65,950 | 1.0000 | 11.3882 | 1.0000 | 38,122 | |
| | Approximately (Baht/ Wah²) | | | | | | |

The summary of land value

Total area is 5 Rai 3 Ngan 13.10 Wah² (2,313.10 Wah² or 5.7825 Rai)

Deduct Area under servitude approximately 1 Ngan 85.98 Wah² (0.46495 Rai)

Result 5 Rai1 Ngan 27.12 Wah² ((5.31780 Rai)

Or around 2,127 Wah² @ Baht 38,000 Baht 80,830,560

After considering factors, such as location, accessibility, location, land shape and size, land characteristics, infrastructure, environment, highest and best use, and potential development and comparing to appraised property, the adjusted value of land from the valuation of asset independent appraiser equals to Baht per Wah² 38,000. Therefore, the total value of 5 Rai 1 Ngan 27.12 Wah² (or 2,127 Wah²) is Baht 80,830,560.

15.2 Depreciated Replacement Cost Method

Asset independent appraiser appraises property by Depreciated Replacement Cost Method). Since the assets are buildings, Replacement Cost as New - RCN) is used to find new construction cost in replacing with the existing buildings in the same effectiveness, useful area and comparable ability. The appraiser uses construction cost per unit (Baht/M²) on the valuation date and deducts by depreciation cost resulted in Depreciated Replacement Cost – DRC). The subject property is composed of 3-storey building for clubhouse and sale office which can be summarized as follows:

Buildings - Depreciated Replacement Cost Method (Structure, Architecture, and Building Assembly)

| No. | Lists | Quantity | Unit | Price per unit (Baht/Unit) | Total (Baht) |
|---------|--|----------|-------|-------------------------------|-----------------|
| 1) | 3- storey building for clubhouse and | | | | |
| 1) | sales office | | | | |
| | Office area (sales) | 477.00 | M^2 | 17,000 | 8,109,000 |
| | Office area (technician) | 88.00 | M^2 | 15,000 | 1,320,000 |
| | Restroom area male-female | 30.00 | M^2 | 15,000 | 450,000 |
| | Entrance hall area | 52.00 | M^2 | 10,000 | 520,000 |
| | Corridor area | 128.00 | M^2 | 5,000 | 640,000 |
| | Balcony area | 6.00 | M^2 | 6,000 | 36,000 |
| | Storage, air-conditioning and water pump | 320.00 | M^2 | 3,000 | 960,000 |
| | Plant area | 6.00 | M^2 | 3,000 | 18,000 |
| | Replacement cost as new | 1,107.00 | M² | 10,888 | 12,053,000 |
| | Deduct current depreciation | 14.00 | Years | 28% | 3,374,840 |
| | Depreciated replacement cost | | | | 8,678,160 |
| 2) | Others | | | | |
| | Concrete road and parking area | 1,208.00 | M² | 1,000 | 1,208,000 |
| | Replacement cost as new | 1,208.00 | M² | | 1,208,000 |
| | Deduct current depreciation | 14.00 | Years | 28% | 338,240 |
| | Depreciated replacement cost | | | | 869,760 |
| Replace | ement cost | | | | 9,547,920 |
| | Or around | | | | 9,500,000 |
| Land w | ith buildings value | | | Baht 90,378,480 | |
| Or arou | ind | | | Baht 90,400,000 | |

Summary of price by Depreciated Replacement Cost Method

| No. | Lists | | Total | Unit |
|-----|---------------------------|---|------------|------|
| 1 | Replacement cost | = | 9,547,920 | Baht |
| 2 | Land value | = | 80,830,560 | Baht |
| 3 | Land with buildings value | = | 90,378,480 | Baht |
| | Or around | = | 90,400,000 | Baht |

After the valuation, the value of land from the valuation of asset independent appraiser equals to Baht 80,830,560 and replacement cost Baht 9,547,920. Therefore, the total value of land with buildings is Baht 90,400,000 (rounded).